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>> **Training Salesforce AP-201 Tools** <<

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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q52-Q57):

NEW QUESTION # 52

An Administrator needs to set up a variation product for the first time in a new org and prepare the search index. 26m 164 Before creating the product, in which two places does the Administrator need to go to establish a variation attribute structure?

- A. Catalogs
- B. Commerce Setup
- C. Object Manager
- D. Product Workspace

Answer: B,C

Explanation:

Before creating a variation product and preparing the search index, the Administrator needs to establish a variation attribute structure in A. Commerce Setup to configure the overall commerce settings, including attributes, and in D. Object Manager to customize the Product object and its fields, including setting up specific attributes for variations.

NEW QUESTION # 53

For which two reasons should an Administrator activate person accounts in a B2B Commerce org?

- A. To set up Order Management for B2B Commerce use.

- B. To setup B2B2C Commerce in an existing B2B Commerce org.
- C. To enable business buyers.
- D. To enable individual buyers.

Answer: B,D

Explanation:

An administrator should activate person accounts in a B2B Commerce org for A. To set up B2B2C Commerce in an existing B2B Commerce org, allowing the organization to cater to both business and individual consumers, and D. To enable individual buyers, providing a more tailored shopping experience for solo entrepreneurs or individual purchasers.

NEW QUESTION # 54

Which permission set is needed for a user in the storefront to review carts within the same account?

- A. Buyer
- B. Buyer Manager
- C. Buyer Manager Plus
- D. Buyer Plus

Answer: B

Explanation:

For a user in the storefront to review carts within the same account, they would need the C. Buyer Manager permission set. This permission set grants users the ability to manage and review orders and carts for their account, enabling oversight and control over purchasing activities within the organization.

NEW QUESTION # 55

An Administrator has created a new store and is verifying that a particular user who is a Buyer Manager can review the activity of other users. When logging in an error message shows up: "Looks like this portal user is not a member of an experience or your experience is down. Ask your Salesforce admin or channel manager for help." How can this be resolved?

- A. Adjust the Permission Set Group to include the needed Permission Set.
- B. Verify Membership by Permission Set under Administration in Experience Builder.
- C. Verify Membership by Profile under Administration in Experience Builder.
- D. Verify this member's account is in a Buyer Group for the store.

Answer: C

Explanation:

To resolve the issue where a Buyer Manager cannot review the activity of other users due to an error message, the administrator should D. Verify Membership by Profile under Administration in Experience Builder. This ensures that the user has the appropriate access and membership settings to participate in the B2B Commerce experience and perform their role effectively.

NEW QUESTION # 56

Which two options are available for providing an out-of-the-box mobile experience to Salesforce B2B Commerce Buyers?

- A. Android SDK C
- B. Mobile app via Mobile Publisher
- C. Responsive web experience
- D. Cloudcraze Mobile

Answer: B,C

Explanation:

For providing an out-of-the-box mobile experience to Salesforce B2B Commerce buyers, the available options include C. Responsive web experience, which ensures that the storefront adapts to various screen sizes and devices, and D. Mobile app via Mobile Publisher, which allows for the creation of a branded mobile app that offers a native mobile experience to users.

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