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### Salesforce Certified Administrator Sample Questions (Q36-Q41):

#### NEW QUESTION # 36

Universal Containers requires a different Lightning page to be displayed when Accounts are viewed in the Sales Console and in the Service Console.

How should an administrator meet this requirement?

- A. Assign Lightning pages as app default.
- B. Update page layout assignments.
- C. Create different user profiles.
- D. Define multiple record types.

**Answer: A**

Explanation:

Explanation

Lightning pages are custom layouts that let you design pages for your Salesforce org using Lightning App Builder. You can assign different Lightning pages for different apps, record types, and profiles using Lightning page assignments. To meet the requirement of displaying different Lightning pages for Accounts in Sales Console and Service Console, you need to assign Lightning pages as app default for each app.

References: [https://help.salesforce.com/s/articleView?id=sf.lightning\\_page\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.lightning_page_overview.htm&type=5)

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#### NEW QUESTION # 37

Sales reps at Northern Trail Outfitters have asked for a way to change the Probability field value of their Opportunities.

What should an administrator suggest to meet this request?

- **A. Make the field editable on page layouts**
- B. Configure Forecasting support.
- C. Define a new Stage picklist value.
- D. Create a custom field on Opportunity.

**Answer: A**

Explanation:

Explanation

Probability is a standard percentage field on the Opportunity object that indicates how likely an opportunity will close successfully. It is automatically calculated based on the opportunity stage unless you make it editable on page layouts. To allow sales reps to change the probability field value of their opportunities, you need to make the field editable on page layouts. References:

[https://help.salesforce.com/s/articleView?id=sf.opportunity\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.opportunity_fields.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.customize\\_layoutedit.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_layoutedit.htm&type=5)

#### NEW QUESTION # 38

An analytics user at Cloud Kicks needs Read, Create, and Edit access for objects and Should be restricted from deleting any records.

What should the administrator do to meet this requirement?

- A. Give the user View all access and assign them to the highest role in the role hierarchy.
- **B. Create and assign a custom profile with Delete access removed for each object.**
- C. Assign the standard System Administrator profile to the analytical user.
- D. Create and assign a permission set that includes Read, Create, and Edit access

**Answer: B**

#### NEW QUESTION # 39

Ursa Major Solar offers amazing experiences for all of its employees. The Employee engagement committee wants to post updates while restricting other employees from posting.

What should the administrator create to meet this request?

- A. Chatter Unlisted Group
- **B. Chatter Broadcast Group**
- C. Chatter Recommendations.
- D. Chatter Stream

**Answer: B**

#### NEW QUESTION # 40

The administrator at Ursa Major Solar has Created a new record type for customer warranty cases which two assignments should

the administrator use to display the new record type to users?  
Choose 2 answers

- **A. Page layout Assignment.**
- B. Role Assignment
- **C. Profile Assignment**
- D. App Manager Assignment.

**Answer: A,C**

Explanation:

Explanation

Profile assignment and page layout assignment are two assignments that should be used to display a new record type to users. Profile assignment determines which profiles can access a record type and which record type is the default for each profile. Page layout assignment determines which page layout is assigned to each record type and profile combination. References:

[https://help.salesforce.com/s/articleView?id=sf.customize\\_recordtype\\_assign.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_recordtype_assign.htm&type=5)

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## NEW QUESTION # 41

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