

ED-Con-101유효한덤프문제, ED-Con-101유효한최신덤프공부



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>> ED-Con-101유효한 덤프문제 <<

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최신 Salesforce Consultant ED-Con-101 무료샘플문제 (Q154-Q159):

질문 # 154

A university's IT department and its consultant are integrating data from the Student Information System (SIS) to the Education Data Architecture (EDA). Advisors need to see a student's primary course of study.

Which object in EDA indicate a student's major?

- A. Education History
- **B. Program Enrollment**
- C. Relationship
- D. Program Plan Requirement

정답: B

설명:

Program Enrollment is an object in EDA that indicates a student's primary course of study or major. Program Enrollment is an object that represents a junction between a Contact and a Program Plan. Program Enrollment can be used to track various information about a student's course of study, such as status, start date, end date, or level. The consultant can create a Program Enrollment record for each student and associate it with their primary course of study or major. Education History, Relationship, and Program Plan Requirement are not objects in EDA that indicate a student's primary course of study or major. Reference:

<https://powerofus.force.com/s/article/EDA-Program-Enrollments>

<https://powerofus.force.com/s/article/EDA-Program-Enrollments-Create>

질문 # 155

An Admissions office is using Education Cloud to manage its student application review process. The office needs to make sure students cannot edit applications after the submission deadline.

Which two features could the consultant use to meet this requirement?

- A. OmniStudio FlexCard and sharing rule
- **B. OmniStudio FlexCard and validation rule**
- C. Standard Decision Matrix and custom trigger

정답: B

설명:

Using OmniStudio FlexCard:

OmniStudio FlexCard can be used to create a dynamic user interface that displays the application data in a structured format. This can include conditional logic to show or hide fields based on the submission status of the application.

Applying Validation Rule:

A validation rule can be used to enforce that applications cannot be edited after the submission deadline. This ensures data integrity by preventing changes to the application record once the deadline has passed.

Steps to Implement:

Create a FlexCard:

Navigate to OmniStudio > FlexCards.

Create a new FlexCard that displays application details and includes logic to disable editing past the deadline.

Set Up Validation Rule:

Go to Setup > Object Manager > Application Object.

Create a validation rule to check if the current date is past the submission deadline and prevent edits.

Example validation rule: AND(ISCHANGED([Application].Status), [Application].Status = 'Submitted', TODAY() >

[Application].Submission__c) Testing:

Test the FlexCard and validation rule to ensure that students cannot edit their applications after the submission deadline.

Ensure the user interface and validation rule work seamlessly together to provide a smooth user experience.

Reference:

Salesforce OmniStudio Documentation: Creating FlexCards

질문 # 156

A law school wants a recruitment and admissions system with a multichannel marketing tool, Admission officers want an application portal they can brand. Marketers want an integrated social listening tool.

Which solution set should the consultant recommend?

- A. Education Cloud, Nonprofit Cloud, Marketing Cloud
- B. Education Cloud, MuleSoft, Anypoint Platform, Pardot
- C. Education Cloud, Elevate, Experience Cloud
- **D. Education Cloud, Experience Cloud, Marketing Cloud**

정답: D

설명:

The consultant should recommend Education Cloud, Experience Cloud, and Marketing Cloud as a solution set to meet the requirement of having a multichannel marketing tool, an application portal they can brand, and an integrated social listening tool for the law school. Education Cloud is a product that provides solutions for higher education institutions to manage their recruitment, admissions, student success, and advancement processes. Experience Cloud is a product that allows users to create and manage digital experiences for customers, partners, or employees on any device or channel. Marketing Cloud is a product that allows users to create and manage personalized and targeted marketing campaigns for customers or prospects. The consultant can help the law school leverage Education Cloud, Experience Cloud, and Marketing Cloud to create a branded application portal, engage with prospects across multiple channels, and monitor social media conversations. Education Cloud, MuleSoft Anypoint Platform, Pardot; Education Cloud, Elevate, Experience Cloud; or Education Cloud, Nonprofit Cloud, Marketing Cloud are not solution sets that can meet the requirement of having a multichannel marketing tool, an application portal they can brand, and an integrated social listening tool for the law school. Reference:

<https://www.salesforce.org/products/education-cloud/overview/>

<https://www.salesforce.com/products/experience-cloud/overview/>

<https://www.salesforce.com/products/marketing-cloud/overview/>

질문 # 157

A university Advancement office wants to track school historical data for tagged outreach and donation opportunities.

Which Education Data Architecture functionality should the consultant recommend?

- A. Attribute
- B. Program Plan
- **C. Education History**
- D. Relationship

정답: C

설명:

Education History is an EDA functionality that the consultant can recommend to track school historical data for tagged outreach and donation opportunities. Education History is a feature that allows the consultant to store information about a Contact's previous or current education at an educational institution. Education History can be used to track various types of information, such as school name, degree, major, minor, class year, or sports team. The consultant can use Education History to segment and target alumni based on their school historical data. Program Plan, Attribute, and Relationship are not EDA functionalities that can track school historical data for tagged outreach and donation opportunities. Reference:

<https://powerofus.force.com/s/article/EDA-Education-History>

<https://powerofus.force.com/s/article/EDA-Education-History-Create>

질문 # 158

The CRM steering committee that oversees the university's Salesforce implementation needs guidance on governance best practices.

Which best practice should a consultant recommend?

- A. Assign only department leaders as champions.
- **B. Ask committee members to Join a local Salesforce group.**

- C. Hold a standing committee meeting.

정답: B

설명:

The consultant should recommend to hold a standing committee meeting as a governance best practice for the CRM steering committee that oversees the university's Salesforce implementation. A standing committee meeting is a meeting that occurs regularly and consistently with a fixed agenda and attendees. A standing committee meeting can help the CRM steering committee oversee the university's Salesforce implementation by providing a forum to review progress, discuss issues, make decisions, or communicate updates. Assigning only department leaders as champions, asking committee members to join a local Salesforce group, or creating a change management plan are not governance best practices that the consultant should recommend for the CRM steering committee that oversees the university's Salesforce implementation. Reference:

https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_COE_Guide.pdf

<https://trailhead.salesforce.com/en/content/learn/modules/org-change-management>

질문 # 159

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