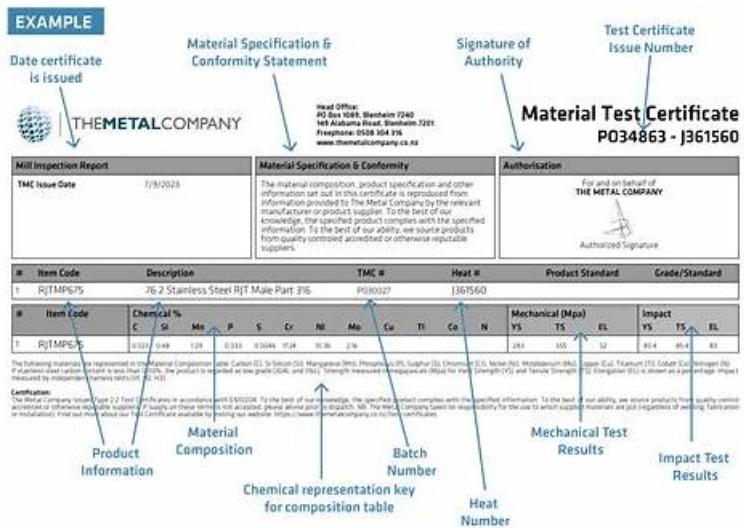# NP-Con-101 Valid Test Tips & Reliable NP-Con-101 Dumps Files

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Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q158-Q163):

NEW QUESTION # 158
A nonprofit has high staff turnover in several key roles that use Salesforce. The nonprofit needs to improve training and adoption of Salesforce to maximize the value of its investment.
Which two standard Salesforce tools can quickly help new staff use Salesforce with only a Sales or Service Cloud license?
Choose 2 answers

- A. Einstein Bots
- B. myTrailhead
- C. Path
- D. In-App Guidance

Answer: B,D

Explanation:
To improve training and adoption of Salesforce, the following standard Salesforce tools can be highly effective:
In-App Guidance (B):
This feature allows administrators to create and customize prompts and walkthroughs that appear directly within the Salesforce interface. In-App Guidance helps new users learn how to use Salesforce by providing contextual help and tips.
myTrailhead (D):
myTrailhead is a customizable learning platform that allows organizations to create their own training content. It provides a self-paced learning environment where new staff can access and complete training modules specific to the nonprofit's Salesforce setup.
Steps to Implement:
Set Up In-App Guidance:
Navigate to Setup -> In-App Guidance.
Create prompts and walkthroughs tailored to the nonprofit's processes.
Deploy myTrailhead:
Customize and publish training content on myTrailhead.
Encourage staff to complete the training modules to improve their Salesforce skills.
Salesforce In-App Guidance Documentation
Salesforce myTrailhead Documentation

NEW QUESTION # 159
A volunteer manager at a nonprofit wants to search for volunteers with landscaping skills who are available at a given time and add them to a shift. The nonprofit is using Volunteers for Salesforce.
What should the consultant advise to meet this requirement?

- A. Click the Find Volunteers tab and fill in the Volunteer Status, Volunteer Availability, and Volunteer Skills tabs with the desired values. Click search and select an available volunteer.
- B. Click the the Volunteers Wizard and enter landscaping skills in the search box. Click search and filter the results by entering the desired Volunteer Availability. Select an available volunteer.
- C. Create a list view on Contacts showing Volunteer Skills and Volunteer Availability. Add a filter for landscaping skills and sort the
- D. Create a report with the report type of Contacts with Volunteer Hours and Volunteer Jobs. Filter the Jobs by landscaping and

Answer: A

Explanation:
To search for volunteers with specific skills and availability using Volunteers for Salesforce:
Use the Find Volunteers Tab:
Navigate to the Volunteers for Salesforce application within Salesforce.
Click on the "Find Volunteers" tab.
Fill in the Volunteer Criteria:
In the search form, enter the desired values for Volunteer Status, Volunteer Availability, and Volunteer Skills.
For this scenario, enter "Landscaping" in the Volunteer Skills field and specify the desired availability timeframe in the Volunteer Availability field.
Execute the Search:
Click on the "Search" button to find volunteers that match the specified criteria.
Select Volunteers:
Review the list of volunteers returned by the search.
Select the volunteers that are available at the given time and have the required landscaping skills.
This method ensures that the volunteer manager can efficiently find and assign volunteers to shifts based on their skills and availability.
Volunteers for Salesforce documentation on finding and managing volunteers CertGod Nonprofit Cloud Consultant guide

NEW QUESTION # 160
A major donor officer needs to capture wealth scoring to support individual cultivations.
How is this best represented in the NPSP?

- A. Using an AppExchange application, collect and rank other nonprofits' wealth information to understand how best to cultivate individual donations.
- B. Report on the total amount of donations received by the nonprofit in the past year, and rank it against peer institutions to

best cultivate individual donations.

- C. Report on the total amount of an individual's donations summarized on their Contact record and rank it against donations to the nonprofit by other individual donors to best cultivate individual donations.
- D. Using an AppExchange application, collect and rank donor prospects' wealth information to understand how to best cultivate individual donations.

Answer: D

Explanation:
To capture and analyze wealth scoring for donors in Salesforce, leveraging an AppExchange application is the most effective approach. These applications can provide comprehensive wealth data and insights to support donor cultivation efforts. Here's how to do it:
Identify Suitable AppExchange Applications:
Search the Salesforce AppExchange for wealth screening and donor prospecting tools (e.g., WealthEngine, DonorSearch).
Install the Application:
Follow the installation instructions provided by the selected application.
Ensure necessary permissions and configurations are set up.
Configure Wealth Scoring:
Set up the application to pull in wealth data for your donor contacts.
Use the provided features to rank and score donors based on their wealth data.
Integrate with NPSP:
Ensure the wealth data integrates with your existing NPSP setup.
Create reports and dashboards to visualize and analyze donor wealth information.
"WealthEngine for Salesforce" on AppExchange: WealthEngine
"DonorSearch for Salesforce" on AppExchange: DonorSearch

NEW QUESTION # 161

A nonprofit's system admin has seen this error message multiple times:
Npsp,TDTMCContact:execution of AfterUpdate caused by : System,SObjectException:Invalid field gender_c Contect (npsp) How should the admin troubleshoot this?

- A. Verify that all Reciprocal Relationships are mapped to gender field values.
- B. Check that Salutations have been mapped to gender field values.
- C. Check to make sure there are no invalid values in the gender field on Contact records.
- D. Verify the correct field for gender is specified in Relationship settings.

Answer: C

Explanation:
To troubleshoot the error message "Npsp,TDTMCContact
of AfterUpdate caused by : System,SObjectException
field gender_c Contact (npsp)," the admin should:
Check for Invalid Values:
The error indicates that there might be invalid values in the gender field on Contact records.
Review the values in the gender field across the Contact records to ensure they conform to the expected values (e.g., Male, Female, Non-binary).
Steps to Verify and Correct Values:
Use Salesforce reports or data export tools to extract Contact records with gender values.
Check for any discrepancies or invalid entries.
Correct the invalid values by updating the records with appropriate values.
Review Field Mappings and Settings:
Ensure that any field mappings related to the gender field in Relationship settings or Reciprocal Relationships are correctly configured.
By ensuring the gender field values are valid, the admin can resolve the error and ensure smooth execution of the after-update trigger.
Salesforce Help: Managing Custom Fields
Nonprofit Success Pack (NPSP) Documentation: Relationship and Gender Field Settings

NEW QUESTION # 162

A nonprofit needs to load approximately 3 million records into Salesforce.
Which API will load the data in the most efficient manner?

- A. SOAP API
- B. Bulk API
- C. REST API
- D. Streaming API

Answer: B

Explanation:
For loading a large volume of records, such as approximately 3 million records, into Salesforce, the Bulk API is the most efficient method. The Bulk API is designed to handle large data sets by processing records asynchronously in batches, which reduces the load on Salesforce servers and ensures efficient data transfer. This API is optimized for data loading and extraction, making it ideal for high-volume data operations.
Salesforce Bulk API Developer Guide
Salesforce Nonprofit Cloud Data Import Best Practices

NEW QUESTION # 163

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