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Topic	Details
Topic 1	<ul style="list-style-type: none"> The Know Your Client Communication Process: This domain focuses on gathering and documenting client information to ensure suitable recommendations, including understanding financial situations, investment objectives, risk tolerance, and maintaining ongoing communication with clients.
Topic 2	<ul style="list-style-type: none"> Understanding Alternative Managed Products: This domain introduces investment products beyond traditional mutual funds, including ETFs, segregated funds, and hedge funds, examining their features, structures, benefits, risks, and regulatory treatment.
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Topic 4	<ul style="list-style-type: none"> Ethics, Compliance, and Mutual Fund Regulation: This domain addresses ethical standards and regulatory requirements for advisors, covering professional conduct, compliance obligations, conflicts of interest, disclosure requirements, and rules established by regulators and self-regulatory organizations.

100% Free IFC – 100% Free Reliable Braindumps Sheet | Investment Funds in Canada (IFC) Exam Certification Test Questions

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CISI Investment Funds in Canada (IFC) Exam Sample Questions (Q359-Q364):

NEW QUESTION # 359

What term describes the range of possible future outcomes on the price of a security?

- A. Return
- B. Fluctuation
- C. Beta
- **D. Risk**

Answer: D

Explanation:

Risk refers to the potential volatility in returns or the range of possible future outcomes on the price of a security. This concept captures the uncertainty associated with a security's future value, a fundamental aspect of investment analysis. The feedback from the document states:

"Risk is the potential volatility in returns or the range of possible future outcomes on the price of a security." Reference: Chapter 1 - The Role of the Mutual Fund Sales Representative Learning Domain: An Introduction to the Mutual Funds Marketplace

NEW QUESTION # 360

You are comparing the performance of ABC Equity Fund and XYZ Equity Fund to their benchmark. Indicate the correct statement.

Return|Year 1|Year 2|Year 3|3 Year Compound Return

Benchmark | -2.0% | 12.6% | 20.6% | 10.0%

ABC Equity Fund | -10.0% | 16.0% | 24.0% | 9.0%

XYZ Equity Fund | 8.0% | 9.0% | 10.0% | 9.0%

- A. Fund ABC demonstrated a superior performance in a bearish market
- **B. Fund XYZ would have offered a lower likelihood of loss if a client needed to sell the investment**
- C. Fund XYZ offered less protection on the downside
- D. Fund ABC showed greater consistency in its simple annual returns

Answer: B

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Fund XYZ's more consistent annual returns (less variation) reduce the likelihood of selling at a loss, especially in volatile markets.

The feedback from the document states:

"After finding comparable funds with good long-term performance, look for funds with the best performance from year to year. In comparing two funds, the one with less variation in simple rates of return from year to year is a more consistent performer. Although equity funds are intended for the long-term, if liquidity is needed, the fund with a more consistent performance is less likely to be sold at a loss." Reference: Chapter 15 - Selecting a Mutual Fund Learning Domain: Evaluating and Selecting Mutual Funds

NEW QUESTION # 361

You have been researching Canadian equity mutual funds for a new client. You come across the following information.

□ What can you conclude from this information?

- A. Fontaine Equity Fund is a better fund because it has a higher quartile ranking.
- **B. Fontaine Equity Fund's higher MER contributes to its lower 5-year annualized return.**
- C. Chamberlain Equity Fund has lower volatility since its 5-year annualized return is higher.
- D. Fontaine Equity Fund has a lower risk level since its Sharpe Ratio is lower.

Answer: B

Explanation:

The management expense ratio (MER) is the percentage of a fund's assets that is paid to the fund manager for operating and managing the fund. A higher MER means that more of the fund's returns are eaten up by fees, leaving less for the investors. Therefore, Fontaine Equity Fund's higher MER of 2.99% contributes to its lower 5-year annualized return of 11.25%, compared to Chamberlain Equity Fund's MER of 2.57% and 5-year annualized return of 13.42%. Therefore, D is the correct answer. ,

Management Expense Ratio (MER):

Definition and How It Works - Investopedia

NEW QUESTION # 362

A dealing representative explains the past performance of a mutual fund to a potential client, discussing the annual simple returns and compound returns that the fund had earned. She concluded by indicating she expects the fund's NAVPU was likely to rise at similar rates in the future, given the economic outlook. What unacceptable selling practice has occurred?

- **A. Representatives cannot promise NAVPU will increase by any amount**
- B. Representatives cannot discuss a fund's past performance
- C. Representatives cannot comment upon the economic outlook
- D. Representatives cannot quote a future purchase price

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Promising that a mutual fund's NAVPU will increase by a certain amount is an illegal and unacceptable selling practice, as it implies guaranteed future performance. The feedback from the document states:

"There are a number of sales practices that are clearly illegal or otherwise unacceptable to securities regulators. A dealing representative may not make promises that the NAVPS or NAVPU of a fund will achieve a certain level or increase by any amount." Reference: Chapter 17 - Mutual Fund Dealer Regulation Learning Domain: Ethics, Compliance and Mutual Fund Regulations

NEW QUESTION # 363

Which exchange in Canada deals exclusively with financial and equity futures and options?

- A. The TSX Venture Exchange
- B. Canadian Securities Exchange
- **C. The Montreal Exchange**
- D. The Toronto Stock Exchange

Answer: C

Explanation:

The Montreal Exchange (also referred to as Bourse de Montreal) is the only Canadian exchange specializing exclusively in financial and equity futures and options. The feedback from the document confirms:

"The Montreal Exchange (Bourse de Montreal) is the only exchange in Canada that deals exclusively with financial and equity futures and options." Reference: Chapter 2 - Overview of the Canadian Financial Marketplace Learning Domain: An Introduction to the Mutual Funds Marketplace

NEW QUESTION # 364

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