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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q30-Q35):

NEW QUESTION # 30
What condition must be fulfilled before the system recommends issuing a level 2 dunning letter?

- A. Interest should be defined in the dunning terms.
- B. The open debt exceeds the customer's credit limit.
- C. A level 1 letter has already been issued.
- D. The dunning level of a customer is 2 or higher.

Answer: C

NEW QUESTION # 31
Which of the following documents increases the in-stock level of an item? Note: There are 3 correct answers to this question.

- A. Reserve Invoice
- B. Goods Receipt PO
- C. Goods Return
- D. Return
- E. Goods Receipt

Answer: B,D,E

NEW QUESTION # 32
Which marketing document is required in the purchasing process?

- A. Goods Receipt PO
- B. Purchase Order
- C. Outgoing Payment
- D. A/P Invoice

Answer: D

NEW QUESTION # 33
What type of analytical object is the Customer 360?

- A. SAP HANA app
- B. KPI
- C. Pervasive Dashboard
- D. Advanced Dashboard

Answer: D

NEW QUESTION # 34
Which document triggers the reduction of an asset master data's Net Book Value to zero?

- A. A/P invoice
- B. Goods issue
- C. A/R invoice
- D. Inventory Revaluation

Answer: D

NEW QUESTION # 35
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