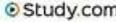


# Pass Guaranteed Quiz Massachusetts-Real-Estate-Salesperson - Massachusetts Real Estate Salesperson Exam Fantastic New Exam Braindumps

<http://study.com/academy/practice/quiz-worksheet-massachusetts-real-estate-salesperson-licensure.html> 

## Quiz & Worksheet - Massachusetts Real Estate Salesperson Licensure

1. The Division of Professional Licensure (DPL) in Massachusetts regulates over 40 professions and trades, and one of them is the \_\_\_\_.

- National Association of Realtors
- National Association of Real Estate Brokers
- Massachusetts Association of Realtors
- Massachusetts Real Estate Board

2. If a license has been expired for less than two years, the agent must complete continuing education and request a \_\_\_\_.

- recertification form
- new license
- reactivation form
- real estate reservation

3. Real estate agents in Massachusetts are required to successfully complete \_\_\_\_ hours of continuing education courses sometime during the \_\_\_\_ prior to their license renewal date.

- 12, 24 months
- 24, 12 months
- 24, 24
- 18, three years

Create your account to access this entire worksheet  
A Premium account gives you access to all lessons, practice exams, quizzes & worksheets.

-  Access to all video lessons
-  Quizzes, practice exams & worksheets
-  Access to experts for homework questions

© copyright 2009-2020 Study.com. All other trademarks and copyrights are the property of their respective owners. All rights reserved.

BONUS!!! Download part of Itcertkey Massachusetts-Real-Estate-Salesperson dumps for free: <https://drive.google.com/open?id=1f1ZEa1-9UE9NRx6sExLjnlhOqA4-NsiX>

If you are going to purchase Massachusetts-Real-Estate-Salesperson test materials online, the safety of the website is significant. We provide you with a clean and safe online shopping environment if you buying Massachusetts-Real-Estate-Salesperson training materials from us. We have professional technicians to exam the website every day, therefore the safety for the website can be guaranteed. Moreover, Massachusetts-Real-Estate-Salesperson Exam Materials are high quality and accuracy, and you can pass the exam just one time. We offer you free update for 356 days for Massachusetts-Real-Estate-Salesperson training materials and the update version will be sent to your email automatically.

The Real Estate Massachusetts-Real-Estate-Salesperson certification is important for those who desire to advance their careers in the tech industry. They are also aware that receiving this certificate requires passing the Real Estate Massachusetts-Real-Estate-Salesperson exam. Due to poor study material choices, many of these test takers are still unable to receive the Real Estate Massachusetts-Real-Estate-Salesperson credential.

>> **New Exam Massachusetts-Real-Estate-Salesperson Braindumps** <<

## Web-Based Practice Exams to Evaluate Massachusetts-Real-Estate-Salesperson Massachusetts Real Estate Salesperson Exam Exam Preparation

Our company was built in 2008 since all our education experts have more than ten years' experience in Massachusetts-Real-Estate-Salesperson guide torrent. The most important characters we pay attention on are our quality and pass rate. We devote ourselves to improve passing rate constantly and service satisfaction degree of our Massachusetts-Real-Estate-Salesperson training guide. And now you can find the data provided from our loyal customers that our pass rate of Massachusetts-Real-Estate-Salesperson learning guide is more than 98%. You will successfully pass your Massachusetts-Real-Estate-Salesperson exam for sure.

## Real Estate Massachusetts Real Estate Salesperson Exam Sample Questions (Q135-Q140):

### NEW QUESTION # 135

A seller has entered into an exclusive right to sell agreement with a broker. The buyer presents the seller with an offer to purchase which is 20% less than the list price. Which of the following is appropriate?

- A. The seller is obligated to make a counteroffer to the buyer if the offer is unacceptable.
- B. The seller has 72 hours to submit a counteroffer or else the offer is considered to be accepted.
- **C. The seller is under no obligation to accept the offer or make a counteroffer.**
- D. The seller is obligated to pay the buyer a commission or the offer price if the seller rejects the offer.

**Answer: C**

Explanation:

Comprehensive and Detailed Explanation (150-250 words):

A listing agreement gives the broker the right to market the property and earn a commission if a ready, willing, and able buyer is found, but it does not obligate the seller to accept any offer. Even if the offer is below asking price, the seller can accept, reject, or counteroffer. The seller has full discretion to decide, and no automatic acceptance or commission liability arises just because the offer is refused.

A: Incorrect, seller never owes buyer a commission.

C: There is no automatic "72-hour" acceptance rule unless specifically written into the offer.

D: Seller is not required to counter.

Thus, the correct answer is B.

Reference: Massachusetts Real Estate Salesperson Candidate Handbook - Brokerage Agreements; Agency Duties.

### NEW QUESTION # 136

When practicing as a facilitator, the facilitator

- A. Has an agency obligation of disclosure to the seller.
- **B. Does not represent the seller or the buyer.**
- C. Must represent a seller or a buyer.
- D. Must have signed Disclosed Dual Agency.

**Answer: B**

Explanation:

A facilitator is a neutral party who assists both the buyer and the seller in a real estate transaction but does not have the agency responsibilities of an agent. Facilitators do not represent either party (seller or buyer) and do not owe fiduciary duties to either. The role of a facilitator is limited to helping both parties complete the transaction by providing guidance on the process, preparing documents, and ensuring that all procedural steps are followed.

Unlike agents, facilitators are not required to disclose confidential information or negotiate on behalf of either party. Their primary function is to assist with the logistics of the transaction without representing one party's interests over the other.

Reference: 254 CMR 3.00 - Agency Relationships; Massachusetts Real Estate Candidate Information Bulletin - Facilitator Role.

### NEW QUESTION # 137

Broker N has five affiliated salespersons. On Monday at 10:00 a.m., Salesperson J submitted an offer to purchase from a prospective buyer. The offer price was \$300,000. An hour later, Salesperson R submitted an offer of \$296,000. However, Broker N held the second offer until the seller rejected the first offer. Broker N's conduct in this situation is

- A. Permissible as long as both salespeople knew of Broker N's action.
- B. Not permissible because a broker must inform all potential buyers of existing offers.
- C. Permissible as long as both salespeople share a commission on either of the offers accepted by the seller.
- **D. Not permissible because a broker must present all offers to the principal forthwith.**

**Answer: D**

Explanation:

Massachusetts law and professional practice require that all offers must be presented to the seller forthwith (immediately). A broker

may not withhold or delay offers, regardless of their order of arrival, price, or terms.  
In this scenario, Broker N violated fiduciary duty to the seller by withholding the second \$296,000 offer until the first was rejected. The seller is entitled to see all offers promptly in order to make an informed decision.  
The broker has no authority to filter, delay, or prioritize offers.  
The law does not require informing other buyers about competing offers (that would be a separate issue of disclosure), but the broker's obligation is always to the client-the seller-to present all offers immediately.  
Reference: 254 CMR 3.00 - Duties of Licensees; NAR Code of Ethics, Article 1.

### NEW QUESTION # 138

A contract is delivered to the listing broker by a cooperating broker. The listing broker makes an appointment with the owner to present the offer at 7 p.m. of that day. Before 7 p.m., two more offers arrive on the same property. Which offer should be presented to the owner at the 7 p.m. appointment?

- A. The offer with the highest sale price
- B. The offer most favorable to the seller, including price and all terms
- C. All three of the offers
- D. The first offer received

**Answer: C**

Explanation:

A Massachusetts real estate licensee has a fiduciary duty of full disclosure and obedience to the client (the seller). That means the listing broker must present all offers promptly and in full to the seller, regardless of the order received or whether one seems more favorable.

The Massachusetts Board of Registration of Real Estate Brokers and Salespersons emphasizes that withholding offers or "screening" them based on price, terms, or timing constitutes a violation of fiduciary duty and can result in disciplinary action. The seller has the exclusive right to decide which offer to accept, reject, or counter. The broker's responsibility is only to deliver all offers in a timely fashion.

Therefore, at the 7 p.m. appointment, the listing broker must present all three offers that had been received. It would be improper to withhold later offers or to select the "best" offer unilaterally.

Reference: Massachusetts Real Estate Salesperson Candidate Information Bulletin; 254 CMR 3.00: Obligations to the Client; National Association of REALTORS Code of Ethics, Article 1.

### NEW QUESTION # 139

Prospective buyers for a house want to operate a recycling center in their backyard. Local zoning laws do not allow this. What do they need to do first?

- A. Obtain a variance or special exception.
- B. Obtain a modification to the local master plan.
- C. Obtain a building permit.
- D. File an appeal with the local court.

**Answer: A**

Explanation:

Comprehensive and Detailed Explanation (150-250 words):

When a property use is prohibited by zoning, the property owner must apply for a variance or special exception/permit through the local zoning board of appeals. These are administrative remedies that allow deviations from zoning requirements in specific circumstances.

Variance: granted when strict application of zoning causes hardship.

Special exception: allows certain uses if standards are met.

A building permit (A) only authorizes construction consistent with zoning and cannot override use restrictions. A modification to the master plan (B) is a long legislative process, not an individual remedy. A court appeal (D) may follow if variance or exception requests are denied, but it is not the first step.

Thus, the correct first action is C: variance or special exception.

Reference: Massachusetts Real Estate Salesperson Candidate Handbook - Land Use Controls; M.G.L. c.40A (Zoning Act).

## NEW QUESTION # 140

.....

Two Real Estate Massachusetts-Real-Estate-Salesperson practice tests of Itcertkey (desktop and web-based) create an actual test scenario and give you a Massachusetts-Real-Estate-Salesperson real exam feeling. These Massachusetts-Real-Estate-Salesperson Practice Tests also help you gauge your Real Estate Certification Exams preparation and identify areas where improvements are necessary.

**Reliable Massachusetts-Real-Estate-Salesperson Test Dumps:** [https://www.itcertkey.com/Massachusetts-Real-Estate-Salesperson\\_braindumps.html](https://www.itcertkey.com/Massachusetts-Real-Estate-Salesperson_braindumps.html)

Itcertkey Reliable Massachusetts-Real-Estate-Salesperson Test Dumps offers flexible partnership options that let you boost your earnings as you promote quality learning products, or simply provide your organization with latest learning tools. Our Massachusetts-Real-Estate-Salesperson exam materials can help you get the certificate easily. You can get success in the Massachusetts-Real-Estate-Salesperson exam on first attempt and save your resources with the help of updated exam questions. For find a better job, so many candidate study hard to prepare the Massachusetts Real Estate Salesperson Exam, it is not an easy thing for most people to pass the Massachusetts-Real-Estate-Salesperson exam, therefore, our website can provide you with efficient and convenience learning platform, so that you can obtain as many certificates as possible in the shortest time.

In this lesson you will be given an introduction to architectural Latest Massachusetts-Real-Estate-Salesperson Exam Cost patterns and architectural tactics—the building blocks of design. You'll see the Choose Setup dialog box.

Itcertkey offers flexible partnership options that let you boost Massachusetts-Real-Estate-Salesperson your earnings as you promote quality learning products, or simply provide your organization with latest learning tools.

## **New Exam Massachusetts-Real-Estate-Salesperson Braindumps & High-quality Reliable Massachusetts-Real-Estate-Salesperson Test Dumps Help you Clear Massachusetts Real Estate Salesperson Exam Efficiently**

Our Massachusetts-Real-Estate-Salesperson exam materials can help you get the certificate easily. You can get success in the Massachusetts-Real-Estate-Salesperson exam on first attempt and save your resources with the help of updated exam questions.

For find a better job, so many candidate study hard to prepare the Massachusetts Real Estate Salesperson Exam, it is not an easy thing for most people to pass the Massachusetts-Real-Estate-Salesperson exam, therefore, our website can provide you with efficient and convenience Reliable Massachusetts-Real-Estate-Salesperson Test Dumps learning platform, so that you can obtain as many certificates as possible in the shortest time.

If you want to win out in the exam, New Exam Massachusetts-Real-Estate-Salesperson Braindumps you need the professional study materials to guide you.

- TOP New Exam Massachusetts-Real-Estate-Salesperson Braindumps: Massachusetts Real Estate Salesperson Exam - High Pass-Rate Real Estate Reliable Massachusetts-Real-Estate-Salesperson Test Dumps  The page for free download of [ Massachusetts-Real-Estate-Salesperson ] on [www.dumpsquestion.com](http://www.dumpsquestion.com)  will open immediately  Massachusetts-Real-Estate-Salesperson Exam Simulator Online
- Massachusetts-Real-Estate-Salesperson Dumps Torrent: Massachusetts Real Estate Salesperson Exam - Massachusetts-Real-Estate-Salesperson Real Questions  Search for [ Massachusetts-Real-Estate-Salesperson ] and download it for free on  [www.pdfvce.com](http://www.pdfvce.com)  website  Massachusetts-Real-Estate-Salesperson Valid Exam Preparation
- Massachusetts-Real-Estate-Salesperson Practice Test  Massachusetts-Real-Estate-Salesperson Best Study Material  Massachusetts-Real-Estate-Salesperson Exam Overviews  Search for ( Massachusetts-Real-Estate-Salesperson ) and download exam materials for free through  [www.practicevce.com](http://www.practicevce.com)   Accurate Massachusetts-Real-Estate-Salesperson Study Material
- Massachusetts-Real-Estate-Salesperson Interactive EBook  Massachusetts-Real-Estate-Salesperson Minimum Pass Score  Massachusetts-Real-Estate-Salesperson Guide Torrent  Search for { Massachusetts-Real-Estate-Salesperson } on [www.pdfvce.com](http://www.pdfvce.com)  immediately to obtain a free download  Massachusetts-Real-Estate-Salesperson Interactive EBook
- Massachusetts-Real-Estate-Salesperson Dumps Torrent: Massachusetts Real Estate Salesperson Exam - Massachusetts-Real-Estate-Salesperson Real Questions  Download [www.testkingpass.com](http://www.testkingpass.com)  for free by simply searching on { [www.testkingpass.com](http://www.testkingpass.com) }  Massachusetts-Real-Estate-Salesperson Exam Simulator Online
- Valid Braindumps Massachusetts-Real-Estate-Salesperson Ppt  Massachusetts-Real-Estate-Salesperson Practice Test  Massachusetts-Real-Estate-Salesperson Valid Exam Preparation  Go to website [www.pdfvce.com](http://www.pdfvce.com)  open and search for  Massachusetts-Real-Estate-Salesperson  to download for free  Massachusetts-Real-Estate-Salesperson Minimum

#### Pass Score

- Massachusetts-Real-Estate-Salesperson Best Study Material  Massachusetts-Real-Estate-Salesperson Related Certifications  Exam Questions Massachusetts-Real-Estate-Salesperson Vce  Easily obtain free download of ▶ Massachusetts-Real-Estate-Salesperson ◀ by searching on ⇒ [www.testkingpass.com](http://www.testkingpass.com) ⇐  Massachusetts-Real-Estate-Salesperson Online Lab Simulation
- Accurate Real Estate Massachusetts-Real-Estate-Salesperson Exam Questions PDF Material  Search for « Massachusetts-Real-Estate-Salesperson » and obtain a free download on { [www.pdfvce.com](http://www.pdfvce.com) }  Massachusetts-Real-Estate-Salesperson Exam Simulator Online
- Pass Guaranteed Quiz 2026 Real Estate Massachusetts-Real-Estate-Salesperson: Massachusetts Real Estate Salesperson Exam Unparalleled New Exam Braindumps  Immediately open ▶ [www.practicevce.com](http://www.practicevce.com) ◀ and search for ✨: Massachusetts-Real-Estate-Salesperson  ✨:  to obtain a free download  Valid Exam Massachusetts-Real-Estate-Salesperson Book
- Massachusetts-Real-Estate-Salesperson Related Certifications  Massachusetts-Real-Estate-Salesperson Minimum Pass Score  Massachusetts-Real-Estate-Salesperson Reliable Test Guide  Search for [ Massachusetts-Real-Estate-Salesperson ] and download it for free immediately on ▶ [www.pdfvce.com](http://www.pdfvce.com) ◀  Massachusetts-Real-Estate-Salesperson Reliable Test Guide
- New Exam Massachusetts-Real-Estate-Salesperson Braindumps - Free PDF Quiz 2026 First-grade Real Estate Reliable Massachusetts-Real-Estate-Salesperson Test Dumps  Search for ✓ Massachusetts-Real-Estate-Salesperson  ✓  and easily obtain a free download on ➡ [www.prepawaypdf.com](http://www.prepawaypdf.com)   Massachusetts-Real-Estate-Salesperson Practice Test
- [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [lms.susantexperts.com](http://lms.susantexperts.com), [study.stcs.edu.np](http://study.stcs.edu.np), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [wjhsd.instructure.com](http://wjhsd.instructure.com), Disposable vapes

BONUS!!! Download part of Itcertkey Massachusetts-Real-Estate-Salesperson dumps for free: <https://drive.google.com/open?id=1fZEal-9UE9NRx6sExLJnliOqA4-NsiX>