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Salesforce Certified B2C Commerce Architect Sample Questions (Q24-Q29):

NEW QUESTION # 24

An Architect is documenting the technical design for a single B2C Commerce storefront. The Client has a business requirement to provide pricing that is customized to specific groups:

- * 50 different pricing groups of customers
- * 30 different pricing groups of employees
- * 10 different pricing groups of vendors

Which items should the Architect include in the design in order to set applicable price books based on these requirements" Choose 2 answers

- A. - One promotion and 50 campaigns for customers- One promotion and 30 campaigns for employees- One promotion and 10 campaigns for vendors
- B. - One customer group and 50 subgroups for customers- One customer group and 30 subgroups for employees- One customer group and 10 subgroups for vendors
- C. - One campaign and multiple promotions for each customer group
- D. - 50 customer groups for customers- 30 customer groups for employees- 10 customer groups for vendors

Answer: C,D

Explanation:

For handling multiple pricing groups with specific discounts or prices for different customer groups, the optimal approach involves setting up separate customer groups for customers, employees, and vendors (Answer A). This setup allows the storefront to apply specific price books to each group accurately based on their designation. Furthermore, utilizing campaigns and multiple promotions tailored to each customer group (Answer C) facilitates targeted marketing efforts and pricing strategies effectively. These practices ensure that each group receives relevant pricing adjustments and promotional offers, thereby enhancing the shopping experience and managing financial transactions efficiently within Salesforce B2C Commerce.

NEW QUESTION # 25

The Client is planning to switch to a new Payment Service Provider (PSP). They have approached an Architect to understand the time and effort to integrate the new PSP. The PSP offers a LINK cartridge compatible with SiteGenesis Pipelines, but the Client's website is built on Controllers.

Which two options should the Architect take into consideration before starting analysis? Choose 2 answers

- A. Produce a proof of concept converting the most essential pipelines into controllers and integrate the cartridge.
- B. Reach out to the PSP development team and ask if a new cartridge version that supports controllers is under development
- C. Look for a different PSP that supports controllers and would not require conversion efforts.
- D. Estimate the effort and risk to convert the LINK cartridge from pipelines to controllers.

Answer: B,D

Explanation:

When integrating a new Payment Service Provider (PSP) LINK cartridge designed for SiteGenesis Pipelines into a site built on Controllers, consider these options:

Option A (Estimate the effort and risk to convert the LINK cartridge from pipelines to controllers): Assessing the effort involved in converting the cartridge provides insight into the project scope, helping to manage risk and allocate resources effectively.

Option B (Reach out to the PSP development team and ask if a new cartridge version that supports controllers is under development): This can potentially save significant development time and resources if a compatible version is already planned or in progress.

These approaches help in making an informed decision on integration strategies, balancing between customization efforts and leveraging existing solutions.

NEW QUESTION # 26

An Architect has been approached by the Business with a request to create a custom product finder. The finder would initially be available on only one site, and would eventually be extended to be available on all sites the Business maintains. There is a requirement that these widgets are also available to be used in a Job context for export to other systems.

Each site will have a different category available for use by the product finder.

Where should the Architect store the custom settings for use on both the storefront and in a job context?

- A. Custom Object with a Site Scope
- B. Jobs Framework parameters
- C. Custom Object with an Organizational Scope
- D. Category custom attributes

Answer: A

NEW QUESTION # 27

A Retailer has a single storefront site and a Product Management System (PIM). The PIM is generating the master catalog and

storefront categorization catalog every day and it uploading them to SFTP how should the Architect configure the import job flows following the best practices?

- A. 1st flow is global to download the files from SFTP. 2nd flow is global to import the storefront catalog 3rd flow K global to Import the master catalog.
- **B. 1st flow is global to download the files from SFTP. 2nd flow is global to import the master catalog. 3rd flow is global to Import the storefront catalog.**
- C. 1st flow is assigned to the site to download the files from SFTP. 2nd flow is assigned to the site to Import the storefront catalog 3rd flow is global to Import the master catalog.
- D. 1st flow is assigned to the site to download the files from SFTP. 2nd flow is assigned to the site to Import the master catalog. 3rd flow is global to Import the storefront catalog.

Answer: B

NEW QUESTION # 28

The client provided these business requirements:

- * The B2C Commerce platform will integrate with the client's Order Management System (OMS).
- * The OMS supports Integration using no legacy RPC style SOAP services.
- * The OMS is hosted on client's infrastructure.

What is the right cartridge folder to place the WSDL provided for the OMS service?

- A. /cartridge/services
- **B. /cartridge/webreferences**
- C. /cartridge/webreferences2
- D. /cartridge

Answer: B

NEW QUESTION # 29

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