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Salesforce Certified Administrator Sample Questions (Q224-Q229):

NEW QUESTION # 224
Cloud kicks want to give credit to Opportunity team members based on the level of effort contributed by each person toward each deal.
What feature should the administrator use to meet this requirement?

- A. List Views
- B. Stages
- C. Splits
- D. Queues

Answer: C

Explanation:
Explanation
Splits is a feature that should be used to meet this requirement. Splits allows users to assign credit to opportunity team members based on the level of effort contributed by each person toward each deal. Users can create different types of splits, such as revenue or overlay splits, and specify the percentage or amount of credit for each team member.
References:https://help.salesforce.com/s/articleView?id=sf.forecasts3_splits_overview.htm&type=5

NEW QUESTION # 225
The administrator for AW Computing is working with a user who is having trouble logging in to salesforce.
What should the administrator do to identify why the user is unable to login?

- A. Review the password history.
- B. Review the Password policies.
- C. Review the Security token.
- D. Review the Login history

Answer: D

Explanation:
Explanation
The login history is a tool that allows administrators and users to view information about recent login attempts, such as date, time, status, source IP address, browser type, platform, application, and login type.
Administrators can use this tool to identify why a user is unable to login to Salesforce by checking for any failed login attempts and their corresponding error messages or reasons. References:
https://help.salesforce.com/s/articleView?id=sf.monitoring_login_history.htm&type=5

NEW QUESTION # 226
Dreamhouse Realty agents are double-booking open house event nights. The evet manager wants to event submission process to

help agents fill in event details and request dates.
How should an administrator accomplish the request?

- A. Create a sharing rule so that other agents can view events.
- B. Create an approval process on the Campaign object.
- C. Create a campaign for agents to request event dates.
- D. Create a workflow role to update the Event Date Field.

Answer: C

NEW QUESTION # 227
Cloud Kicks wants a reports to categorize accounts into small, medium, and large based on the dollar value found in the Contract Value Field.
What feature should an administrator use to meet this request?

- A. Detail Column
- B. Filter Logic
- C. Group Rows
- D. Bucket Column

Answer: D

NEW QUESTION # 228
The administrator at Ursa Major Solar has created a custom report type and built a report for sales operation team. However, none of the user are able to access the report.
Which two options could cause this issue?
Choose 2 Answers

- A. The report is saved in a private folder
- B. The custom report type is in development.
- C. The org has reached its limit of custom report types.
- D. The user's profile is missing view access.

Answer: A,B

Explanation:
Explanation
There are two possible reasons why users are unable to access a report based on a custom report type created by an administrator. One is that the custom report type is in development mode, which means that it is not deployed and available for use by other users except for administrators and users with manage custom report types permission. The other is that the report is saved in a private folder, which means that it is visible only to its owner and not shared with other users or groups. References:
https://help.salesforce.com/s/articleView?id=sf.reports_builder_custom_report_types.htm&type=5
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NEW QUESTION # 229
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