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## Microsoft Dynamics 365 Business Central Functional Consultant Sample Questions (Q117-Q122):

### NEW QUESTION # 117

You need to train the sales department how to correct posted sales invoices.

Which action should you use for each scenario? To answer, drag the appropriate actions to the correct scenarios. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

### Answer:

Explanation:

Explanation:

\* Query successful

Sales Invoice Correction

Based on the scenarios, here is the correct action for each:

Scenario 1: Use this action when the posted invoice has not been paid and the original invoice was posted from a sales order.

Action: Correct

The Correct action is specifically designed for this scenario. It automatically creates a new sales order, reverses the original posted invoice, and copies the original lines to the new order. The new sales order is then ready for editing, allowing you to make corrections and post it again.

Scenario 2: Use this action when the posted invoice has not been paid and the original invoice was not posted from a sales order.  
Action: Cancel

The Cancel action is used when the invoice wasn't created from a sales order. It creates a credit memo to fully reverse the posted invoice. This effectively cancels the invoice without needing to go through a new sales order process, as no original sales order exists.

Scenario 3: Use this action when the posted invoice has been paid and warehouse documents are not required.

Action: Create corrective credit memo

The Create corrective credit memo action is the appropriate choice when the invoice has already been paid.

Since the payment has been applied, you can't simply "correct" or "cancel" the invoice directly. Instead, you create a credit memo that can then be applied against the payment, effectively reversing the transaction. This action is also used when warehouse documents are not necessary, as a separate sales return order with warehouse processes is not required.

### NEW QUESTION # 118

A company uses Dynamics 365 Business Central. The company has two finance managers.

You need to configure approval workflow for purchase orders. Only one manager is required to approve a purchase order.

How should you complete the configuration? To answer, drag the pages to the correct requirements. Each page may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

☐

**Answer:**

Explanation:

☐

### NEW QUESTION # 119

A company uses Dynamics 365 Business Central.

The company plans to automatically create vendor payments based on posted purchase invoices. The payments should be summarized based on the vendor invoices.

You need to configure the vendor payments.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

☐

**Answer:**

Explanation:

☐

1 - Navigate to Payment Journals.

2 - On the Prepare tab, select Suggest Employee Payments.

3 - On the Options page, enter the posting date and enable the Summarize per Vendor option.

### NEW QUESTION # 120

You configure a cloud-based printer in Dynamics 365 Business Central.

Purchase orders printed by users must automatically print to the cloud-based printer.

You need to create a setup record for the user, report, and printer combination.

On which page should you create the setup record?

- A. Document Sending Profiles
- B. Printer Management
- C. Report Layout Selection
- **D. Printer Selections**
- E. Report Selection - Purchase

**Answer: D**

Explanation:

Reference:

<https://docs.microsoft.com/en-gb/dynamics365/business-central/ui-specify-printer-selection-reports>

Topic 1, B Deliveries

Current environment

Deliveries

The company receives daily truckloads of products from their vendors, warehouses the products briefly, and then ships orders based on a weekly delivery cycle to each customer's store.

Customers have regular standing orders that are revised and finished one week prior to delivery.

Best for You Organics has a fleet of trucks that make deliveries according to planned routes.

The company also has a floating route for trucks to deliver rush orders. The route is being used more often by customers and has overwhelmed the warehouse with exception processing.

Duties

The company wants to provide greater separation of duties between activities in the office and activities in the warehouse.

The accounting team enters orders for the sales team, sends pick tickers back to the warehouse, and organizes shipping documents.

The accounting team invoices the orders when they receive instructions from the warehouse that an order shipped.

Employees have expressed frustration because they need to work longer hours to accommodate the increase in sales.

The company does not use the Advanced Warehousing function.

Requirements

Salespeople

Salespeople must be able to manage opportunities that are converted to quotes.

Salespeople must be able to release orders to the warehouse to be fulfilled once a quote is final.

Salespeople must be trained on how to determine if inventory is available when they are completing the quote to avoid promising inventory that is not on hand because all orders are processed one week in advance of delivery.

Team responsibilities

Deliveries must be shipped daily by employees in the warehouse. The office must be responsible for completing the invoicing process.

The current team responsibilities are shown in the following graphic:

□ The required team responsibilities are shown in the following graphic:

□ The company contracts with each vendor for regular discounts at the invoice level.

The company requires a pre-set discount percentage to calculate automatically when the purchaser completes a purchase order.

The company must be able to see a copy of the completed purchase order in the system when they have new contract negotiations with their vendors.

Customer and inventory management

Sales invoices must be automatically emailed by the system to customers.

A template must be used for emails sent to customers. The template must not be altered.

Customers who pre-pay their invoices must not receive a copy of their invoices.

The company warehouses all products as Case quantities. The company has difficulty recording accurate costs for product returns.

The company wants to expand their capabilities for managing returns by setting up all inventory in a quantity of Each.

Reporting

The company must be able to answer two key questions when they report financial results:

Which customers are buying which items?

Which salespeople are selling in which regions?

When discussing customers, the company must refer to each Customer Group as follows:

Big Box

Franchise

Private

When discussing items, the company must refer to each Item Group as follows:

Fair Trade

Free Range

Grass Fed

Heirloom

Organic

Salesperson names that must be used are:

SalespersonA

SalespersonB

SalespersonC

SalespersonD

Region names that must be used are:

North

South

East

West

Commission

The company must be able to track salesperson performance within certain regions to calculate commission.

Each salesperson must be assigned only to a single region.

This commission data is currently recorded inconsistently, resulting in incorrect combinations that require manual correction. The company must have some level of automation to manage this.

Issues

Issue 1

The accounting team needs an improved process for reconciling inventory to the general ledger.

Posted transactions are changing financial reporting in periods that have been closed.

Unexpected changes in inventory cost for previous months are causing costing inaccuracies.

The system must restrict the adjustment of costs for closed months.

The new policy will be to restrict all users to posting in the current month only, with the exception of a few employees from the accounting team.

The calendar fiscal year for company must begin on June 1.

Issue 2

The accounting team uses a complex manual accrual process to determine the accounting impact of items received but not invoiced.

The system must streamline the item accrual process.

Issue 3

The company often receives a higher quantity of produce items than what they order because vendors allow for spoilage or damage of produce in transit. The company does not want to allow over receipt on non-produce items.

Issue 4

The company has received comments from their auditors that invoices are not being properly compared to received inventory documents before they are posted. The company does not use warehouse management and always handles processes directly from the purchase order. The company always has the following documents:

purchase order from the procurement department

receiving document from the warehouse

electronic invoice from the vendor

### NEW QUESTION # 121

A company implements Dynamics 365 Business Central.

The company must import the following opening balances into Dynamics 365 Business Central:

\* Item

\* Bank

\* Customer

You need to implement tools to import opening balances.

Which components should you use? To answer, drag the appropriate components to the correct opening balances. Each component may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

☐

**Answer:**

Explanation:

☐

Explanation:

☐

### NEW QUESTION # 122

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