

C-C4H47-2503 Exam Braindumps, Valid C-C4H47-2503 Exam Pass4sure



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The web-based SAP C-C4H47-2503 practice exam is compatible with all browsers like Chrome, Mozilla Firefox, MS Edge, Internet Explorer, Safari, Opera, and more. Unlike the desktop version, it requires an internet connection. The SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) practice exam will ask real SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) exam questions.

SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 2	<ul style="list-style-type: none">• Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 3	<ul style="list-style-type: none">• Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 4	<ul style="list-style-type: none">• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.

Topic 5	<ul style="list-style-type: none"> • Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 6	<ul style="list-style-type: none"> • Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.
Topic 7	<ul style="list-style-type: none"> • Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q45-Q50):

NEW QUESTION # 45

Which Machine Learning insight shows sentiment detection of surveys and emails?

- A. Business Text Intelligence
- **B. NLP Classification**
- C. Machine Translation
- D. Profanity Check

Answer: B

NEW QUESTION # 46

A new group of Business Users have to be created and granted read only access to sales entities, such as Leads, Opportunities and Sales Quotes for a specific Sales Area.

As an Administrator, which sequence of steps must be performed?

- A. Create the Business Users
- B. Create the Employees
- **C. Create the Employees**
- D. Create the Business Users

Answer: C

NEW QUESTION # 47

What is a benefit of assigning Playbooks to Leads based on an existing list of Account IDs?

- A. Any newly created Lead associated with the listed Account will automatically be converted into Opportunities.
- B. Any newly created Accounts will automatically have Leads created based on the Playbook.
- C. Any newly created Lead associated with the listed Account will automatically be created with the same Source as the last Lead created.
- **D. Any newly created Lead associated with the listed Account will automatically receive suggestions from the Playbook.**

Answer: D

NEW QUESTION # 48

Which steps would you take to create a Call List so it can be executed and monitored via the Digital Selling Workspace?

- A. Define Key Objectives of Call List
- B. Create Call List
- C. Define Key Objectives of Call List
- **D. Create Call List**

Answer: D

NEW QUESTION # 49

Best Run Bikes generates some of their Leads based on social media posts. They want to track the Leads that were generated from social media.

- **A. Create a new Party Schema for Leads.**
- B. As an Administrator, which configuration would you use to achieve this?
- C. Create a new custom Status for social media.
- D. Create a new Source for social media.
- E. Create a new Qualification for Leads.

Answer: A

NEW QUESTION # 50

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