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## SAP P\_SAPEA\_2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>SAP Enterprise Architecture Framework and toolset: The focal point of this topic is the company's business strategy. It also covers SAP Reference Architecture content, IT requirements, business requirements and (SAP) solution space, and SAP Enterprise Architecture-related artifacts.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Architecture vision and roadmap: It focuses on developing the architecture vision and roadmap for a company. The topic also covers existing and future business models and capabilities and target business</li><li>solution architecture roadmap.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• Application, Data, and Technical Architecture: This topic evaluates your knowledge about artifact content, stakeholders, best practices of SAP Reference Content, the SAP Integration Advisory Methodology, and SAP Clean Core principles and strategy.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Business Architecture: The topic of business architecture discusses business capability mapping and end-to-end processes.</li> </ul>

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## **SAP Certified Professional - SAP Enterprise Architect Sample Questions (Q43-Q48):**

### **NEW QUESTION # 43**

As a result of solution mapping, business capabilities might require services which partners have implemented in SAP BTP. Which SAP components and services, if any, are required to integrate such BTP partner services with an on-premise SAP S/4HANA system (hybrid scenario)?

- **A. SAP Cloud Connector to make the on-premises system available to applications and services in a given SAP BTP sub account. Preferably use the SAP BTP Destination Service in combination with Cloud Connector.**
- B. No other components are required to make an SAP on-premise backend system securely accessible over SAP BTP. SAP BTP automatically establishes secure connections in SAP backend systems.
- C. SAP HANA Cloud Connection, and the corresponding SAP Data Provisioning Agent, to make the on-premises system available to applications and services in a given SAP BTP sub account. Preferably use the SAP BTP Destination Service.

**Answer: A**

Explanation:

In a hybrid scenario, where business capabilities require services which partners have implemented in SAP BTP and an on-premise SAP S/4HANA system, the following SAP components and services are required to integrate such BTP partner services with the on-premise system:

**SAP Cloud Connector:** The SAP Cloud Connector is a software component that allows you to connect your on-premise SAP systems to SAP BTP. The Cloud Connector provides a secure connection between your on-premise system and SAP BTP, and it also makes your on-premise system available to applications and services in SAP BTP.

**SAP BTP Destination Service:** The SAP BTP Destination Service is a service that provides a single point of entry for accessing on-premise systems from SAP BTP. The Destination Service makes it easy to manage and secure connections to on-premise systems, and it also provides a way to federate data from different on-premise systems.

In order to integrate BTP partner services with an on-premise SAP S/4HANA system, you will need to install the SAP Cloud Connector on your on-premise system and register the Cloud Connector with SAP BTP. You will also need to create a destination in the SAP BTP Destination Service for your on-premise system. Once you have done this, you will be able to access the on-premise system from applications and services in SAP BTP.

It is important to note that you can also use other SAP components to integrate on-premise systems with SAP BTP. However, the SAP Cloud Connector and the SAP BTP Destination Service are the most commonly used components for this purpose.

To integrate BTP partner services with an on-premise SAP S/4HANA system, you need to use the SAP Cloud Connector, which is a reverse proxy that establishes a secure connection between your on-premise system and your SAP BTP subaccount<sup>5</sup>. The Cloud Connector acts as a bridge between your on-premise network and a trusted subaccount on SAP BTP<sup>6</sup>. It allows you to access resources in your on-premise network from applications running on SAP BTP without exposing your internal landscape to the internet<sup>7</sup>.

To simplify the configuration and consumption of the Cloud Connector connection, you can use the SAP BTP Destination Service, which is a service that allows you to define and manage destinations for accessing remote systems from applications running on SAP

BTP8. A destination is a set of properties that contains information such as the URL, authentication method, proxy type, and additional parameters of a remote system<sup>9</sup>. By using the Destination Service, you can centrally manage and securely store the connection details of your on-premise system and consume them from your BTP partner services.

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#### NEW QUESTION # 44

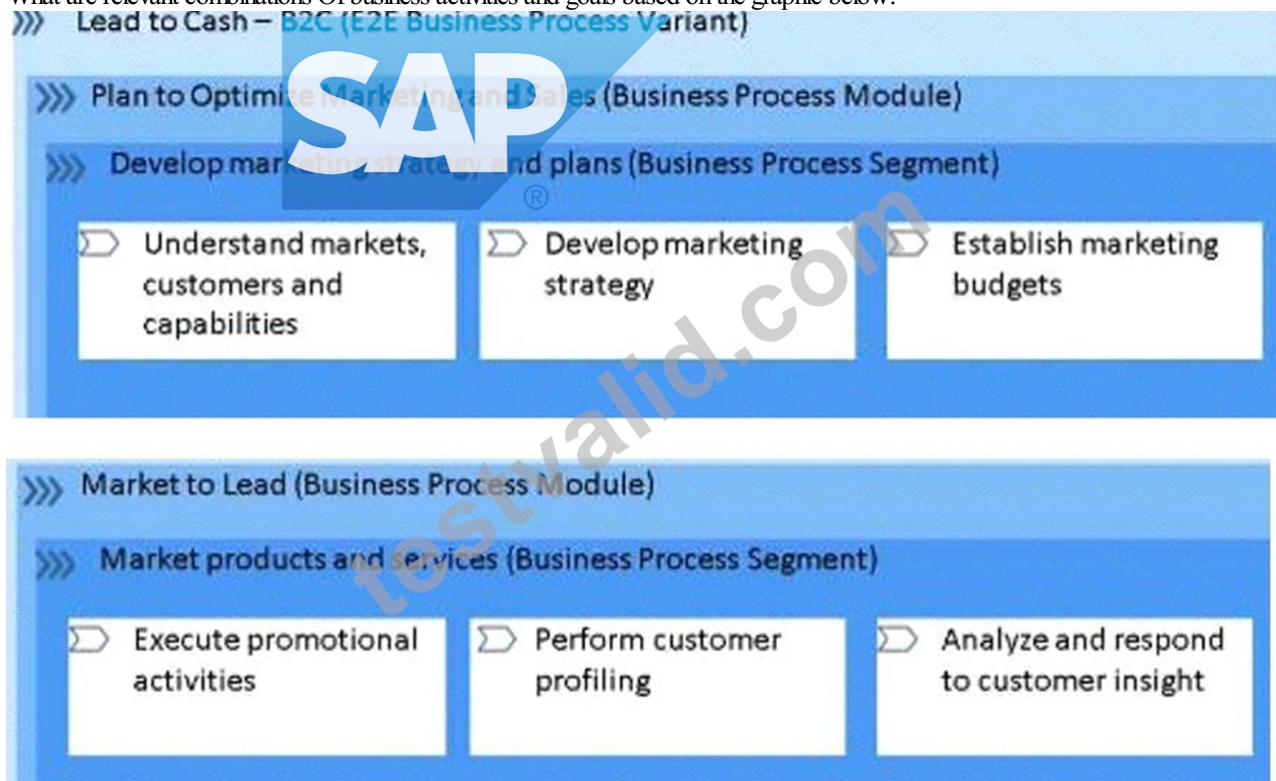
The Wanderlust CIO wants to focus less on marketing strategy and planning, to instead prioritize marketing implement goals in mind to enhance number of leads generated:

- \* Run effective and highly visible campaigns (for example, on social media)

- \* Increase cross selling opportunities through online recommendation

As the Chief Enterprise Architect Of Wanderlust, assisted by the SAP Enterprise Architects, you have been trying to re goals with the Business Process Modules, Segments and Activities in the Lead to Cash B2C Business Process Variant Business Architecture content repository (see graphic below).

What are relevant combinations Of business activities and goals based on the graphic below?



Note: There are 2 correct answers to this question.

See the Image

- A. Implement promotional activities-Run effective and high visibility campaigns.
- B. Analyse and respond to customer insight- increase cross selling opportunities through online recommendations.
- C. Design and manage a customer loyalty program- increase cross selling opportunities through online recommendations.
- D. Develop market strategy -Run effective and high visibility campaigns.

**Answer: A,B**

Explanation:

Explanation

Analyse and respond to customer insight is a business activity that is related to the Customer Insight segment of the Lead to Cash B2C Business Process Variant. This business activity can help Wanderlust to identify opportunities to increase cross selling through online recommendations.

Implement promotional activities is a business activity that is related to the Promotion segment of the Lead to Cash B2C Business

Process Variant. This business activity can help Wanderlust to run effective and highly visible campaigns on social media. The other two options, Develop market strategy and Design and manage a customer loyalty program, are not as relevant to the goals that Wanderlust is trying to achieve.

Develop market strategy is a business activity that is related to the Marketing Strategy segment of the Lead to Cash B2C Business Process Variant. This business activity is more focused on the overall marketing strategy of Wanderlust, rather than the specific goals of increasing cross selling or running effective campaigns.

Design and manage a customer loyalty program is a business activity that is related to the Customer Relationship Management segment of the Lead to Cash B2C Business Process Variant. This business activity is more focused on building long-term relationships with customers, rather than the specific goals of increasing cross selling or running effective campaigns.

Therefore, the best course of action is to focus on the Analyse and respond to customer insight and Implement promotional activities business activities in order to achieve Wanderlust's goals of increasing cross selling and running effective campaigns.

#### NEW QUESTION # 45

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets. You are the Chief Enterprise Architect and the CIO asked you to conduct interviews with the key stakeholders of Green Elk to assess the business strategy. You are planning to interview the owner of the business unit of finished goods. Which of the following sets of questions would you ask?

Which technological concepts are necessary- what kind of technologies are available?

What should a suitable (partner) organization look like to ensure the achievement of strategic goals

What risks must Green Elk consider? How can Green Elk address them at a strategic level?

What are the transformation drivers and what impact will they have on the business model?

What are the business options for the future and what does the vision for the future business model look like?

What risks must Green Elk consider? How can Green Elk address them at a strategic level?

How is the value chain transformed? Which parts of the value chain must be optimized?

What is the competitive advantage and what are the value potentials that can be realized through the transformation? Which business capabilities will be required or need to mature to support future business models?

Which technological concepts are necessary- what kind of technologies are available? What does your hyperscaler strategy look like and why is it set up this way?

What risks must Green Elk consider? How can Green Elk address them at a strategic level?

- A. What are the transformation drivers and what impact will they have on the business model? What are the business options for the future and what does the vision for the future business model look like? What risks must Green Elk consider? How can Green Elk address them at a strategic level?
- B. How is the value chain transformed? Which parts of the value chain must be optimized? What is the competitive advantage and what are the value potentials that can be realized through the transformation? Which business capabilities will be required or need to mature to support future business models?
- C. Which technological concepts are necessary- what kind of technologies are available? What does your hyperscaler strategy look like and why is it set up this way? What risks must Green Elk consider? How can Green Elk address them at a strategic level?
- D. Which technological concepts are necessary- what kind of technologies are available? What should a suitable (partner) organization look like to ensure the achievement of strategic goals? What risks must Green Elk consider? How can Green Elk address them at a strategic level?

**Answer: B**

Explanation:

Explanation

According to the SAP Enterprise Architecture Framework, which is a methodology and toolset by the German multinational software company SAP that helps enterprise architects define and implement an architecture strategy for their organizations, the first phase of the architecture development cycle is the architecture vision, which involves defining the scope, objectives, and



stakeholders of the architecture project, and creating a high-level vision of the desired outcome. The questions in option C are aligned with this phase, as they aim to understand and assess the business strategy and transformation drivers of Green Elk & Company, and to identify the value proposition, value chain, and business capabilities that are relevant for the new business model. The questions in option C are:

How is the value chain transformed? Which parts of the value chain must be optimized? This question helps to understand how the new business model affects the way Green Elk & Company creates and delivers value to its customers, and which activities or processes need to be improved or changed to support the new business model.

What is the competitive advantage and what are the value potentials that can be realized through the transformation? This question helps to understand what differentiates Green Elk & Company from its competitors, and what benefits or opportunities it can achieve by adopting the new business model.

Which business capabilities will be required or need to mature to support future business models? This question helps to identify the skills, resources, and competencies that Green Elk & Company needs to develop or enhance to enable and sustain the new business model.

The other options (A, B, D) are not correct for the set of questions to ask the owner of the business unit of finished goods, because they either skip or misrepresent some of the aspects of the architecture vision phase.

For example:

Option A is not correct because it focuses too much on the technological aspects of the architecture project, such as technological concepts, integration technology, and partner organization. These aspects are more relevant for later phases of the architecture development cycle, such as application architecture or technology architecture. The questions in option A do not address the business aspects of the architecture project, such as business goals, drivers, constraints, or value proposition.

Option B is not correct because it does not include asking about the value chain or the business capabilities, which are important aspects of the architecture vision phase. The value chain describes how Green Elk & Company creates and delivers value to its customers, and the business capabilities describe what Green Elk & Company can do or needs to do to achieve its goals. The questions in option B only focus on the transformation drivers and the future business model, which are not enough to define a comprehensive architecture vision.

Option D is not correct because it also focuses too much on the technological aspects of the architecture project, such as technological concepts and hyperscaler strategy. These aspects are not relevant for interviewing the owner of the business unit of finished goods, who is more concerned with the business aspects of the architecture project. The questions in option D do not address the value proposition or the value chain, which are essential for understanding how Green Elk & Company creates and delivers value to its customers.

For more information on the SAP Enterprise Architecture Framework and its phases, you can refer to SAP Enterprise Architecture Methodology Guide or SAP Enterprise Architecture Framework - Wikipedia.

#### NEW QUESTION # 46

For the next Architecture Board meeting, you need to determine the next steps required after the business, application/data and technology architecture designs have been created. What do you recommend?

- A. Reviewing Business Application/Data and Technology Architecture artifacts with stakeholders and signing off on first versions. Using Transition Architectures to build the Architecture Roadmap. Creating first drafts of the required work packages and the Project/Rollout plan.
- B. Establishing change management processes for the management of the business application/data and technology artifacts. Handing over the artifacts to the implementation partner and rolling out the project.
- C. Finalizing the Business, Application/Data, and Technology Architecture artifacts. Building an Architecture Roadmap. Creating a first draft of the Project/Rollout Project plan.

**Answer: A**

Explanation:

After the business, application/data, and technology architecture designs have been created, it is vital to engage with stakeholders to review these artifacts and gain their sign-off, ensuring that the designs meet the business requirements and are aligned with the strategic direction of the company. Transition Architectures are an essential part of building the Architecture Roadmap as they provide interim 'target states' that enable the organization to move towards the final architecture in a controlled manner. Creating the initial drafts of the work packages and the project/rollout plan is necessary to commence the detailed planning for implementation. Reference = This approach is documented within the SAP Enterprise Architecture development process, which underscores the importance of stakeholder engagement, Transition Architectures, and detailed planning for successful EA implementation. Relevant documents include "SAP Enterprise Architecture Framework" and "Transition Architecture Planning in SAP Environments."

#### NEW QUESTION # 47

Which of the following lists of SAP Enterprise Architecture artifacts support making informed Target Application Architecture decisions that are aligned with the strategic direction of a company?

- A. Solution Context/Solution Concept/Stakeholder Map/Baseline Business and Solution Architecture
- B. Stakeholder Map/Business Strategy Map/Solution Strategy/Architecture Roadmap
- C. Principles Standards, Guidelines/Solution Context/Baseline Business and Solution Architecture

**Answer: B**

Explanation:

To make informed decisions about the Target Application Architecture that are aligned with the strategic direction of a company, certain artifacts are necessary to ensure that there is a clear connection between the stakeholder needs, business strategy, and the architectural vision. Option A includes a Stakeholder Map, which identifies the key players and their interests; a Business Strategy Map, which outlines the strategic objectives; a Solution Strategy, which details the approach to achieve the objectives through solutions; and an Architecture Roadmap, which lays out the plan to move from the current to the future state. These artifacts together provide a comprehensive view that guides the Target Application Architecture towards aligning with the company's strategic direction.

$$\vdots$$

Enterprise Architecture frameworks and methodologies that outline the use of strategic artifacts in architecture development.  
Guidelines on creating architecture roadmaps that align with business strategies.

### NEW QUESTION # 48

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