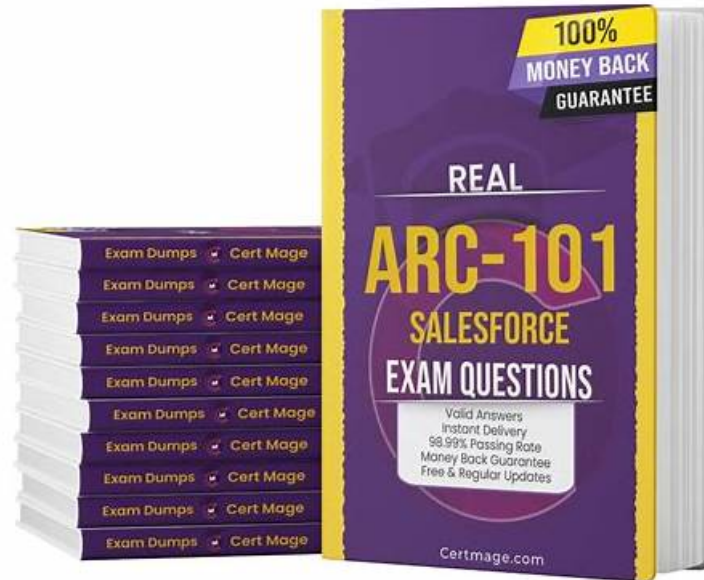


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## Salesforce Certified Education Cloud Consultant Sample Questions (Q13-Q18):

### NEW QUESTION # 13

A university is implementing Advisor Link and needs to test the integration with its Student Information System (SIS), and provide training space for advisors. The university needs access to some of the data from the production org for the advisor training.

Which two types of sandboxes meet this use case?

Choose 2 answers

- **A. Partial Sandbox**
- B. Developer Sandbox
- **C. Full Sandbox**
- D. Developer Pro Sandbox

**Answer: A,C**

Explanation:

Full Sandbox and Partial Sandbox are two types of sandboxes that meet this use case for the university that is implementing Advisor Link and needs to test the integration with its SIS, and provide training space for advisors. A sandbox is a copy of a production environment that allows users to develop, test, or train without affecting live data or operations. A Full Sandbox is a type of sandbox that copies all data and metadata from the production environment. A Partial Sandbox is a type of sandbox that copies all metadata and a sample of data from the production environment based on specified criteria. The university can use a Full Sandbox or a Partial Sandbox to test the integration with its SIS, and provide training space for advisors with access to some of the data from the production org. Developer Sandbox and Developer Pro Sandbox are not types of sandboxes that meet this use case for the university that is implementing Advisor Link and needs to test the integration with its SIS, and provide training space for advisors.

Reference:

[https://help.salesforce.com/s/articleView?id=sf.data\\_sandbox.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_sandbox.htm&type=5)

<https://www.salesforce.org/products/advisor-link/overview/>

#### NEW QUESTION # 14

An Admissions Department is evaluating data analytics tools to help determine the likelihood that accepted students will enroll at its school.

Which solution should the consultant recommend?

- A. Advisor Link Pathways
- B. Tableau Prep Builder
- **C. Einstein Prediction Builder**
- D. Einstein Next Best Action

**Answer: C**

Explanation:

Einstein Prediction Builder is a solution that the consultant can recommend to help the Admissions Department determine the likelihood that accepted students will enroll at its school. Einstein Prediction Builder is a feature that allows users to create custom predictions based on their Salesforce data, using artificial intelligence. Einstein Prediction Builder can be used to predict various outcomes, such as churn, retention, conversion, or enrollment. The Admissions Department can use Einstein Prediction Builder to create a prediction field on the Opportunity object that indicates the probability of an accepted student enrolling at the school. Advisor Link Pathways, Tableau Prep Builder, and Einstein Next Best Action are not solutions that can help the Admissions Department determine the likelihood that accepted students will enroll at its school. Reference:

[https://help.salesforce.com/s/articleView?id=sfeinstein\\_prediction\\_builder.htm&type=5](https://help.salesforce.com/s/articleView?id=sfeinstein_prediction_builder.htm&type=5)

[https://trailhead.salesforce.com/en/content/learn/modules/einstein\\_prediction\\_builder\\_basics](https://trailhead.salesforce.com/en/content/learn/modules/einstein_prediction_builder_basics)

#### NEW QUESTION # 15

A large university is planning to release a new recruitment and admissions solution using Salesforce. The university is closely evaluating a launch window in conjunction with the campus calendar.

Where should the university confirm the Salesforce product release dates that could impact the timeline?

- A. partner Community
- **B. Salesforce Trust website**
- C. Setup Menu
- D. Trailhead

**Answer: B**

Explanation:

The university can confirm the Salesforce product release dates that could impact the timeline on the Salesforce Trust website. The Salesforce Trust website provides information about the maintenance schedule, release calendar, and release readiness for Salesforce products. The university can use this information to plan their launch window in conjunction with the campus calendar. Trailhead, Setup Menu, and Partner Community are not places where the university can confirm the Salesforce product release dates. Reference:

<https://status.salesforce.com/products/all/maintenances>

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-release-readiness-strategies>

#### NEW QUESTION # 16

A university has a centralized IT team and a committee that oversees data governance and change management. Recruiters want access to Corporate Relations data. Corporate Relations wants access to Executive Education information. The Alumni Relations office wants to work with every department.

Which Salesforce environment strategy should the consultant recommend?

- A. One Salesforce environment for all business units
- B. One Salesforce environment for Recruitment and a separate Salesforce environment for the other business units
- C. Separate Salesforce environments for each business unit
- D. One Salesforce environment for Alumni Relations and a separate Salesforce environment for the other business units

**Answer: A**

Explanation:

The consultant should recommend one Salesforce environment for all business units as a Salesforce environment strategy for the university. This means that the university will have a single Salesforce org that will support the needs and processes of all the business units, such as Recruitment, Corporate Relations, Executive Education, and Alumni Relations. This can help the university achieve data consistency, visibility, and collaboration across the business units, and leverage the centralized IT team and the data governance and change management committee. The consultant can also help the university implement security and sharing settings to control access and visibility of data for each business unit. Having separate Salesforce environments for each business unit, or for Recruitment or Alumni Relations only, are not Salesforce environment strategies that the consultant should recommend for the university. Reference:

[https://www.salesforce.org/wp-content/uploads/2019/03/Education\\_Cloud\\_COE\\_Guide.pdf](https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_COE_Guide.pdf)

<https://trailhead.salesforce.com/en/content/learn/modules/org-setup>

#### NEW QUESTION # 17

Where can a customer find more information on Salesforce open-source and community sprint information?

- A. Trust.salesforce.com
- B. Trailblazer Community
- C. Partner Community

**Answer: B**

Explanation:

The customer can find more information on Salesforce open-source and community sprint information on Trailblazer Community. Trailblazer Community is a platform that connects Salesforce customers, partners, employees, and enthusiasts to learn, share, and collaborate on Salesforce topics and projects. Trailblazer Community provides information on Salesforce open-source and community sprint events, such as dates, locations, agendas, or registration links. The customer can also join groups, forums, or blogs related to Salesforce open-source and community sprint topics on Trailblazer Community. Trust.salesforce.com, Partner Community, or AppExchange are not platforms where the customer can find more information on Salesforce open-source and community sprint information. Reference:

<https://trailhead.salesforce.com/en/content/learn/modules/trailblazer-community-basics>

<https://trailblazercommunitygroups.com/sprints/>

#### NEW QUESTION # 18

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