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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
Topic 2	<ul style="list-style-type: none">• User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.
Topic 3	<ul style="list-style-type: none">• Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.

Salesforce Order Management Administrator Accredited Professional Sample Questions (Q15-Q20):

NEW QUESTION # 15

An administrator has created a screen flow for users to create accounts. Some users have complained that they do not always have all the required data to create the account and lost progress when they leave the flow. What two steps should the administrator take to prevent lost progress? Choose 2

- **A. Enable paused flows in process automation settings in setup**
- B. Add a pause button to the footer of the screen flow
- C. Ask a developer to create a lightning component to pause the flow
- **D. Add the paused flows component to the home page**

Answer: A,D

NEW QUESTION # 16

Which two statements about the Order Summary object are accurate?

- A. It can be deleted using the Delete button

- B. it does not exist without the original Order object
- C. It has a single shipping address to which all Order Items will be shipped
- D. It is read-only for financial order data

Answer: B,D

Explanation:

Explanation

Two statements about the Order Summary object that are accurate are:

It does not exist without the original Order object. An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary has a master-detail relationship to the Order object, which means that it cannot exist without its parent Order record.

It is read-only for financial order data. An Order Summary contains financial order data, such as total amount, tax amount, discount amount, etc., that are populated from the external system when the order is created. These fields are read-only and cannot be edited in Order Management.

Verified References:

https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

NEW QUESTION # 17

The Ensure Funds process works on which set of Order Items?

- A. Only the items with a status of Waiting Payment
- B. All Sales Order Items
- C. All Items within a delivery group
- D. Only the items on the Fulfillment Order passed into the Ensure Funds method
- E. Only the items passed into the Ensure Funds method

Answer: E

Explanation:

The Ensure Funds process works on only the items passed into the Ensure Funds method. This method is a flow core action that verifies that there are enough funds available for each Order Item passed into it, and updates their payment status accordingly. The administrator can pass any Order Items into this method, regardless of their status or delivery group. Verified Reference:

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_ensure_funds_async.htm&type=5

NEW QUESTION # 18

A user is encountering an error when attempting to save an Account record. What can an administrator use to research the issue?

- A. A user trace flag and debug log on the affected user
- B. Lightning Logs within Setup
- C. The Chrome Dev Tools Console
- D. The Problems tab within the developer console

Answer: A

Explanation:

Explanation

The best way for an administrator to research the issue when a user is encountering an error when attempting to save an Account record is to use a user trace flag and debug log on the affected user. A user trace flag enables debug logging for a specific user, and a debug log captures database operations, system processes, and errors that occur when executing a transaction or running unit tests. The administrator can use these tools to identify the root cause of the error and fix it accordingly. Verified References:

https://help.salesforce.com/s/articleView?id=sf.code_add_users_debug_log.htm&type=5https://help.salesforce.com/s/articleView?id=sf.code_add_users_debug_log.htm&type=5

NEW QUESTION # 19

Where are the gift message and gift flag stored by default as it relates to an Order Summary?

- A. Order Item
- B. Order Delivery Group Summary

- C. Gift Checkbox on OrderSummary
- D. Order Delivery Item

Answer: B

NEW QUESTION # 20

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