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should choose.

Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q145-Q150):

NEW QUESTION # 145

Cloud Kicks (CK) is working on adding a Knowledge base to its online customer community. The administrator suggests using Salesforce Knowledge to meet this requirement.

What are three reasons CK should utilize Data Categories when creating articles in Knowledge?

Choose 3 answers

- A. Up to five Data Category groups can be created for segmentation.
- B. A Knowledge article can be tagged to more than one Data Category.
- C. Every article is required to have a Data Category for sorting.
- D. Data Categories help organize the Knowledge base content displayed.
- E. Data Categories provide a way to secure access to the Knowledge base content.

Answer: B,D,E

Explanation:

Three reasons CK should utilize Data Categories when creating articles in Knowledge are:

Data Categories help organize the Knowledge base content displayed. Data categories are logical groupings of articles that reflect your business needs and processes. You can create a data category group and assign it to one or more article types, and then create data categories and subcategories within that group. Data categories help you organize your articles by topic or criteria and make them easier to find and browse by your users or customers.

Data Categories provide a way to secure access to the Knowledge base content. Data category visibility is a setting that determines which data categories users can access based on their profiles or permission sets. You can use data category visibility to control access to your articles based on their data categories and ensure that only relevant and appropriate content is displayed to different users or customers.

A Knowledge article can be tagged to more than one Data Category. A Knowledge article is a document that provides information or answers to common questions or issues. A Knowledge article can be tagged to one or more data categories within each data category group that is assigned to its article type. This allows you to classify your articles by multiple criteria and make them searchable and accessible by different users or customers.

NEW QUESTION # 146

Universal Containers wants a summary report that displays the percentage growth of revenue year over year.

What function should an administrator use to calculate this information?

- A. DATEVALUE
- B. PARENTGROUPVAL
- C. PREVGROUPVAL
- D. PRIORVALUE

Answer: B

NEW QUESTION # 147

When should an administrator apply a permission set to a user or group of users versus configuring the user's profile with the necessary access?

- A. When a user is part of a team with an assigned profile that covers the majority of their needs but requires just a little less access than the rest of their team.
- B. When an organization has opted out of using the standard profiles and created custom profiles.
- C. When a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team.
- D. When an organization's sharing model is too broad and they need to restrict access beyond what their sharing model and existing profiles provide.

Answer: C

Explanation:

As explained in question 13, permission sets are collections of settings and permissions that give users access to various tools and functions without changing their profile or requiring multiple profiles for users who perform different tasks across apps in your org. Permission sets are useful when a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team for some specific tasks or functions. For example, a user may need access to a custom object or field that is not available to their profile, but only for a limited time or project. In this case, assigning a permission set to the user can grant them the additional access they need without affecting their profile or other users with the same profile. Reference: https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5

NEW QUESTION # 148

Ursa Major Solar (UMS) receives hundred of cases every week from both consumers and retail partners. UMS wants to ensure it's meeting all service-level agreements to maintain high levels of customer satisfaction.

What should the administrator do to help meet this goal?

- A. Expose the Service Contracts object in the Service Console for an agent to view when working a case.
- B. Design a Net Promoter Score survey using Surveys that is automatically sent when a case is closed.
- C. Set up and configure Entitlement Process to design timelines and track issue resolution.
- D. Configure the Milestones object on Service Contracts to sequential milestones for common case issues.

Answer: C

Explanation:

An entitlement process is a feature that allows you to define and enforce service-level agreements (SLAs) for your customers based on certain criteria and timelines. An entitlement process consists of milestones and actions that represent required steps and time limits for resolving customer issues. You can use entitlement processes to track if your support team is meeting your SLAs and provide consistent service quality to your customers. In this case, you can set up and configure entitlement processes for different types of cases and assign them to accounts or contacts based on their service contracts or warranties. Reference:

https://help.salesforce.com/s/articleView?id=sf.entitlements_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.entitlements_process.htm&type=5

NEW QUESTION # 149

What would you check to see whether a workflow failed? * (1 Point)

- A. workflow log
- B. failed work flow log
- C. debug log
- D. integration log

Answer: C

NEW QUESTION # 150

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