Nonprofit-Cloud-Consultant최신인증시험기출자료최신버전시험대비자료

참고：Fast2test에서 Google Drive로 공유하는 무료, 최신 Nonprofit-Cloud-Consultant 시험 문제집이 있습니다:
https://drive.google.com/open?id=1f2QGwJWS-V6u8-xIg_ADPB-VSQCVU9Ic

우리Fast2test에는 아주 엘리트 한 전문가들로 구성된 팀입니다 그들은 끈임 없는 연구와 자기자신만의 지식으로 많은 IT관연 덤프자료를 만들어 냄으로 여러분의 꿈을 이루어드립니다, 기존의 시험문제와 답과 시험문제분석 등입니다. Fast2test에서 제공하는Salesforce Nonprofit-Cloud-Consultant시험자료의 문제와 답은 실제시험의 문제와 답과 아주 비슷합니다. Fast2test덤프들은 모두 보장하는 덤프들이며 여러분은 과감히 Fast2test의 덤프를 장바구니에 넣으세요. Fast2test에서 여러분의 꿈을 이루어 드립니다.

Salesforce Nonprofit-Cloud-Consultant 시험요강：

주제	소개
주제 1	• Nonprofit Cloud Product Configuration: It covers NPSP Settings for people management, fundraising features, Nonprofit Cloud application, and Salesforce release window.
주제 2	• Implementation Strategies and Best Practices: The topic discusses facilitating a successful Nonprofit Cloud consulting engagement, creating user stories, changing a management process, and implementing the appropriate testing and deployment strategy.
주제 3	• Domain Expertise: This topic focuses on appropriate Salesforce solutions for fundraising, for marketing, and for program.
주제 4	• Solution Design: It focuses on suitable Salesforce solution(s) to meet customer requirements. The topic also discusses using declarative development (low code), custom code development, or a third-party solution.
주제 5	• Analytics: This topic explains the suitable analytics solution including, reports, dashboards, tableau and Tableau CRM in Nonprofit Cloud.

시험준비에 가장 좋은 Nonprofit-Cloud-Consultant최신 인증시험 기출자료 덤프데모문제 다운받기

Fast2test의Salesforce Nonprofit-Cloud-Consultant시험자료의 문제와 답이 실제시험의 문제와 답과 아주 비슷합니다. 우리의 짧은 학습가이드로 빠른 시일 내에 관련지식을 터득하여 응시준비를 하게 합니다. 우리는 우리의Salesforce Nonprofit-Cloud-Consultant인증시험덤프로 시험패스를 보장합니다.

최신 Nonprofit Cloud Consultant Nonprofit-Cloud-Consultant 무료샘플문제 (Q83-Q88):

질문 # 83
A finance associate needs to track specific funds associated with gifts from individuals and organizations. Gifts may be received as either single amounts associated with one or more funds, and totals by fund will need to be reported on for reconciliation with a finance system.
How should the consultant accomplish this with NPSP?

- A. Create a custom multi-select picklist on the Opportunity record to allow for choosing each of the funds towards which the gift is designated.
- B. Create General Accounting Unit records for each of the funds, and associate them with the Opportunity by GAU Allocation record amounts representing the amounts towards each fund.
- C. Create Campaign records for each of the funds, create a custom Lookup to Campaigns on the Payment Object, and associate them with Payment records representing the amounts towards each fund.
- D. Create Campaign records for each of the funds, and associate them with the Opportunity Primary Campaign field on the Opportunity records representing the amounts towards each fund.

정답：B

질문 # 84
A nonprofit sends direct mail appeals via a third-party mail house. The nonprofit pulls a report from NPSP to send to the mail house with address information for each constituent who should receive an appeal. Some constituents prefer to receive mail at an address other than their primary household address.
How should a consultant access a list of those who do not reside at their household mailing address?

- A. Create a Contacts and Accounts report and add a filter for Address Override = True.
- B. Create a custom report type for Addresses and a filter for Address Override = True.
- C. Create a Campaign and run the Household Mailing List report.
- D. Create a Contacts and Accounts report and add a filter for Primary Address Type - Other.

정답：A

설명：
https://powerofus.force.com/s/article/NPSP-Override-the-Default-Address-for-a-Contact To access a list of constituents who do not reside at their household mailing address, you should create a report with the following steps:
* Create a New Report:
* Navigate to the Reports tab in Salesforce.
* Click on "New Report."
* Select Report Type:
* Choose "Contacts & Accounts" as the report type.
* Add Filters:
* Add a filter for "Address Override" and set it to "True."
* This filter will include only those constituents whose mailing address is overridden to a different address than their primary household address.
* Customize Report Columns:
* Include relevant columns such as Contact Name, Household Name, and Address details in your report.
* Run and Save the Report:
* Run the report to ensure it captures the correct data.

* Save the report for future use and sharing with the mail house.
By filtering the Contacts and Accounts report for Address Override = True, you can easily access and export a list of constituents who prefer to receive mail at a different address.
References:
Salesforce documentation on creating and customizing reports.
Nonprofit Success Pack (NPSP) documentation on Address Management and Overrides.

질문 # 85
A nonprofit organization wants to automatically generate an Opportunity whenever a Lead is converted.
What should the consultant do to meet this requirement?

- A. Install a third-party app from the AppExchange that converts leads to any other object.
- B. Select the "Create an Opportunity on Lead Convert" checkbox in NPSP Settings.
- C. Create a process using Process Builder that will automatically create an Opportunity on Lead Conversion.
- D. Write a trigger that automatically generates an Opportunity on Lead conversion.

정답：B

설명：
To automatically generate an Opportunity whenever a Lead is converted in NPSP, the consultant should enable the "Create an Opportunity on Lead Convert" option in the NPSP Settings. This option ensures that an Opportunity is automatically created as part of the lead conversion process.
Navigate to NPSP Settings:
Go to the App Launcher, search for "NPSP Settings", and select it.
Enable Lead Conversion Setting:
In NPSP Settings, expand the "Leads" section.
Find the "Lead Conversion" settings.
Check the box for "Create an Opportunity on Lead Convert".
Save the settings.
This configuration streamlines the process, ensuring that Opportunities are consistently created during lead conversion, without requiring additional custom code or third-party applications.
Reference:
CertGod Nonprofit Cloud Consultant Guide:

질문 # 86
A nonprofit organization wants to track all donations that go to a specific, designated fund. How should a consultant solution for this use case?

- A. Create a GAU record for the designated fun.
- B. Create a GAU Allocation record for the designated fund.
- C. Create a custom object for to track fund accounts and then create an Account record for the designated fund.
- D. Create an Opportunity record type, called "Funds" and then create an Opportunity record for the designated fund.

정답：B

설명：
To track all donations that go to a specific, designated fund, the consultant should create a GAU Allocation record for the designated fund. Here's how to set it up:
* Create GAU Records:
* Navigate to the App Launcher and search for "General Accounting Units".
* Create a new GAU record for each designated fund.
* Link Donations to GAUs:
* When entering or importing donations (Opportunities), use the GAU Allocation section to allocate the donation amount to the relevant GAU.
* Specify the amount or percentage of the donation that should be allocated to each GAU.
* Set Up GAU Allocation:
* In the Opportunity record, scroll to the GAU Allocations related list.
* Click "New" to create a new GAU Allocation.
* Select the appropriate GAU and enter the allocation amount.

* Reporting on GAUs:
* Create reports to track donations by GAU.
* Use the GAU Allocation object in your report to filter and summarize donations by designated funds.
By using GAU Allocations, the nonprofit can effectively manage and report on restricted funds, ensuring that donations are tracked according to donor intent.
Salesforce NPSP Documentation: General Accounting Units (GAUs)
Salesforce Trailhead: Manage General Accounting Units (GAUs)

질문 # 87

A system admin is trying to figure whether the nonprofit's internal release schedule conflicts with either Salesforce.com or Salesforce.org major releases.
What are two facts about Salesforce.org major releases the consultant could share with the admin?
Choose 2 answers

- A. Salesforce.org major releases arrive approximately one month after Salesforce.com releases.
- B. The Salesforce.org release schedule can be found on the SFDO Major Release Announcements group.
- C. Salesforce.org major releases follow the same schedule as Salesforce.com releases.
- D. The Salesforce.org release schedule can be found on the Salesforce Trust website.

정답：A,B

설명：

Salesforce.org major releases are typically scheduled to follow Salesforce.com releases by about one month. This staggered release schedule allows nonprofits to prepare for updates and ensures that they can address any potential conflicts with their internal release schedules. The Salesforce.org release schedule is available on the SFDO Major Release Announcements group, which provides detailed information on upcoming releases and related resources.
Steps:
Inform the system admin that Salesforce.org releases follow Salesforce.com releases by approximately one month.
Direct the system admin to the SFDO Major Release Announcements group for the latest release schedule information.
Encourage the admin to plan internal releases accordingly to avoid conflicts with major Salesforce updates.
Stay informed about upcoming releases and leverage available resources to ensure smooth transitions.
Reference:
CertGod Nonprofit Cloud Consultant Guide: Provides information on the release schedules and where to find them.
Salesforce.org Major Release Announcements Group: Source for detailed release schedules and updates.

질문 # 88

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Demo를 다운받아Salesforce Nonprofit-Cloud-Consultant덤프의 일부분 문제를 체험해보시고 구매하셔도 됩니다. 저희 Fast2test에서는Salesforce Nonprofit-Cloud-Consultant덤프의 일부분 문제를 샘플로 제공해드립니다. 덤프만 열공하시면Salesforce Nonprofit-Cloud-Consultant시험패스가 가능하기에 저희 자료를 선택한걸 후회하지 않게 할 자신이 있습니다.

Nonprofit-Cloud-Consultant시험패스 인증공부: https://kr.fast2test.com/Nonprofit-Cloud-Consultant-premium-file.html

- Nonprofit-Cloud-Consultant 100％시험패스 덤프 ▫ Nonprofit-Cloud-Consultant시험정보 ▫ Nonprofit-Cloud-Consultant최신버전 시험대비 공부문제 ▫ ➼ kr.fast2test.com ▫을(를) 열고▸ Nonprofit-Cloud-Consultant ◂를 입력하고 무료 다운로드를 받으십시오Nonprofit-Cloud-Consultant퍼펙트 인증덤프
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- www.stes.tyc.edu.tw, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.wcs.edu.eu, www.stes.tyc.edu.tw, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, slaneking.alboompro.com, Disposable vapes

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