

AP-204 Examinations Actual Questions & Test AP-204 Cram Pdf

1. Your patient is in cardiac arrest and has been intubated. To assess CPR quality, which should you do?

- A. Monitor the patient's PETCO₂
 - B. Obtain a 12-lead ECG
 - C. Check the patient's pulse
 - D. Obtain a chest X-Ray
- Answer:** A. Monitor the patient's PETCO₂

2. Which facility is the most appropriate EMS destination for a patient with sudden cardiac arrest who achieved return of spontaneous circulation in the field?

- A. Comprehensive stroke care unit
 - B. Acute rehabilitation care unit
 - C. Acute long-term care unit
 - D. Coronary reperfusion-capable medical center
- Answer:** D. Coronary reperfusion-capable medical center

3. Which of the following signs is a likely indicator of cardiac arrest in an unresponsive patient?

- A. Slow, weak pulse rate
 - B. Cyanosis
 - C. Agonal gasps
 - D. Irregular, weak pulse rate
- Answer:** C. Agonal gasps

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q109-Q114):

NEW QUESTION # 109

Universal Connect (UC) offers residential high-speed Internet to its customers. UC has a commercial attribute called "Access Type" on the internet offer with two values, namely DSL and Fiber. UC has a requirement to model routers as technical products and offer either a DSL or a Fiber router based on the "Access Type" value.

What kind of decomposition relationship should a Consultant recommend to achieve this requirement?

- A. M:1
- B. 1:1
- C. 1:M
- D. M:M

Answer: C

Explanation:

The requirement is:

A single commercial product (Internet)

Has an attribute Access Type = DSL or Fiber

Must decompose into the appropriate router technical product (DSL Router OR Fiber Router) This is a classic 1:M decomposition pattern, where one commercial product instance may decompose into one of many possible technical product instances, based on rules or attributes.

Using a 1:M decomposition with conditional rules:

If Access Type = DSL → create DSL Router

If Access Type = Fiber → create Fiber Router

Why others are incorrect:

1:1 (B): does not allow attribute-based branching into different technical products.

M:M (C): used for many-to-many relationships - not applicable here.

M:1 (D): merges multiple commercial products into a single technical product - opposite of what is required.

NEW QUESTION # 110

Northern Trail Outfitters (NTO) has their Field Reps perform regular activities, including promotion and inventory activities, as well as check the function of their computer display units that are placed in stores, to help customers ensure the backpacks fit properly. What should be done to support NTO Field Reps to ensure they are able to capture these KPIs?

- A. Create an Assessment Task Record type called 'Backpack Fit' for the Computer Display Units to capture the KPIs.
- B. Add 'Backpack Fit' for the Computer Display Units checkbox to the In-Store Survey Assessment Task.
- C. Create an Asset record named 'Backpack Fit' for the Computer Display Units and link it to the Assessment Task via a lookup field.
- D. Create an asset called 'Computer Display Unit' and capture KPI called 'Backpack fit properly' using an assessment task.

Answer: A

Explanation:

This approach allows Field Reps to specifically assess and record the KPI related to the functionality of the Computer Display Unit and its effectiveness in assisting customers with backpack fitting.

NEW QUESTION # 111

For flow based tasks, which two statements are correct?

- A. Assessment Task IDs and Visit IDs are passed to the flow in a flow task.
- B. Retail Store KPIs are not needed, as long as an Assessment Indicator Definition is available within the flow to create the Retail Visit D KPI.
- C. Retail Visit KPIs always need a corresponding Retail Store KPI.
- D. Flow based tasks should never be used for tasks that require a Retail Visit KPI.

- E. A Retail Store KPI is always needed and is passed to the flow in the variable Retail Store KPI.

Answer: A,E

Explanation:

These statements ensure that the necessary data, such as KPIs and IDs, are available within the flow for accurately performing and tracking flow-based tasks.

NEW QUESTION # 112

Universal Containers (UC) is rolling out a new offer, which must be fulfilled using Industries Order Management. During fulfillment, the orchestration must integrate with the provisioning system, which accepts a different payload for activation and deactivation of the service.

What is the recommended approach for designing the orchestration while minimizing unnecessary configurations?

- A. Create two Orchestration Plan Definitions, one having the Activation Orchestration item and the other with the Deactivation Orchestration item. Configure one scenario to map Activation to Add action and Deactivation to Disconnect action.
- B. Create two Orchestration Plan Definitions, one having the Activation Orchestration item and the other with Deactivation Orchestration item. Configure scenarios to map Activation to Add action and Deactivation to Delete action.
- C. Create one Orchestration Plan Definition with two Orchestration item definitions having mutually exclusive conditions on the product action. Configure Scenario to include both Add and Disconnect actions.
- D. Create two Orchestration Plan Definitions, one having the Activation Orchestration item and the other with Deactivation Orchestration item. Set conditions on Orchestration items based on product action.

Answer: C

Explanation:

Salesforce best practice for Order Management is:

- ▶ Use a single Orchestration Plan Definition when the overall fulfillment flow is the same, but
- ▶ Use conditional Orchestration Items to handle differences (e.g., activation vs. deactivation).

In this case, the provisioning system needs different payloads for activation and deactivation, but the product is the same. Designing two separate orchestration plan definitions creates duplication, maintenance overhead, and inconsistent lifecycle behavior.

Instead:

Use one Orchestration Plan Definition.

Include two Orchestration Item Definitions, one for Activation and one for Deactivation.

Apply mutually exclusive conditions using Product Action = Add (activation) or Disconnect (deactivation).

Map both actions in one Scenario.

This achieves minimal configuration and full flexibility.

NEW QUESTION # 113

A developer has modified the EPC price amount of one mobile device using the Product Designer from Communications Cloud. After the price has been changed, the developer wants to check the previous EPC price amount to track pricing metrics and get some forecast metrics.

How can the developer check the previous price amount on the mobile device?

- A. Using the versioning feature and comparing the prices for the versioned product after having enabled the feature
- B. Using Price List Entry History checking the changes done after having enabled Track Field History on Price List Entry object
- C. Creating a new custom field on Price List Entry and populating it with a trigger that was created before changing the price
- D. Using EPC project feature checking the changes done for the defaulted project after having enabled the feature

Answer: B

Explanation:

To track pricing changes, Salesforce recommends enabling Field History Tracking on Price List Entry, which logs:

Old price

New price

User

Time of change

This is the simplest way to review previous pricing.
Why others are wrong:
A requires custom triggers-not recommended.
C EPC Project history tracks metadata changes, not price list values.
D Versioning is for product specifications, not PLE prices.

NEW QUESTION # 114

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