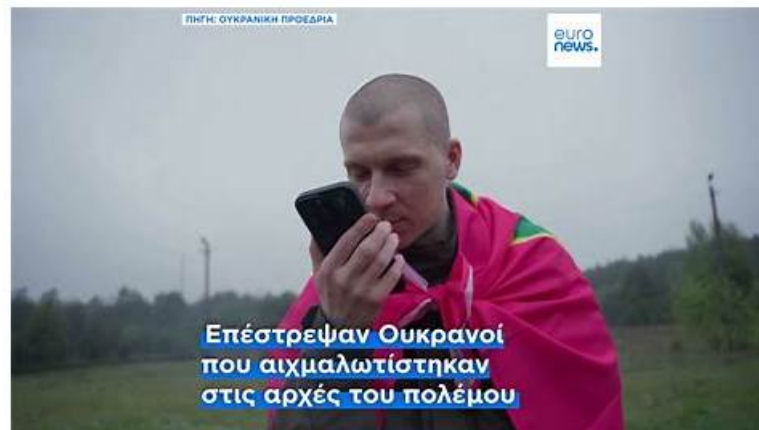


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Salesforce Certified Platform Sharing and Visibility Architect Sample Questions (Q19-Q24):

NEW QUESTION # 19

Universal Containers created a public group with certain sales engineers to help on complex deals, as well as a sharing rule to grant access to these opportunities. The Opportunity organization-wide default is Private.

What is the impact of these sharing settings?

- A. Sales engineers and their managers in the Role Hierarchy will also have access to these records.
- B. Subordinates of managers who have sales engineers in the public group will also have access to these records.
- C. Other sales engineers who are in the same Role Hierarchy as the sales engineers of the public group will also have access

to these records.

Answer: A

NEW QUESTION # 20

Universal Containers (UC) service reps are assigned to a profile which has View All on the Case object. The organization-wide default (OWD) for the Account and Case objects is Private.

To make sure service reps have access to all relevant information (Accounts and Contacts) to attend to customer requests, which detail should an architect consider?

- A. Service reps will NOT be able to access the relevant Accounts if their OWD is Private.
- **B. Service reps will NOT be able to access the relevant Contacts if their OWD is Controlled by Parent.**
- C. Service reps will be able to access the relevant Contacts if their OWD is Controlled by Parent.

Answer: B

NEW QUESTION # 21

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, etc.) for customer records when they need help. In general, the sales reps involved in the deals will not change.

How should an architect help UC improve sales reps' productivity?

- A. Create a criteria based sharing rule to grant access to other users.
- B. Create a permission set with View All Data and assign to supporting users.
- **C. Leverage default Account team.**

Answer: C

NEW QUESTION # 22

Universal Containers (UC) has created a custom Invoice object. Standard sales users at UC can see the records in search layout, but when they click to view the detail, only record name, created date, and last modified date are shown. When the system admin accesses it, he or she sees the full record detail with many more data fields.

What is the likely cause of this issue?

- **A. The Sales Users profile does not have access to the remaining fields.**
- B. A role-based sharing rule is missing and should be added for the sales user's role to grant access to the fields.
- C. The page layout assigned to Sales User profile has only Read-Only access to the fields.

Answer: A

NEW QUESTION # 23

Universal Containers has selected a small and diverse group of users to review inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive accounts visible to the public group. However, some of these users are reporting they do not see any of the accounts that were shared with the public group.

What is the underlying issue for these users?

- **A. The users are in profiles that have no access to the Account object.**
- B. The page layout assigned to these users is different than the Account owner.
- C. The accounts are owned by users higher in the Role Hierarchy.

Answer: A

NEW QUESTION # 24

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