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SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q34-Q39):

NEW QUESTION # 34

Each access within an access sequence contains an 'Exclusive' indicator.
What is the effect of setting this field?

- **A. If the system finds a valid condition record using the table in that access, it will stop searching any further down the access sequence for that condition type. This ensures that the first record found is used.**
- B. If the system finds a valid condition record using the table in that access, it will continue to search further down the access sequence for that condition type, but will then exclusively use the best price found.
- C. If the system finds a valid condition record using the table in that access, it will use this condition record and not process any further condition types in the pricing procedure.
- D. If the system finds a valid condition record using the table in that access, it will exclude that record and continue to search further down the access sequence for that condition type.

Answer: A

NEW QUESTION # 35

In which type of extensibility is the SAP Business Technology Platform used to host a custom extension?

- **A. Side-by-side extensibility**

- B. Key user extensibility
- C. Developer extensibility
- D. Classic extensibility

Answer: A

NEW QUESTION # 36

What needs to be specified when uploading the purchase order file using the Create Sales Orders - Automatic Extraction app?

- A. Customer Name
- B. Customer Delivery Date
- C. Company Code
- **D. Sales Organization**

Answer: D

NEW QUESTION # 37

Which technologies should you use to integrate SAP S/4HANA Cloud Public Edition with another SAP public cloud solution? Note: There are 2 correct answers to this question.

- **A. SAP Integration Suite**
- B. SAP Cloud Connector
- C. SAP Process Orchestration
- **D. Predelivered APIs**

Answer: A,D

NEW QUESTION # 38

Which of the following are captured in a completed Digital Discovery Assessment? Note: There are 2 correct answers to this question.

- **A. Known integration requirements**
- **B. Business role permission requirements**
- C. Target customer go-live date
- D. SAP Fiori application extensions

Answer: A,B

NEW QUESTION # 39

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