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## Salesforce Certified Education Cloud Consultant Exam Sample Questions (Q106-Q111):

### NEW QUESTION # 106

A college needs to extend capabilities of its existing Salesforce environment that uses the Education Data Architecture (EDA). The college want to ensure that any future apps and configurations are compatible and support the Table Driven Trigger Management (TDTM) Functionality.

- A. Use third-party apps that are powered by EDA.
- **B. Use third-party apps that are EDA ready.**
- C. Use the yaml file from Salesforce.org GitHub.

- D. Use a Salesforce.org community solution.

**Answer: B**

Explanation:

The consultant should advise the college to use third-party apps that are EDA ready, because this can ensure that any future apps and configurations are compatible and support the Table Driven Trigger Management (TDTM) functionality. EDA ready apps are apps that have been certified by Salesforce.org as compatible with EDA and its features, such as TDTM. TDTM is a feature that allows users to customize the behavior of EDA triggers and disable or enable them as needed. EDA ready apps can help the college extend the capabilities of their existing Salesforce environment without compromising the functionality or performance of EDA. Using the yaml file from Salesforce.org GitHub, using a Salesforce.org community solution, or using third-party apps that are powered by EDA are not advice that the consultant should give to the college. Reference:

<https://powerofus.force.com/s/article/EDA-Certified-Apps>

<https://powerofus.force.com/s/article/EDA-TDTM>

### NEW QUESTION # 107

An Admissions Department is evaluating data analytics tools to help determine the likelihood that accepted students will enroll at its school.

Which solution should the consultant recommend?

- A. Advisor Link Pathways
- **B. Einstein Prediction Builder**
- C. Tableau Prep Builder
- D. Einstein Next Best Action

**Answer: B**

Explanation:

Explanation

Einstein Prediction Builder is a solution that the consultant can recommend to help the Admissions Department determine the likelihood that accepted students will enroll at its school. Einstein Prediction Builder is a feature that allows users to create custom predictions based on their Salesforce data, using artificial intelligence. Einstein Prediction Builder can be used to predict various outcomes, such as churn, retention, conversion, or enrollment. The Admissions Department can use Einstein Prediction Builder to create a prediction field on the Opportunity object that indicates the probability of an accepted student enrolling at the school. Advisor Link Pathways, Tableau Prep Builder, and Einstein Next Best Action are not solutions that can help the Admissions Department determine the likelihood that accepted students will enroll at its school.

References:

[https://help.salesforce.com/s/articleView?id=sf.einstein\\_prediction\\_builder.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.einstein_prediction_builder.htm&type=5)

[https://trailhead.salesforce.com/en/content/learn/modules/einstein\\_prediction\\_builder\\_basics](https://trailhead.salesforce.com/en/content/learn/modules/einstein_prediction_builder_basics)

### NEW QUESTION # 108

A university plans to implement Salesforce. The project lead is drafting a communication plan and has asked the consultant to provide examples of communications to send after implementation.

Which two communication examples should a consultant recommend?

Choose 2 answers

- A. Project sponsor profile
- **B. Post go-live recap**
- C. User contest
- **D. Teaser email**

**Answer: B,D**

### NEW QUESTION # 109

A university's IT department is setting up an integration between the student information system (SIS) and the Education Data Architecture (EDA). The SIS integration will send students' academic major, status, and dates.

Which Salesforce object should this be mapped to?

- **A. A Program Enrollment**
- B. Education History
- C. Course Connection

**Answer: A**

Explanation:

Explanation

A Program Enrollment object in EDA is used to track a student's registration in an academic program or course of study, including information such as registration dates, status, credits earned, and GPA<sup>1</sup>. A Course Connection object is used to track a student's enrollment in a specific course offering, including information such as role, grade, and attendance<sup>2</sup>. An Education History object is used to track a student's previous education records, such as schools attended, degrees earned, and test scores<sup>3</sup>. References:

1: Education Data Architecture Documentation - Salesforce<sup>1</sup>

2: EDA Object Reference - Salesforce<sup>4</sup>

3: EDA Object Reference - Salesforce<sup>4</sup>

### NEW QUESTION # 110

A university's Advancement office plans to implement the Education Data Architecture to manage its alumni, donors, and supporters. The university wants to set up a system default that will automatically create a family record when a Contact record is created by staff members.

Which Default Account Model should the consultant recommend?

- A. Administrative
- **B. Household**
- C. Person
- D. Educational Institution

**Answer: B**

Explanation:

The consultant should recommend Household as the Default Account Model for the university's Advancement office that plans to implement EDA to manage its alumni, donors, and supporters. Household is an account model that allows users to store information about individuals who are related by family or household relationships, such as spouses or siblings. Household can be used to track various information about an individual or a family unit, such as name, email, phone, address, or total household income. The consultant can help the university set up Household as the Default Account Model in EDA Settings so that a family record will be automatically created when a Contact record is created by staff members.

Administrative, Educational Institution, and Person are not account models that can meet the requirement of setting up a system default that will automatically create a family record when a Contact record is created by staff members. References:

<https://powerofus.force.com/s/article/EDA-Accounts>

<https://powerofus.force.com/s/article/EDA-Settings>

### NEW QUESTION # 111

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