

BA-201 Answers Real Questions | Exam BA-201 Exercise

SUBJECT- PHYSICAL SCIENCE
CHAPTER- 1: পরিবেশের জন্য ভাবনা
CLASS TEST-1 (Model Question)
CLASS-X

F.M : 20
Group-A

TIME : 30 MIN
1x10 = 10

- 1.এমন একটি গ্যাসের নাম লেখো যা একটি গ্রিনহাউস গ্যাস ও ওজোন স্তর ধ্বংসের কারণ।
- 2.অতিবেগুনি রশ্মির প্রভাবে CFC-এর বিয়োজনে নির্গত কোন প্রমাণু ওজোন গ্যাসকে অক্সিজেনে বিয়োজিত করে?
- 3.ভ্যাল অ্যালেন বিকিরণ বলয় কোন স্তরে দেখা যায়?
- 4.ODP-এর পুরো নাম কী?
- 5.পাওয়ার অ্যালকোহল কি
- 6.হ্যালন কি
- 7.কোন বিষাক্ত গ্যাস বা থাকাম মিথেনকে sweet gas বলে?
- 8.সৌরকোশে ব্যবহৃত অর্ধপরিবাহীটির নাম কী?
- 9.একটি চিত্রাঙ্কিত ক্রান্ত অশূন্যবীকরণযোগ্য শক্তি উৎসের নাম লেখো।
- 10.একটি গ্যাসীয় বায়োফুয়েলের উদাহরণ দাও

Group-B

2x5 = 10

- 1.ওজোন স্তর ধ্বংসে CFC-এর ভূমিকা সমীকরণসহ আলোচনা করো।
- 2.একটি জৈব ও একটি অজৈব গ্রিনহাউস গ্যাসের নাম ও তাদের গ্লোবাল ওয়ার্মিং-এ পৃথক ভূমিকা কত উল্লেখ করো।
- 3.মিথেন হাইড্রেটকে 'ফ্রায়ার আইস' বলা হয় কেন?
Or, মিথেন ক্লাথরেটস বলতে কী বোঝায়?
- 4.A) কয়লার একটি নমুনার তাপমূল্য 30000 kJ.kg-1 বলতে কী বোঝায়?
B) তাপন মূল্যের SI একক লেখ
- 5.প্রতিশীল উন্নয়নের মূল লক্ষ্যগুলি কী কী?

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Salesforce Certified Business Analyst Sample Questions (Q191-Q196):

NEW QUESTION # 191

Universal Containers has asked a business analyst (BA) to assist the sales management team with a request for a new picklist field called "Lost Reason" on the Opportunity object with the goal of improving pipeline reports. After mapping the managers to the sales leader persona and obtaining feedback from them, the BA has discovered that the managers want to better understand Closed/Lost Opportunities so they can help sales teams close more deals.

Which option should the BA use to construct the user story?

- A. As a sales leader, I want to see more details on Closed/Lost Opportunities so I can help the sales team improve close rates.
- B. AS a sales leader, I need a new "Closed/Lost Reason" picklist field on Opportunities and better reports to help the sales team improve close rates.
- C. As a sales team member, I need additional enablement training and reporting information to helpthe improve close rates.

Answer: A

Explanation:

This answer provides an example of how to construct the user story for creating a new picklist field called "Lost Reason" on the Opportunity object with the goal of improving pipeline reports, using this format: As a <persona>, I want <goal>, so that <value>. This answer defines the persona as "sales leader", who is likely to be one of the main users or beneficiaries of this feature. It also defines the goal as "see more details on Closed /Lost Opportunities", which is what they want to accomplish with this feature. Finally, it defines the value as "help the sales team improve close rates", which is why they want to accomplish this goal and how they will measure success.

References: <https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-user-stories-to-capture-requirements>

NEW QUESTION # 192

What is the storage of the Developer Pro Sandbox?

- A. 300MB
- B. 200MB
- C. 1GB
- D. 2GB

Answer: C

Explanation:

The storage of the Developer Pro Sandbox is 1GB. 300MB, 200MB, and 2GB are not valid storage sizes for the Developer Pro Sandbox. References: https://help.salesforce.com/s/articleView?id=sf.data_sandbox_environments.htm&type=5

NEW QUESTION # 193

Universal Containers (UC) has decided to implement Salesforce and has assigned a business analyst (BA) to write user stories for the project. The BA plans to meet customer to their experience in their own words.

Which type of research should the BA use to elicit user stories from UC's customers?

- A. Interviewing
- B. Shadowing
- C. Behavioral

Answer: A

Explanation:

The type of research that the business analyst should use to elicit user stories from UC's customers is interviewing. Interviewing is a technique that involves asking open-ended questions to stakeholders or users to gather information and feedback about their needs, expectations, preferences, pain points, goals, etc.

Interviewing helps to elicit user stories from UC's customers by allowing them to express their opinions and experiences in their own words, as well as clarifying any doubts or ambiguities. Interviewing also helps to build rapport and trust with the customers and show

them respect and appreciation for their input. References:

<https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/customer-discovery>

NEW QUESTION # 194

At Universal Containers, a business analyst (BA), solution architect, lead developer, quality assurance lead, and other team members need access to user stories as part of the Agile lifecycle of enhancements to a Marketing Cloud integration project. What should the BA do to give all team members access and visibility to the most recent user stories as the project is in motion?

- A. Allow each team member to merge all user stories at the end of user acceptance testing.
- **B. Define a common repository to hold all user stories and track changes over time.**
- C. Send emails to stakeholders with all of the changes to the user stories.

Answer: B

Explanation:

The best practice for giving all team members access and visibility to the most recent user stories as the project is in motion is to define a common repository to hold all user stories and track changes over time. A common repository is a centralized location where all user stories are stored and managed. It allows all team members to access, view, edit, comment, prioritize, assign, and update user stories as needed. It also tracks changes over time and provides version control and history of user stories. A common repository can be a tool such as Jira, Trello, Asana, or Salesforce Agile Accelerator. References: <https://trailhead.salesforce.com/en/content/learn/modules/business-analysis-user-stories/manage-user-stories>

NEW QUESTION # 195

The product owner at Cloud Kicks wants to know which user stories fail user acceptance testing (UAT) and the potential impact on other successful use stories. Currently, user stories are stored in a shared spreadsheet.

What should a business analyst recommend to ensure UAT results are documented securely?

- A. Give all stakeholders the ability to edit the shared spreadsheet.
- B. Ask each tester to admit share spreadsheet.
- **C. Enable history in the shared spreadsheet.**

Answer: C

Explanation:

This answer states that enabling history in the shared spreadsheet is what the BA should recommend to ensure UAT results are documented securely after receiving verbal acceptance of all user stories by the product owner for developing a new Commerce Cloud implementation at CK. History is a feature that allows users to view, restore, or compare previous versions of a document or a file. Enabling history in the shared spreadsheet means that the BA turns on this feature in the spreadsheet where user stories are stored, such as Google Sheets, Microsoft Excel, etc. Enabling history in the shared spreadsheet is what the BA should recommend to ensure UAT results are documented securely because it helps the BA to track and record who made what changes to user stories and when, and to prevent or recover any accidental or unauthorized changes to user stories. References:

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-stakeholder-engagement-skills>

NEW QUESTION # 196

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