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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 2	• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 3	• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 4	• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.

Topic 5	• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 6	• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q72-Q77):

NEW QUESTION # 72
What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Attributes defined by the user
- B. Dimensions defined by the user
- C. Plan data defined by the user
- D. Versions defined by the user

Answer: A,B

NEW QUESTION # 73
Depending on the resolution agreed with the customer, which further process steps can be automated in SAP S/4HANA Returns Management when a return order is created? Note: There are 2 correct answers to this question.

- A. Shipment of replacement goods to the customer
- B. Creation of a returns delivery
- C. Inspection of returned goods
- D. Issue of a refund to the customer's account

Answer: A,D

NEW QUESTION # 74
What does Convergent Billing allow you to combine in a unique invoice?

- A. Multiple billing cycles
- B. Multiple services or products from different accounts

- C. Different customer payment methods
- D. Discounts and promotional offers

Answer: B

NEW QUESTION # 75

When configuring pricing, which controls and settings are available in the definition of condition types? Note: There are 3 correct answers to this question.

- A. Calculation Type
- B. Access Sequence
- C. Condition Table
- D. Condition Class
- E. Account Key

Answer: A,D,E

NEW QUESTION # 76

In which SAP Activate methodology phase do consultants configure business processes based on the information gatherred in the Fit-to-Standard workshops?

- A. Deploy
- B. Prepare
- C. Explore
- D. Realize

Answer: D

NEW QUESTION # 77

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