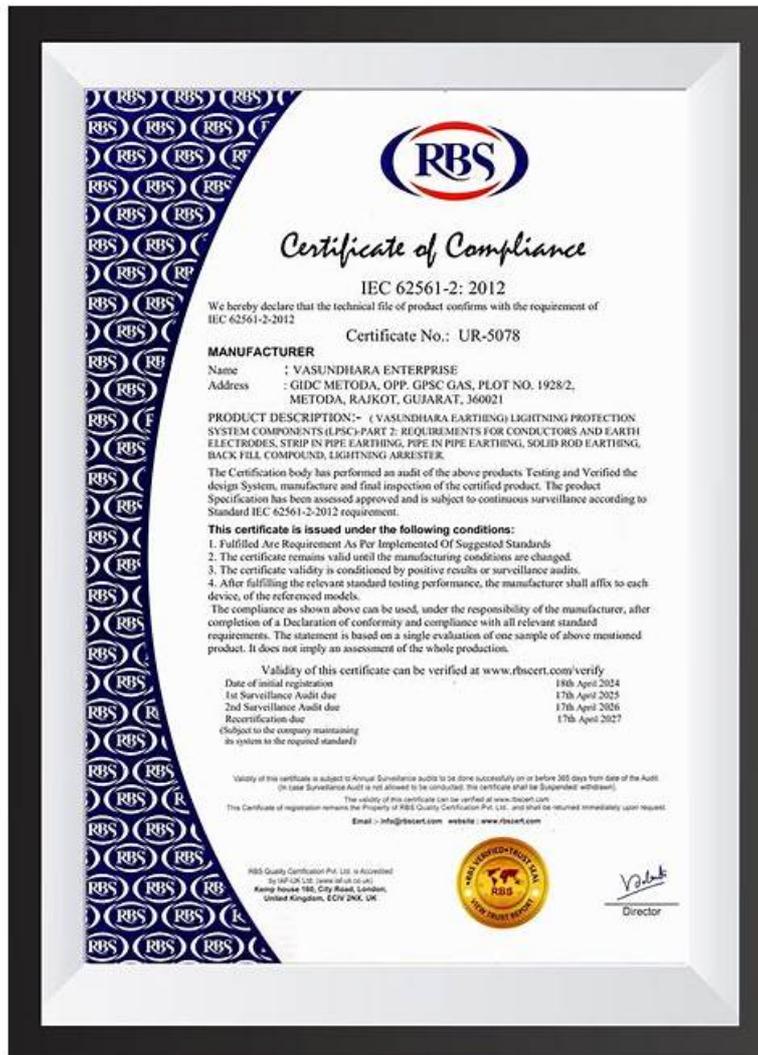


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## Salesforce CRT-550 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Determine which type of customer scenario warrants the creation of a business unit</li> <li>Understand the implications of a system being database of record</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Demonstrate how to gather requirements in order to put together the data and segmentation strategy for the customer</li> <li>Recommend the appropriate import method with lists or data extensions</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Analyze the impact of applying Sender Authentication Package (SAP) to a business unit</li> <li>Understand the required steps to build, test, and deploy an email based on customer requirements</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Understand the prerequisites to consider prior to starting a Marketing Cloud Connect configuration</li> <li>Compare and contrast standard reports, data views, and tracking extracts</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Explain how the information in data views and tracking extracts are accessed</li> <li>Provided a customer environment and goals, determine the viability of external systems</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>Recommend the appropriate customer skill sets required to utilize the Marketing Cloud application</li> <li>Troubleshoot issues regarding Reply Mail Management</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>Understand how data is retrieved within a Relational Data Model</li> <li>Summarize Send Logs including when</li> <li>why to use it; how to create and manage</li> </ul>

## Salesforce Preparing for your Salesforce Certified Marketing Cloud Consultant Exam Sample Questions (Q74-Q79):

### NEW QUESTION # 74

A customer team wants to retarget subscribers who click on links of key items promoted across email campaigns. The customer has indicated the following:

- \* Emails will be built using a custom dynamic template for these messages.
- \* Links will vary over time and across campaigns.
- \* Click activity will be cross-referenced with subscribers' regional markets on a master subscriber data extension.
- \* Retargeting messages will dynamically populate content based on regional market.

In order for this solution to be viable, which skill set does the customer team need to possess?

- A. SSJS
- B. SQL
- C. HTML
- D. AMPscript

**Answer: D**

### NEW QUESTION # 75

Northern Trail Outfitters' marketing team is new to Marketing Cloud and has very little coding experience.

They have employed a consultant to help them design an automated solution for maintaining an auto-suppression list.

Which solution should the consultant recommend?

- A. Use a query activity to populate the auto-suppression
- B. Use the Import Wizard in Automation Studio

- C. Use Einstein Segment Recommendations
- **D. Use an import activity to import a file from the SFTP**

**Answer: D**

Explanation:

Since the marketing team has very little coding experience, the most appropriate solution is to use an Import Activity to automatically pull files from an SFTP location into the Auto-Suppression List. This is a low-code, easy-to-manage approach and highly recommended by Salesforce for handling suppression management in Automation Studio.

-

Exact Extract from Salesforce Documentation:

Source: Salesforce Help - Import Activity in Automation Studio

# "An Import Activity in Automation Studio allows users to import data into a data extension or list from a file in an FTP location.

This method supports minimal coding experience and is suitable for Auto-Suppression List management." Source: Salesforce Help - Auto-Suppression Lists

# "Auto-Suppression lists automatically exclude addresses from email sends. They can be managed via Import Activities in Automation Studio."

-

### NEW QUESTION # 76

Northern Trail Outfitters wants to include a 'view online' link in an email template to enable users to view a web page version of the email.

Which personalization string should they include as the href attribute in the link?

- A. %%vawp%%
- **B. %%view\_email\_url%%**
- C. %%view\_as\_webpage%%
- D. %%view\_online%%

**Answer: B**

Explanation:

The correct personalization string to provide a "View as Webpage" link in an email is %% view\_email\_url%%. When this string is placed inside the href attribute of a hyperlink, Marketing Cloud automatically generates a URL to a hosted version of the email content.

-

Exact Extract from Salesforce Documentation:

Source: Salesforce Help - Personalization Strings

# "%%view\_email\_url%% - This personalization string inserts a link to view the email as a webpage.

Typically used for the 'View Online' functionality in email templates." Source: Salesforce Marketing Cloud Email Studio Guide

# "Use %%view\_email\_url%% within your hyperlink to allow recipients to view the message as a webpage."

### NEW QUESTION # 77

Northern Trail Outfitters wants to send a welcome email to Contacts when a Contact record is added as a campaign Member to a 'Loyalty Member' Campaign in Sales Cloud.

Which method should they use to send the email from Marketing Cloud?

- **A. Use Content Builder Send Flow to send the email to the Salesforce Campaign**
- B. Create a Journey with a Salesforce Campaign entry source and an Email Activity
- C. Create a scheduled Automation with a Query Activity and a Send Email Activity
- D. Create a Journey with a Salesforce Data entry source and an Email Activity

**Answer: A**

### NEW QUESTION # 78

A company collects subscriptions on its website. It does the following:

\* Compiles that subscription list in a database in the website Content Management System (CMS).

