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SAP C_BCBTM_2509 Exam Syllabus Topics:

Topic	Details
Topic 1	• Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.

Topic 2	• Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.
Topic 3	• Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.
Topic 4	• Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q27-Q32):

NEW QUESTION # 27
What is the primary benefit of using SAP Business Transformation Management solutions early in a RISE project?
(Note: There are 2 correct answers to this question.)

- A. They automate non-critical business functions without supporting overall ERP transformation.
- B. They make ERP transformations more cost efficient by providing faster insights into operations.
- C. The earlier the solutions are leveraged in a transformation project, the more value they can generate.
- D. They are primarily focused on human resources management.

Answer: B,C

Explanation:
Leveraging SAP Business Transformation Management (BTM) Solutions early in a RISE with SAP project allows organizations to gain critical insights into their existing processes, applications, and technology landscape. This helps accelerate transformation readiness and reduces rework during design and implementation.
"Early adoption of SAP BTM Solutions within RISE projects maximizes value by providing transparency and actionable insights into business processes and IT landscapes, ensuring cost-efficient and faster ERP transformation." Reference:
Early Value Realization (Answer A):
The earlier BTM tools such as SAP Signavio, SAP LeanIX, and WalkMe are applied, the faster organizations can identify inefficiencies and define transformation scope, which increases long-term value generation.
"The earlier SAP BTM tools are introduced, the more transformation value can be realized through early visibility, stakeholder alignment, and optimized process design." Cost Efficiency through Faster Insights (Answer B):
SAP BTM solutions provide data-driven visibility into as-is processes and dependencies, enabling companies to reduce transformation costs by addressing inefficiencies early.

"SAP BTM enables customers to accelerate decision-making and reduce transformation cost and effort through real-time operational insights." Incorrect Options:
C: BTM solutions do not focus on non-critical automation; they support end-to-end ERP transformation.
D: They are not specific to HR; they span all business domains (Finance, Supply Chain, IT, etc.).
Therefore, the verified and correct answers are:
A: The earlier the solutions are leveraged in a transformation project, the more value they can generate.
B: They make ERP transformations more cost efficient by providing faster insights into operations.

NEW QUESTION # 28
What are the main value drivers of SAP Business Transformation Management solutions?
(Note: There are 2 correct answers to this question.)

- A. They provide advanced capabilities for blockchain development and cryptocurrency management.
- B. They help generate insights into both processes and applications and their dependencies.
- C. They enable customers to discover, analyze, and scope optimization potential during daily operations.
- D. They manage physical inventory in warehouses and real-time transaction processing for retail environments.

Answer: B,C

Explanation:
SAP Business Transformation Management (BTM) solutions deliver value by providing visibility, analytics, and optimization across business processes and IT systems. They integrate SAP Signavio, SAP LeanIX, and WalkMe to enable organizations to understand dependencies, identify inefficiencies, and accelerate transformation initiatives.
"SAP BTM solutions help enterprises gain comprehensive insights into processes, applications, and dependencies, enabling them to discover, analyze, and optimize their operations continuously." Reference:
Generating Insights into Processes and Applications (Answer C):
SAP Signavio and LeanIX together provide a data-driven foundation that helps identify how processes and applications interact, uncovering optimization opportunities and transformation risks.
"By linking process intelligence with enterprise architecture management, SAP BTM solutions generate deep insights into process flows, system dependencies, and business value realization." Discovering and Scoping Optimization Potential (Answer D):
The BTM suite empowers users to continuously monitor performance and identify improvement opportunities during daily operations through analytics and observability.
"SAP BTM enables organizations to discover, analyze, and scope optimization potential within their daily business operations using integrated analytical capabilities." Incorrect Options:
A: Inventory and retail transaction management are handled by SAP S/4HANA and not part of BTM.
B: Blockchain and cryptocurrency management are not components of the BTM solution portfolio.
Therefore, the verified and correct answers as per SAP BTM documentation are:
C: They help generate insights into both processes and applications and their dependencies.
D: They enable customers to discover, analyze, and scope optimization potential during daily operations.

NEW QUESTION # 29
How can organizations leverage SAP Business Transformation Management solutions to address challenges in a transformation?

- A. By offering tailored recommendations and leveraging data-driven insights for process improvement.
- B. By providing limited transparency and access to relevant process data.
- C. By avoiding collaboration with stakeholders and external experts.
- D. By limiting communication and feedback channels within the organization.

Answer: A

Explanation:
SAP Business Transformation Management (BTM) Solutions - including SAP Signavio, SAP LeanIX, and WalkMe - are built to tackle transformation challenges by providing data-driven insights, personalized recommendations, and collaboration tools.
"SAP BTM solutions enable organizations to leverage analytics, benchmarking, and AI-driven recommendations to overcome transformation challenges and improve process performance." Reference:
These tools help organizations identify inefficiencies, model target states, and manage change efficiently. They also enable data transparency across business processes and IT systems, supporting faster, evidence-based decisions.
"By combining data-driven insights with tailored recommendations, SAP BTM helps organizations continuously improve their transformation outcomes." Incorrect Options:

A, B, and C describe obstacles that BTM solutions are designed to eliminate - not promote.
Verified Correct answer: D: By offering tailored recommendations and leveraging data-driven insights

NEW QUESTION # 30
Which key solution of SAP Signavio helps in collaborative process mining?

- A. SAP Signavio Value Accelerator
- B. SAP Signavio Process Intelligence
- C. SAP Signavio Process Manager
- D. SAP Signavio Process Collaboration Hub

Answer: B

Explanation:
SAP Signavio Process Intelligence is the dedicated process mining and analysis component of the SAP Signavio Business Transformation Suite. It enables organizations to discover, analyze, and improve business processes collaboratively using real data.
"SAP Signavio Process Intelligence connects to system data, reconstructs end-to-end processes, and enables collaborative process mining and analysis to uncover inefficiencies and improvement opportunities." Reference:
The term collaborative process mining refers to enabling multiple stakeholders to analyze, discuss, and align process improvements based on shared process insights - a feature central to Process Intelligence.
"Process Intelligence integrates with the Process Collaboration Hub to allow joint analysis and process improvement discussions."
Option A (Collaboration Hub) is a supporting platform for sharing process models and insights, but it does not perform mining itself.
Option C (Process Manager) focuses on process modeling and design, not mining.
Option D (Value Accelerator) refers to predefined process frameworks and KPIs used for benchmarking, not mining.
Therefore, the correct and verified answer based on SAP's BTM documentation and the official Signavio solution portfolio is B: SAP Signavio Process Intelligence.

NEW QUESTION # 31
What are typical challenges SAP customers face in an ERP transformation?
(Note: There are 3 correct answers to this question.)

- A. Not knowing how and where to start their transformation journey
- B. Inability to generate financial reports due to a lack of data analytics capabilities
- C. Lack of transparency into processes and system landscapes
- D. Alignment between business and IT
- E. Significant reduction in product quality

Answer: A,C,D

Explanation:
According to SAP's Business Transformation Management (BTM²) and SAP Signavio Transformation Framework, the most common ERP transformation challenges are strategic alignment, starting complexity, and lack of visibility across business and IT landscapes.
"Organizations often face difficulties with aligning business and IT, defining where to start transformation efforts, and gaining transparency across processes and systems." Reference:
A - Alignment between Business and IT:
Misalignment leads to inconsistent objectives between operations and technology strategy.
"Achieving alignment between IT capabilities and business goals remains one of the biggest barriers to transformation." B - Not Knowing Where to Start:
Many organizations lack clarity on prioritization and readiness assessment.
"Determining the starting point and sequencing of transformation steps is a recurring challenge in ERP modernization projects." C - Lack of Transparency:
Without visibility into existing processes, companies struggle to identify inefficiencies or dependencies.
"Insufficient transparency across processes and system landscapes hinders effective transformation planning and execution."
Incorrect Options:
D: Financial reporting challenges are typically ERP operational issues, not transformation barriers.
E: Product quality reduction is not a standard ERP transformation issue.
Verified Correct Answers: A, B, and C.

NEW QUESTION # 32

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