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CIPS Logistics Management Sample Questions (Q70-Q75):

NEW QUESTION # 70

Martin Christopher argues that Competitive Advantage is formed through the management of which THREE aspects?

- A. Competitors
- B. Creditors
- C. Customer
- D. Company
- E. Cost

Answer: A,C,D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Martin Christopher's Three Cs model emphasises achieving competitive advantage through balancing and managing the Company, Customer, and Competitors. These must be aligned to deliver superior value and sustained differentiation. (Reference: CIPS L5M10 Study Guide, Christopher's Three Cs model, p. 59)

NEW QUESTION # 71

In a logistics system, if the production rate increases, which of the following is true?

- A. The workload arrival rate increases
- B. The workload arrival rate decreases
- C. The throughput time increases
- D. The waiting rate increases

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

An increase in the production rate generally leads to an increase in the workload arrival rate- the rate at which items or tasks enter the system for processing. This relationship reflects flow interdependence between system inputs and production capacity. The relationship among production rate, throughput rate, and waiting rate is visually represented in logistics process flow diagrams. (Reference: CIPS L5M10 Study Guide, Flow management and capacity relationships, p. 132)

NEW QUESTION # 72

Jolie is a Warehouse Manager proposing a Warehouse Management System (WMS). Which of the following are advantages of using a WMS? Select THREE.

- A. Inventory accuracy will be improved
- B. It will provide real-time information
- C. It will lead to further orders from online retailers
- D. It will develop a push-based supply chain
- E. It can reduce labour costs

Answer: A,B,E

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

A WMS improves inventory accuracy, offers real-time tracking, and reduces labour costs via automation. It supports pull-based systems (demand-driven), not push, and does not guarantee new business. (Reference: CIPS L5M10 Study Guide, Warehouse management technology benefits, p. 90)

NEW QUESTION # 73

In which of the following examples is capacity expressed as an input capacity measure?

- A. An oil refinery processes 800 barrels of crude oil per day
- B. A factory makes 1,000 cupcakes a day
- C. A machine produces 100 widgets per day
- D. A worker sews 10 buttons per hour

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Capacity can be measured as input (amount of input resource the system can accept) or output (units produced).

Refinery throughput stated in barrels of crude oil is an input-based expression; the other options express output. (CIPS L5M10 Study Guide, p. 107)

NEW QUESTION # 74

The "Net Promoter Score" (NPS) provides a company with an indication of customer satisfaction by answering which question?

- A. How likely are you to recommend the service to a friend?
- B. How happy are you with the service delivered?
- C. Would you use this service again?
- D. On a scale of 1-10 did you find the service value for money?

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

NPS is a single-question metric asking customers how likely they are to recommend the product/service to others (typically on a 0-10 scale). It is widely used as a proxy for loyalty and satisfaction. (Reference: CIPS L5M10 Study Guide, customer satisfaction measures-NPS, p. 62)

NEW QUESTION # 75

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