

試験の準備方法-効果的な Arch-301基礎訓練試験-実用的な Arch-301復習解答例



ちなみに、Topexam Arch-301の一部をクラウドストレージからダウンロードできます：
https://drive.google.com/open?id=1rwwmyzp_L-agAJ_8c-3KZFGwC_69IwFk

ほとんどの時間インターネットにアクセスできない場合、どこかに行く必要がある場合はオフライン状態ですが、Arch-301試験のために学習したい場合。心配しないでください、私たちの製品はあなたの問題を解決するのに役立ちます。最新のArch-301試験トレントは、能力を強化し、試験に合格し、認定を取得するのに非常に役立つと確信しています。嫌がらせから抜け出すために、Arch-301学習教材は高品質で高い合格率を備えています。だから、今すぐ行動しましょう！ Arch-301クイズ準備を使用してください。

Salesforce Arch-301 Exam Syllabus Topics:

Section	Weight	Objectives
Delivery	12%	- Manage stakeholder expectations and acceptance - Plan solution delivery and implementation lifecycle - Align delivery with business objectives - Optimize resources and delivery methodologies
Discovery and Customer Success	25%	- Document business needs, vision, and success criteria - Plan incremental delivery steps - Align solutions with business outcomes - Define future-state architecture and roadmap
Design	29%	- Design scalable, secure, and compliant architectures - Map sharing, visibility, and security models - Select appropriate Salesforce multi-cloud solutions - Evaluate design trade-offs and risks - Address functional and non-functional requirements
Operationalize the Solution	8%	- Plan ongoing management and support - Plan for evolution and scaling - Enable teams for solution operation - Define monitoring and maintenance processes

Data Governance and Integration 26%

- Define data flows and system relationships
- Design data migration and synchronization strategies
- Establish data governance and quality frameworks
- Select integration methods and patterns
- Manage master data and cross-system consistency

>> Arch-301基礎訓練 <<

権威のある Arch-301基礎訓練 & 認定試験のリーダー & 信頼できる Arch-301復習解答例

あなたは Arch-301試験を準備していて精確の資料がありませんなら、我々Topexamの資料を参考しましょう。我々はあなたが一発で試験に合格するのを保証します。我々は試験に対応する弊社の Arch-301問題集を継続してアップグレードしています。あなたの持っているすべての商品は一年の無料更新を得られています。あなたは十分の時間で Arch-301試験を準備することができます。

Salesforce Certified B2B Solution Architect 認定 Arch-301 試験問題 (Q39-Q44):

質問 # 39

AC Computers is getting ready to go live with automated subscription invoicing using Sales Cloud and Revenue Cloud. AC Computers' primary goal is to retire its homegrown system used for manual invoicing and migrate any outstanding bookings. The company wants to make sure there is little disruption to a customer's current invoicing schedule when it goes live with Salesforce Billing and retires the existing system.

Which three recommendations should a Solution Architect make to reduce customer impact?

Choose 3 answers

- A. Provide training and enablement for end users and admins prior to go live.
- B. Compare invoices as produced in both systems to ensure customer invoices are as expected.
- C. Utilize the standard user adoption reports and dashboards to track invoice data.
- D. Create a release and change management process to incorporate feedback and fix issues.
- E. Migrate all historical payment methods from the homegrown system.

正解: A、B、E

解説:

To minimize disruption during the transition to Salesforce Billing, migrating historical payment methods ensures continuity in payment processes and customer convenience. Providing comprehensive training and enablement for end users and admins is crucial for smooth adoption and effective use of the new system.

Comparing invoices from both systems helps verify accuracy and consistency, ensuring that customers receive correct billing information, thus maintaining trust and satisfaction. These steps are in line with Salesforce's best practices for system migration and adoption, emphasizing the importance of data integrity, user preparedness, and continuity in customer-facing processes during system transitions.

質問 # 40

Northern Trail Outfitters (NTO) has around 500,000 active customers stored in the Account object. NTO gets an average of two orders per customer each month from both internal and online sales channels. NTO is expecting growth of 15% year-over-year (YoY). Various NTO users have recently started complaining about slower performances while accessing order information or running reports. NTO customers are also seeing slower responses while accessing their order history on B2B Commerce.

Which two options should a Solution Architect consider to improve performance? Choose 2 answers

- A. Create a custom component to display all order information.
- B. Develop an archiving strategy around order records from Salesforce based on a criteria that works with customer.
- C. Enable reporting snapshots to store summarised information.
- D. Use external objects instead of standard B2B Commerce Order object.

正解: B、D

解説:

To address performance issues at Northern Trail Outfitters, developing an archiving strategy for older order records can significantly improve system responsiveness by reducing the volume of data actively queried and processed. Additionally, leveraging external objects to manage order data, especially for historical or less frequently accessed records, can further alleviate the load on Salesforce's core databases, improving performance for both internal users and B2B Commerce customers.

質問 # 41

Universal Containers (UC) is about to complete an initial planning of a complex solution involving multiple customer personas. UC wants to ensure it has a comprehensive understanding of what kinds of business outcomes the customers want to achieve before presenting them a solution.

Which method of discovery should a Solution Architect suggest to UC?

- **A. Jobs To Be Done Framework**
- B. Comprehensive Surveys to End Customers
- C. Third-party research from well-known organizations
- D. User Stories Creation with End Customers

正解: A

解説:

The "Jobs To Be Done Framework" is a method that focuses on understanding customer needs in specific contexts and situations. This approach is ideal for UC to gain comprehensive insights into what kinds of business outcomes the customers want to achieve. It goes beyond mere feature requests and digs into the underlying goals and challenges customers face, which can be more enlightening for solution design than surveys or user story creation alone. The framework is recognized for its effectiveness in uncovering the real jobs customers are hiring products and services to do.

質問 # 42

Universal Containers (UC) manufactures automobile engine components. UC wants to set up an ecommerce website to deliver a seamless customer purchasing experience, both through self-service and field sales. UC also wants to showcase its extensive product offerings, operate regional promotions and discounts, and managed routing and contracting. UC is looking for guidance on a Salesforce multi-cloud solution to be implemented across phases.

What should a Solution Architect recommend to meet UC's business requirements?

- **A. Phase 1: Sales Cloud -- Phase 2: CPQ -- Phase 3: B2B Commerce**
- B. Phase 1: Service Cloud -- Phase 2: CPQ -- Phase 3: B2B Commerce
- C. Phase 1: Sales Cloud -- Phase 2: B2B Commerce -- Phase 3: Salesforce Field Service
- D. Phase 1: Sales Cloud -- Phase 2: Service Cloud -- Phase 3: B2B Commerce

正解: A

解説:

<https://trailheadacademy.salesforce.com/classes/arc801-Design-and-implement-b2b-multi-cloud-solutions> According to 1, this is a recommended approach to design domain-specific, multi-cloud solutions using Customer 360 to create frictionless B2B customer experiences that maximize business value. Sales Cloud can help UC manage its field sales and contracts, CPQ can help UC automate its quoting and pricing processes, and B2B Commerce can help UC deliver a seamless ecommerce experience for its customers across digital platforms.

質問 # 43

GG3 has gone live with a B2B multi-cloud solution and plans to add more functionality over time. The company has a team of system administrators who each focus on a specific cloud and area of functionality.

GG3 has decided to use an Org-Based deployment approach. It wants to protect the investment made and set the team up for success in the future.

What should a Solution Architect recommend as a best practice to put checks in place for decisions on changes moving forward?

- A. Engage Salesforce services to manage all governance and represent as the Steering Committee.
- **B. Set up a Governance and Monitoring structure that includes a Steering Committee, a Center of Excellence, and a Data governance council.**

- C. Budget for a Governance and Monitoring structure that includes a communications plan and project methodology for the following year.
- D. Engage a third-party company to manage all governance and represent as the Steering Committee.

正解: B

解説:

Establishing a robust Governance and Monitoring structure is essential for sustaining the long-term success of a Salesforce implementation. A Steering Committee provides strategic oversight and decision-making, ensuring that the project remains aligned with business objectives. A Center of Excellence (CoE) fosters best practices, innovation, and continuous improvement across all Salesforce clouds and functionalities. A Data Governance Council ensures data quality, security, and compliance. This comprehensive governance framework supports effective change management, promotes cross-functional collaboration, and ensures that the Salesforce ecosystem evolves in a controlled and strategic manner, consistent with Salesforce's recommendations for maintaining a healthy and effective Salesforce environment.

質問 # 44

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Arch-301復習解答例: https://www.topexam.jp/Arch-301_shiken.html

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