

# CIPS L5M5題庫資訊 & L5M5證照指南



此外，這些Testpdf L5M5考試題庫的部分內容現在是免費的：<https://drive.google.com/open?id=1fhEoE6wC38SzLvaRBL0ZcaVd9or0X-Zt>

最新的CIPS L5M5考試是最受歡迎的認證之一，很多考生都沒有信心來獲得此認證，Testpdf保證我們最新的L5M5考古題是最適合您需求和學習的題庫資料。無論您是工作比較忙的上班族，還是急需認證考試的求職者，我們的CIPS L5M5考古題都適合您們使用，保證100%通過考試。我們還提供一年免費更新服務，一年之內，您可以獲得您所購買的L5M5更新后的新版本，這是不錯的選擇！

CIPS的L5M5考試認證一直都是IT人士從不缺席的認證，因為它可以關係著他們以後的命運將如何。CIPS的L5M5考試培訓資料是每個考生必備的考前學習資料，有了這份資料，考生們就可以義無反顧的去考試，這樣考試的壓力也就不那麼大，而Testpdf這個網站裏的培訓資料是考生們最想要的獨一無二的培訓資料，有了Testpdf CIPS的L5M5考試培訓資料，還有什麼過不了。

>> CIPS L5M5題庫資訊 <<

## L5M5題庫資訊 & 認證成功保證，簡單的培訓方式和L5M5證照指南

我們瞭解到所有想考 L5M5 的考生都希望能有一份可以保證自己順利通過考試的題庫，但事實往往並不如大家想的那麼簡單，偏偏 L5M5 這科科目的題庫一直都沒有最新包過的版本在網上出現，這真的是一件讓廣大考生非常苦惱的事情。一些正在準備 L5M5 考試的考生，也不必感到茫然失措。因為 Testpdf 題庫網帶來了真正可以保證考生通過考試的 CIPS L5M5 題庫，只要根據最新的題庫來緊緊抓住考試的動態資訊，就可以輕鬆通過這科考試了。

## 最新的 CIPS Level 5 Advanced Diploma in Procurement and Supply L5M5

## 免費考試真題 (Q36-Q41):

### 問題 #36

Which of the following statements best describes the potential risks associated with adopting ESG considerations?

- A. ESG initiatives are primarily concerned with social factors and do not impact environmental or governance aspects
- **B. Greenwashing can lead to a loss of consumer trust and brand reputation when companies falsely claim to be environmentally friendly**
- C. Implementing ESG considerations guarantees immediate financial returns and market leadership
- D. Adopting ESG practices eliminates all regulatory scrutiny and compliance requirements

答案: **B**

解題說明:

Choice D- Greenwashing involves misleading claims about a company's environmental practices, which can result in significant backlash from consumers and stakeholders. If consumers discover that a company is not genuinely committed to sustainability, it can lead to a loss of trust, negative publicity, and a damaged brand reputation. Thus is the correct answer.

Incorrect answer:

Choice A- ESG initiatives encompass environmental, social, and governance factors, and all three components are interconnected. Ignoring any of these aspects can undermine the overall effectiveness of ESG strategies and fail to address comprehensive sustainability goals.

Choice B- While adopting ESG practices can lead to long-term benefits, such as improved brand loyalty and risk mitigation, it does not guarantee immediate financial returns or market leadership. The transition to sustainable practices often requires time and investment before yielding significant financial benefits.

Choice C- This option is incorrect. Implementing ESG practices does not eliminate regulatory scrutiny; in fact, it may increase it, as regulators are becoming more focused on corporate sustainability and accountability. Companies still need to comply with existing regulations and may face additional reporting requirements related to their ESG efforts.

Reference:

LO-1.1; Page 27; The risks and rewards of adopting ESG considerations in securing ethical and sustainable procurement and supply arrangements

### 問題 #37

Which of the following tools allows you to assess internal factors or drivers?

- A. GDP
- B. STEEPLD
- C. ABC Analysis
- **D. SWOT**

答案: **D**

解題說明:

Comprehensive and Detailed Explanation From Exact Extract of Documents:

SWOT analysis examines both internal factors (Strengths and Weaknesses) and external factors (Opportunities and Threats). According to the L5M5 study guide (p.55), SWOT is a strategic tool for assessing organisational drivers and making informed procurement decisions. In contrast, STEEPLD analyses external macro-environmental factors (social, technological, economic, environmental, political, legal, ethical, demographic). GDP (Gross Domestic Product) is an economic indicator, not an analysis tool, while ABC analysis categorises suppliers or inventory based on importance and value, not internal strategic drivers.

Reference: Managing Ethical Procurement and Supply (L5M5) Study Guide, p.55

### 問題 #38

Which of the following statements is TRUE about the adjudication form of dispute resolution? Select TWO

- **A. A decision must be made within 28 days**
- B. It is an informal process
- C. The decision cannot be legally binding
- **D. It is quicker than going through the courts**

答案: **A,D**

解題說明:

Comprehensive and Detailed Explanation From Exact Extract of Documents:

Adjudication is a formal ADR method, widely used in construction and supply disputes. The L5M5 study guide (p.237) outlines its key features: it is designed to be faster than court proceedings and legally requires that a decision is reached within 28 days of referral. Decisions made can also be legally binding. Contrary to option A, adjudication is not informal; it follows structured legal processes. Option D is also incorrect, as adjudicator decisions may carry binding authority unless overturned later in arbitration or litigation. The process ensures disputes are resolved promptly, preventing long project delays.

Reference: Managing Ethical Procurement and Supply (L5M5) Study Guide, p.237

### 問題 #39

Despite Mr. Benjamin being galling, he is the boss, and employees recognize that he has worked hard to earn his management position. When he gives orders, you comply because you acknowledge his authority. What type of power does Mr. Benjamin hold?

- A. Network Power
- B. Expert Power
- C. Referent Power
- **D. Legitimate Power**

答案: **D**

解題說明:

Choice B- The correct answer is legitimate power, as it stems from a person's position within the organization. Mr. Benjamin's authority as a manager grants him the power to give orders, and employees are expected to comply due to his status and role. Incorrect answer:

Choice A- Expert power is possessed by someone who has skills, knowledge or expertise in a certain area. In this situation Mr Benjamin does not have any expertise of any area.

Choice C-Nothing about strong interpersonal relationship skills is mentioned here which people with referent power have.

Choice D-Network power stakeholders usually have access to valuable connections or are central to a powerful group. So again nothing about these qualities are mentioned about Mr Benjamin.

Reference:

LO-1.4; Page 124; Responsible use of power relationships

### 問題 #40

Ruben is a new Procurement Manager at XYZ Company. He has been charged with buying a new piece of machinery for a factory. Having looked at several options, and considered sustainability, he has opted to buy the more expensive piece of machinery. In terms of sustainability, why might he have made this choice?

- A. The higher priced item is from a more reputable company
- B. The more expensive piece of equipment will be more environmentally friendly
- C. The higher priced item will be of better quality
- **D. In terms of life-cycle costing the more expensive item may be cheaper in the long term**

答案: **D**

解題說明:

This question is testing if you know about Whole Life Cycle Costing. You'll have come across this already at level 4 (module 7). It's a big part of sustainability. See p.14 for a quick recap on this. In terms of this question, even if you don't remember life-cycle costing, options 1 2 and 4 can't be right- we don't have information in the question that tells us that the higher priced item is better quality, from a reputable company or environmentally friendly- we just don't know based on the information we've been given so these answers can't be right.

### 問題 #41

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近來，隨著IT技術的不斷快速發展，學習IT技術的人越來越多。這也導致在IT行業工作的人越來越多。於是，IT行業的競爭愈發激烈了。同樣在IT行業工作，並且有著IT夢的你，肯定不希望被別人趕上甚至超過吧？那麼，這就需要你不斷提升自己的技能，向別人證明你自己的實力。那麼怎樣才能證明你自己的能力呢？越來越多的人選擇

