

Quiz 2026 IASP Unparalleled SPP: IASPStrategy Planning Professional Exam New Questions



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IASPStrategy Planning Professional Exam Sample Questions (Q25-Q30):

NEW QUESTION # 25

Which of the following BEST describes value chain analysis?

- A. Measures only critical labor, materials, and support costs
- B. Is the product solely of financial analysis
- C. A summary of costs
- D. A process that helps calculate value added

Answer: D

Explanation:

Value chain analysis is a systematic process that helps organizations identify and calculate the value added at each step of delivering products or services. It dissects primary and support activities to evaluate how they contribute to competitive advantage and customer value. The IASP SPP curriculum underscores that value chain analysis is a strategic tool enabling organizations to pinpoint strengths, inefficiencies, and differentiation opportunities. It is broader than just financial summaries or cost listings and involves qualitative and quantitative assessment. #IASP SPP Study Guide - Value Chain Analysis##Porter, Competitive Advantage#

NEW QUESTION # 26

Which of the following is NOT considered a quality-management-best-practice in support of an organization's strategic direction and core values?

- A. Process redesign
- B. Quantitative measurement
- **C. Force-field analysis**
- D. Benchmarking

Answer: C

Explanation:

Force-field analysis is primarily a change management tool used to evaluate forces supporting and opposing change, not a core quality management practice. In contrast, quantitative measurement, process redesign, and benchmarking are foundational quality management practices that drive continuous improvement aligned with strategy and values. The IASP SPP curriculum distinguishes quality management tools that enhance operational excellence from change analysis techniques like force-field analysis. #IASP SPP Study Guide - Quality Management###Deming, Total Quality Management#

NEW QUESTION # 27

Which of the following is the MOST critical responsibility of the board of directors before approving a strategic plan?

- **A. Ask perceptive and insightful questions**
- B. Participate in effective debate on the operating plan
- C. Provide solid strategic alternatives
- D. Ensure alignment of talent with the plan

Answer: A

Explanation:

Before approving a strategic plan, the board's most critical responsibility is to ask perceptive and insightful questions. This rigorous scrutiny tests assumptions, uncovers risks, and challenges strategic robustness. The IASP SPP curriculum stresses that active questioning ensures high-quality governance, improving strategic outcomes and stakeholder confidence. While debating, providing alternatives, and talent alignment are important, the board's fundamental oversight role is exercised through critical inquiry. #IASP SPP Study Guide - Governance###Tricker, Corporate Governance#

NEW QUESTION # 28

Which of the following is MOST important to ensure that planned improvements are meeting organizational objectives?

- A. Environmental scanning
- B. Stakeholder feedback
- C. Organized teamwork
- **D. Clearly understood success measures**

Answer: D

Explanation:

To determine if planned improvements are effective, the most crucial factor is having clearly understood success measures. These measures specify what success looks like, enabling objective evaluation of progress and outcomes. The IASP SPP curriculum stresses that success measures should be specific, measurable, attainable, relevant, and time-bound (SMART) to facilitate accountability and guide corrective actions. While stakeholder feedback and teamwork support improvement, without clear metrics, it is impossible to assess performance accurately. Environmental scanning informs context but does not directly measure improvement effectiveness. #IASP SPP Study Guide - Performance Metrics###Kaplan & Norton, Balanced Scorecard#

NEW QUESTION # 29

Which of the following results is an indicator a leader is a strong motivator?

- A. The number of followers undergoing self-development.
- **B. Followers' actions.**
- C. Followers' willingness to listen.
- D. The results (outcomes) yet to be realized.

Answer: B

Explanation:

A strong motivator is best indicated by followers' actions, which demonstrate commitment, engagement, and effort toward goals. While listening and self-development are positive signs, observable behaviors provide concrete evidence of motivation. The IASP SPP curriculum stresses that leadership effectiveness is measured by the extent to which followers translate inspiration into productive action, thereby advancing strategic objectives. Leaders who motivate successfully foster environments where followers are proactive and aligned with organizational goals. #IASP SPP Study Guide - Leadership##Goleman, Emotional Intelligence in Leadership#

NEW QUESTION # 30

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