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There is no doubt that advanced technologies are playing an important role in boosting the growth of Salesforce companies. This is the reason why the employees have now started upgrading their skillset with the Configure and Administer a Salesforce CPQ Solution (CPQ-301) certification exam because they want to work with those latest applications and save their jobs. They attempt the Configure and Administer a Salesforce CPQ Solution (CPQ-301) exam to validate their skills and try to get their dream job.

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CPQ-301 Training Tools, Latest CPQ-301 Test Report

As mentioned earlier, DumpExam solves all problems that you face while locating updated Configure and Administer a Salesforce CPQ Solution (CPQ-301) exam questions. We know that as an applicant for the test, you have excessive pressure to pass the Salesforce Certification Exam. DumpExam is here to help you earn the highly sought-after Configure and Administer a Salesforce CPQ Solution (CPQ-301) certification on the first attempt. Don't wait to get help from our Salesforce CPQ-301 real exam dumps to crack the test quickly. You can better comprehend DumpExam's Configure and Administer a Salesforce CPQ Solution (CPQ-301) exam questions if you know about the three formats described here.

Salesforce CPQ-301 (Configure and Administer a Salesforce CPQ Solution) Certification Exam is a challenging yet rewarding opportunity for professionals who want to enhance their skills and knowledge in Salesforce CPQ. It is a globally recognized certification that provides a comprehensive understanding of Salesforce CPQ and its integration with other Salesforce products. Passing CPQ-301 exam will enable professionals to implement and manage complex CPQ solutions, making them valuable assets to any organization.

Salesforce CPQ-301 Certification Exam is a valuable credential for Salesforce professionals who are looking to enhance their knowledge and skills in the CPQ domain. Configure and Administer a Salesforce CPQ Solution certification is recognized globally and is highly valued by employers. With the right preparation and experience, candidates can easily clear the exam and take their career to the next level.

Salesforce Configure and Administer a Salesforce CPQ Solution Sample Questions (Q101-Q106):

NEW QUESTION # 101
Product A is a Product Option in a bundle and has a Price Book price of $100. When Product A is selected and its quantity is greater than 10, its price falls to $50.
The Admin decides to use a Price Rule targeting the Configurator to implement this price change.
Which minimum set of Price Conditions and Price Actions should the Admin create for this Price Rule?

- A. One Price Condition using a Summary Variable counting Product A to verify that Product A is selected
  One Price Condition using a Summary Variable summing up the quantity of Product A to verify that this Summary Variable is greater than 10
  One Price Action to inject the value 50 into the Unit Price field.
- B. One Price Condition using a Summary Variable counting Product A to verify that Product A is selected.
  One Price Action to inject the value 10 into the Quantity field.
  One Price Action to inject the value 50 into the Unit Price field.
- C. One Price Condition verifying that the SBQQ__ProductName__c field on the Product Option object is equal to "Product A".
  One Price Condition using a Summary Variable summing up the quantity of Product A to verify that this Summary Variable is greater than 10.
  One Price Action to inject the value 50 into Unit Price field.
- D. One Price Condition using a Summary Variable summing up the quantity of Product A to verify that this Summary Variable is greater than 10
  One Price Action to inject the value 10 into the Quantity field.
  One Price Action to inject the value 50 into the Unit Price field.

Answer: C

NEW QUESTION # 102
Given a customer's tiered pricing model, an Admin wants to allow users to define Discount Tiers and use those values as the Regular Price instead of an Amount deducted from the List Price.
How should the Admin configure the Discount Schedule to meet this requirement?

- A. Set the Discount Unit to Percent, set the Aggregation Scope to Quote, choose Current Tier from the Override Behavior picklist, and then select the Use Price for Amount checkbox.
- B. Set the Discount Unit to Amount, choose All from the Override Behavior picklist, and then select the Use Price for Amount checkbox.
- C. Set the Discount Unit to Amount, create a custom Override_Amount_c field on the Edit Tiers page, select the Users Defined checkbox, and then choose All from the Override Behavior picklist.
- D. Set the Discount Unit to Percent, set the Aggregation Scope to Quote, Current Tier from the Override Behavior picklist, and then select the User Defined checkbox.

Answer: C

NEW QUESTION # 103

If a manager is taking a leave of absence, how can the admin using Advanced Approvals ensure that another manager will receive Approval requests during the period in which the original manager is absent?

- A. On the original manager's Approver record, set the Delegated Approver lookup field to reference a different manager's Approver record, and set the Delegation End field for the date of the original manager's return.
- B. Create an Approval Rule with an Effective Start Date and Effective End Date spanning the absence. Populate the Approver field of the rule with the substitute Approver, then add the rule to the existing Approval Chain as the first step.
- C. On the original manager's Approver record, reference a different manager's Approver record in the Next Approver lookup field. Clear the Next Approver lookup field once the original manager returns from leave.
- D. Create a new Approver record, with the Group ID field set to the ID of a Public Group that contains all of the managers. On the original manager's Approver record, click the Replace button and select the new Approver record.

Answer: A

NEW QUESTION # 104

The Admin has set up a yearly price dimension on Product Z. The User has added Product Z to a quote with a 30-month subscription term and sees that Year 3 is the partial segment, but the customer requires Year 3 to be a full year. What steps should the Admin take to enable the User to choose which year represents the partial segment?

- A. Place the "Subscription Term" field into the Segmented Line Editor field set on the Quote Line object.
- B. Place the "Start Date" and "End Date" fields into the Segmented Line Editor field set on the Quote Line object.
- C. Place the "First Segment Term End Date" field into the Line Editor field set on the Quote object.
- D. Place the "Partial Segment" field into the Segmented Line Editor field set on the Quote Line object.

Answer: C

NEW QUESTION # 105

"UC wants to default information on the Quote Line from a Product field.
How should this information be transferred?

- A. Create two fields with the same API name and type on the Product Quote Line."
- B. Create a cross-object formula field that stores the Product Field's value in the Quote Line field
- C. Create Price Rule that stores the Product field's value in the Quote Line field.
- D. Create a Workflow Rule that stores the Product field's value in the Quote Line field.

Answer: A

NEW QUESTION # 106

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It is universally accepted that in this competitive society in order to get a good job we have no choice but to improve our own capacity and explore our potential constantly, and try our best to get the related CPQ-301 certification is the best way to show our professional ability, however, the CPQ-301 Exam is hard nut to crack but our CPQ-301 preparation questions are closely related to the exam, it is designed for you to systematize all of the key points needed for the CPQ-301 exam.

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