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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	• Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.
Topic 2	• User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.
Topic 3	• Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
Topic 4	• Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.

Salesforce Order Management Administrator Accredited Professional Sample Questions (Q48-Q53):

NEW QUESTION # 48
An administrator is tasked to utilize a Product Price Book which is managed on an external platform. How can the administrator meet this requirement?

- A. Edit the Product page layout to make the Pricebook field not require
- B. Create an External Data Source in Setup which references the external platform where the Pricebook is held
- C. This is not possible, all Products require a Pricebook Entry
- D. Go to Setup. Order settings, and select Enable Optional Price Books for Orders

Answer: B

Explanation:
Explanation
The best way for the administrator to meet this requirement is to create an External Data Source in Setup that references the external platform where the Pricebook is held. An External Data Source is a type of metadata that defines the connection and authentication information for an external system that stores data outside of Salesforce. The administrator can create an External Data Source using the Lightning Connect OData 2.0 or
4.0 adapters, which support read-only access to data in relational databases. This way, the administrator can access the Product

Price Book data from the external platform without importing it into Salesforce. Verified References:https://help.salesforce.com/s/articleView?id=sf.external_object_overview.htm&type=5

NEW QUESTION # 49
A company has multiple fulfillment centers that they want to utilize when orders are fulfilled. The administrator is tasked with minimizing the distance from fulfillment center to delivery location. How can this be accomplished?

- A. Create a Workflow Rule on the Fulfillment Order object that utilizes the Order Management workflow field update actions
- B. Modify the Fulfillment Location Search process to search by closes! distance instead of least number of splits
- C. Add the "Order Routing Rank By Closest Distance" action to the fulfillment flow
- D. Ask a developer to create an Apex Action that can determine the closest fulfillment location

Answer: C

Explanation:
Explanation
The best way for the administrator to accomplish this task is to add the "Order Routing Rank By Closest Distance" action to the fulfillment flow. This action is a flow core action that ranks the fulfillment locations by their distance from the delivery location, and returns a list of ranked locations. The administrator can use this action to find the optimal fulfillment location for each order based on proximity. Verified References:https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_order_routing_rank_

NEW QUESTION # 50
Where are the gift message and gift flag stored by default as it relates to an Order Summary?

- A. Order Delivery Item
- B. Order Item
- C. Order Delivery Group Summary
- D. Gift Checkbox on OrderSummary

Answer: C

NEW QUESTION # 51
Which data type is the Status field on an Order Summary object?

- A. Text
- B. Number
- C. String
- D. Picklist

Answer: D

Explanation:
The Status field on an Order Summary object is a picklist data type. A picklist is a field that allows users to select one value from a predefined list of values. The Status field on an Order Summary object indicates the current state of the order, such as Draft, Activated, Completed, or Cancelled. The values for the Status field are defined in the Order Status picklist field on the Order object. Reference: Order Management Objects, [Picklist Fields]

NEW QUESTION # 52
What can an administrator use to control what inventory is exposed on specific selling channels?

- A. Selling Channel Status
- B. Product Filter Status
- C. Selling Channel Flag
- D. Product Eligibility Flag

Answer: D

Explanation:
The Product Eligibility Flag is a custom field on the Product object that indicates whether a product is eligible for a specific selling channel. An administrator can use this field to control what inventory is exposed on different channels, such as web, mobile, or store. For example, if a product has the Product Eligibility Flag set to Web Only, it will not be available for other channels. Reference: Order Management Objects, [Product Eligibility Flag]

NEW QUESTION # 53
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