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## Salesforce Certified Advanced Administrator Sample Questions (Q203-Q208):

### NEW QUESTION # 203

The Service team at Cloud Kicks needs a way to show the current status from the Account on the Case. This value should be on the page and is used in validation rules.

What should the administrator recommend to solve this?

- **A. Create a cross-object formula.**

- B. Use a picklist field.
- C. Make a Rollup Summary.
- D. Add a lookup field to Account.

**Answer: A**

Explanation:

A cross-object formula is a formula that references fields from related objects. The administrator can create a cross-object formula field on the Case object that displays the current status from the Account. This field can be used in validation rules and other processes. References:

[https://help.salesforce.com/s/articleView?id=sf.tips\\_on\\_building\\_formulas\\_cross\\_object\\_formulas.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.tips_on_building_formulas_cross_object_formulas.htm&type=5)

#### NEW QUESTION # 204

An administrator has created content types for Salesforce CRM Content and has been asked to restrict the content types that are available in a library.

How can an administrator meet this requirement? (Choose two.)

- A. Add the default content type to the Selected Content Types list.
- B. Select the "Restrict the content types available in the library" checkbox.
- C. Add members to the library who are users or members of public groups.
- D. Add the Related Content related list to the page layout for the associated object.

**Answer: C,D**

Explanation:

Explanation/Reference: [https://help.salesforce.com/articleView?id=content\\_initialsetup.htm&type=5](https://help.salesforce.com/articleView?id=content_initialsetup.htm&type=5)

#### NEW QUESTION # 205

A request was made to import a spreadsheet of new Campaign Members. The system administrator started Data Import Wizard but the Campaign Members object was unavailable as a choice. What is causing this as a choice.

What is causing this occur?

- A. Import Wizard is only available for the Standard objects Accounts, Contacts, and Leads.
- B. The Campaign Member option is only available for Update.
- C. The marketing user feature license assignment is missing on the admin's user record.
- D. The Salesforce, id field is required and was missing from the file.

**Answer: B**

Explanation:

Explanation

The Campaign Member option is only available for Update when using Data Import Wizard. This means that you can use Data Import Wizard to update existing campaign members with new or modified information, but you cannot use it to create new campaign members from a spreadsheet. To create new campaign members from a spreadsheet, you need to use other tools such as Data Loader, Import Wizard for Leads and Contacts, or Manage Members button on the campaign page. References:

[https://help.salesforce.com/s/articleView?id=sf.campaigns\\_members\\_adding\\_parent.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.campaigns_members_adding_parent.htm&type=5)

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#### NEW QUESTION # 206

The administrator at AW Computing has been asked to review whether any users are making configuration changes directly in production.

Which item should the administrator review to find these details?

- A. Setup Audit Trail
- B. Organization-Wide Defaults
- C. Login History
- D. Field History Tracking

**Answer: A**

Explanation:

Explanation

The Setup Audit Trail is a tool that allows you to view and download a log of changes made in your org's Setup area. The log shows up to 20 fields of information for each change, such as who made it, when it was made, what type of change it was, and what values were changed. You can use the Setup Audit Trail to track configuration changes directly in production and identify any unauthorized or problematic changes.

References: <https://help.salesforce.com/s/articleView?id=sf.monitorsetup.htm&type=5>

### NEW QUESTION # 207

Universal Containers categorizes its accounts with one of two status values - Prospect or Customer. The administrator wants to automatically change the value from Prospect to Customer when an opportunity is won. Which two actions should the administrator take to accomplish this?

Choose 2 answers

- A. Create an account workflow rule that updates the Account Status field.
- **B. Create an opportunity workflow rule that updates the Account Status field.**
- **C. Use an Apex trigger to update the Account Status field.**
- D. Use Visualforce to update the Account Status field.

**Answer: B,C**

### NEW QUESTION # 208

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