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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as GL account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	<ul style="list-style-type: none">Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

Topic 3	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
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SAP Certified Associate - SAP Business One Sample Questions (Q12-Q17):

NEW QUESTION # 12

You sell a case of several hardware tools as a kit. Often when selling the kit, one or more tools are replaced with other items from inventory. Which type of bill of materials would you create for the kit to support this process?

- A. Template
- B. Assembly
- C. Sales

Answer: C

NEW QUESTION # 13

Which transaction would cause an increase to the balance of a revenue account?

- A. A/R invoice
- B. Capitalization
- C. Incoming payment
- D. A/R credit memo

Answer: A

NEW QUESTION # 14

When you create a new company, default settings and values are applied automatically in the company details. What influences the default settings?

- A. License
- B. Localization
- C. Local currency
- D. Chart of accounts template

Answer: B

NEW QUESTION # 15

Query Manager allows you to save user queries in categories. What is the purpose of a category? Note: There are 2 correct answers to this question.

- A. Groups similar types of user queries
- B. Enables the query to be saved and printed as a report
- C. Allows you to schedule the running of queries by category
- D. Controls access to the saved user query

Answer: A,D

NEW QUESTION # 16

You have just posted an A/R invoice based on a delivery.

What is the effect on accounting? Note: There are 2 correct answers to this question.

- A. A debit to customer account
- B. A credit to sales revenue account
- C. A credit to cost of goods sold account
- D. A debit to a sales revenue account

Answer: A,B

NEW QUESTION # 17

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