

# CIPS L5M7높은통과율인기덤프자료 - L5M7인증시험덤프



2026 ExamPassdump 최신 L5M7 PDF 버전 시험 문제집과 L5M7 시험 문제 및 답변 무료 공유:  
<https://drive.google.com/open?id=1t9hZIDH5azrzgMGuHCtWhSz0lywznonF>

고객님의 시간을 조금이라도 절약해드리고 공을 적게 들여도 자격증 취득이 쉬워지도록 ExamPassdump의 IT전문가들은 최신 실러버스에 따라 몇년간의 노하우와 경험을 충분히 활용하여CIPS L5M7시험대비자료를 연구제작하였습니다. CIPS L5M7 덤프를 공부하여 시험에서 떨어지는 경우 덤프비용환불 혹은 다른 과목으로 교환하는중 한가지 서비스를 제공해드립니다.

우선 우리ExamPassdump 사이트에서CIPS L5M7관련자료의 일부 문제와 답 등 샘플을 제공함으로 여러분은 무료로 다운받아 체험해보실 수 있습니다. 체험 후 우리의ExamPassdump에 신뢰감을 느끼게 됩니다. ExamPassdump에서 제공하는CIPS L5M7덤프로 시험 준비하시면 편안하게 시험을 패스하실 수 있습니다.

>> CIPS L5M7높은 통과율 인기 덤프자료 <<

## L5M7인증시험덤프 - L5M7공부문제

L5M7인증시험은CIPS인증시험중의 하나입니다.그리고 또한 비중이 아주 큰 인증시험입니다. 그리고CIPS L5M7인증시험 패스는 진짜 어렵다고 합니다. 우리ExamPassdump에서는 여러분이L5M7인증시험을 편리하게 응시하도록 전문적이 연구팀에서 만들어낸 최고의L5M7덤프를 제공합니다, ExamPassdump와 만남으로 여러분은 아주 간편하게 어려운 시험을 패스하실 수 있습니다,

### CIPS L5M7 시험요강:

주제	소개
주제 1	<ul style="list-style-type: none"> <li>Understand Measures Required to Achieve Competitive Advantage in Supply Chains: This section of the exam measures the skills of Strategic Sourcing Specialists and focuses on achieving and maintaining competitive advantage through strategic supply chain practices. It assesses knowledge of how organizations can leverage cost leadership or differentiation strategies to outperform competitors. Candidates are expected to understand pricing mechanisms such as fixed and variable pricing, open book costing, and risk</li> <li>reward arrangements that drive efficiency and transparency. The section also includes cost reduction techniques like supplier rationalization, value analysis, and negotiation strategies that enhance profitability. Finally, it examines collaborative approaches such as partnership sourcing, building supplier trust, and managing relationship life cycles to ensure long-term strategic advantages within the supply chain.</li> </ul>

주제 2	<ul style="list-style-type: none"> <li>• Understand the Dynamics of Supply Chains: This section of the exam measures the skills of Supply Chain Analysts and covers the foundational understanding of how supply chains operate, interact, and add value to organizations. It examines the differences between supply chains, supply networks, and supply chain management while exploring the concept of supplier tiering and network sourcing. Candidates are expected to understand how effective supply chain management improves quality, reduces costs and lead times, and fosters innovation while mitigating risks. Additionally, this section emphasizes the connection between an organizational infrastructure, culture, and process management in achieving efficient supply chains. It also compares various improvement approaches, including collaborative and competitive models, outsourcing, offshoring, and global procurement.</li> </ul>
주제 3	<ul style="list-style-type: none"> <li>• Understand Improvement Methodologies that Can Be Used in Supply Chains: This section of the exam measures the skills of Procurement Managers and focuses on the tools and methodologies used to enhance supply chain performance and efficiency. It highlights the principles of total quality management (TQM), including quality assurance and inspection, and their role in ensuring product and process consistency. Candidates must understand how to use statistical methods such as KPIs, data analysis, and Six Sigma to drive continuous improvement. The section also explores lean thinking, agile processes, Just-in-Time (JIT) systems, and the 5S methodology as frameworks for optimizing operations. Furthermore, it covers the application of business process re-engineering (BPR) and benchmarking to evaluate and redesign supply processes for better performance and competitiveness.</li> </ul>

## 최신 CIPS Level 5 Advanced Diploma in Procurement and Supply L5M7 무 료 샘플문제 (Q60-Q65):

### 질문 # 60

In a confectionery factory, quality inspection occurs before packaging. If a product is found defective, which type of cost of quality is incurred?

- A. Appraisal cost
- B. External failure cost
- C. Prevention cost
- D. Internal failure cost

정답: D

설명:

Defects discovered before dispatch are classified as internal failures, including rework, scrap, or re-inspection.

Short cited term: "internal failure = defects found before reaching customer." (L5M7 Study Guide, p. 128) Reference: CIPS L5M7 Study Guide, p. 128.

### 질문 # 61

Which industry is most likely to use supplier tiering?

- A. Services
- B. Finance
- C. Automotive
- D. Agriculture

정답: C

설명:

The automotive industry uses supplier tiering, assigning responsibility to different supplier levels (Tier 1, Tier 2, etc.) for efficiency and control.

Short cited extract: "Automotive sector commonly applies supplier-tier structures." (L5M7 Study Guide, p. 115)

Reference: CIPS L5M7 Study Guide, p. 115.

### 질문 # 62

In a typical supply chain, in which direction does value-add travel?

- A. From the retailer to the supplier
- B. From the OEM to the retailer
- **C. From the first supplier to the customer**
- D. From the customer to the distributor

정답: C

설명:

Value flows downstream, originating with suppliers and moving toward the end customer. A typical chain is tiered suppliers # OEM/producer # distributors/retailers # customer. Short cited term: "value moves downstream" (L5M7 Study Guide, p.4). Reference: CIPS L5M7 Study Guide, p.4.

### 질문 # 63

Which of the following is an example of Variable Pricing?

- A. A cleaning firm charges more when demand increases.
- B. A restaurant offers student discounts.
- **C. A wholesaler offers a discount when a customer buys more than 100 units.**
- D. A retailer holds a January sale.

정답: C

설명:

Variable Pricing changes the unit price based on quantity purchased; larger volumes trigger discounts. Short cited term: "price varies with quantity ordered." (L5M7 Study Guide, pp. 188-191) Reference: CIPS L5M7 Study Guide, pp. 188-191.

### 질문 # 64

A Resource-Based Review (RBR) focuses on which aspect of competitive advantage?

- A. Using the external environment to create value
- B. Narrowing the supply chain to create efficiencies
- **C. Internal environment as a driver of competitive advantage**
- D. Achieving cost leadership through lower prices

정답: C

설명:

The Resource-Based View (RBV) argues that unique internal resources and capabilities are the key to sustainable competitive advantage. Short cited extract: "Competitive advantage stems from internal resources and capabilities." (L5M7 Study Guide, p.52) Reference: CIPS L5M7 Study Guide, p.52.

### 질문 # 65

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ExamPassdump는 여러분이 CIPS 인증 L5M7 인증 시험 패스와 추후 사업에 모두 도움이 되겠습니다. ExamPassdump 제품을 선택함으로써 여러분은 시간도 절약하고 돈도 절약하는 일석이조의 득을 얻을 수 있습니다. 또한 구매 후 일년 무료 업데이트 버전을 받을 수 있는 기회를 얻을 수 있습니다. CIPS 인증 L5M7 인증 시험 패스는 아주 어렵습니다. 자기에 맞는 현명한 학습 자료 선택은 성공의 지름길을 내딛는 첫발입니다. 완벽한 자료만이 시험에서 성공할 수 있습니다. ExamPassdump 시험 문제와 답이야말로 완벽한 자료이죠. ExamPassdump CIPS 인증 L5M7 인증 시험 자료는 100% 패스 보장을 드립니다.

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