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## SAP C\_S4CS\_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S/4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li> </ul>

## **SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q41-Q46):**

### **NEW QUESTION # 41**

How does an implementation consultant support customer experts during Fit-to-Standard workshops? Note: There are 2 correct answers to this question.

- A. Demonstrate SAP Best Practice business processes in the starter system**
- B. Determine set up instructions for customer-driven integrations.
- C. Conduct end-user training on active scope items.
- D. Highlight areas that require configuration or customization decisions.**

**Answer: A,D**

### **NEW QUESTION # 42**

You are working on a Credit Memo Processing (1EZ) process in SAP S/4HANA Cloud Public Edition. Which SAP Fiori apps are used for credit memo processing? Note: There are 2 correct answers to this question.

- A. Manage Debit Memo Requests
- B. Manage Sales Orders
- C. Manage Credit Memo Requests**
- D. Create Billing Documents**

**Answer: C,D**

### **NEW QUESTION # 43**

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "In Progress"
- B. When the project status is "Completed"
- C. When the project status is "Not Started"
- D. When the project status is "Finished"**

**Answer: D**

#### **NEW QUESTION # 44**

What must you create when you build an integration scenario using the SAP Fiori Communication Management apps in SAP S/4HANA Cloud Public Edition? Note: There are 2 correct answers to this question.

- A. Communication arrangement
- B. Communication API
- C. Communication system
- D. Communication interface

**Answer: A,C**

#### **NEW QUESTION # 45**

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the ship-to party
- B. The delivering plant determined or entered in the sales order item
- C. The transportation group from the material master record
- D. The shipping condition from the business partner master record of the sold-to party
- E. The loading group from the material master record

**Answer: B,D,E**

#### **NEW QUESTION # 46**

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