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## Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q212-Q217):

### NEW QUESTION # 212

How many Engagement Programs can run at one time

- A. Marketing Cloud Account Engagement Growth Edition: 100 Marketing Cloud Account Engagement Plus Edition: 150 Marketing Cloud Account Engagement Advanced Edition: 200
- B. Marketing Cloud Account Engagement Growth Edition: 20 Marketing Cloud Account Engagement Plus Edition: 50 Marketing Cloud Account Engagement Advanced Edition: 100
- C. Marketing Cloud Account Engagement Growth Edition: 20 Marketing Cloud Account Engagement Plus Edition: 100 Marketing Cloud Account Engagement Advanced Edition: 200
- D. Always 100

Answer: C

#### NEW QUESTION # 213

How many scheduled Engagement Programs is it possible to have

- A. 0
- B. 1
- C. 2
- D. 3

**Answer: A**

#### NEW QUESTION # 214

A company uses multiple Marketing Cloud Account Engagement business units and wants to set up B2B Marketing Analytics. What is considered true about using B2BMA with business units?

- A. The app will create unique datasets for each business unit.
- B. There is an option to create a unique app for each business unit or one joined app for all business units.
- C. Each dashboard will have an option to filter by business unit.
- D. Each business unit can only have one associated B2B Marketing Analytics app.

**Answer: D**

#### NEW QUESTION # 215

LenoxSoft wants to quickly identify sales-ready leads from a list of prospects that came by their booth at a recent event. How should their engagement program be structured?

- A. Send highly targeted content first, followed by less targeted content
- B. Send the least targeted content first, followed by more targeted content
- C. Send five emails exactly seven days apart, without any following steps
- D. Send emails using dynamic content based on prospect account fields

**Answer: D**

#### NEW QUESTION # 216

LenoxSoft has a "Demo Request" landing page that is getting a lot of views, but not very many submissions. The marketing manager has the following requirements:

- \* Receive a notification when prospects view the page, but do not submit to see if they can retarget.
- \* Receive one notification per prospect.

How should a consultant accomplish this in Marketing Cloud Account Engagement?

- A. Completion action on the form to tag "Submitted" > Automation rule to notify user with criteria of "Demo Request" landing page was viewed and tag isn't "Submitted".
- B. Dynamic list of all prospects who have viewed the landing page > Completion action on the form to
- C. Dynamic list of all prospects who have submitted the form > Dynamic list of all prospects who have
- D. Page action on the landing page to notify user upon view and add to list > Automation rule to remove from same list when form is submitted and notify user again.

**Answer: A**

#### NEW QUESTION # 217

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