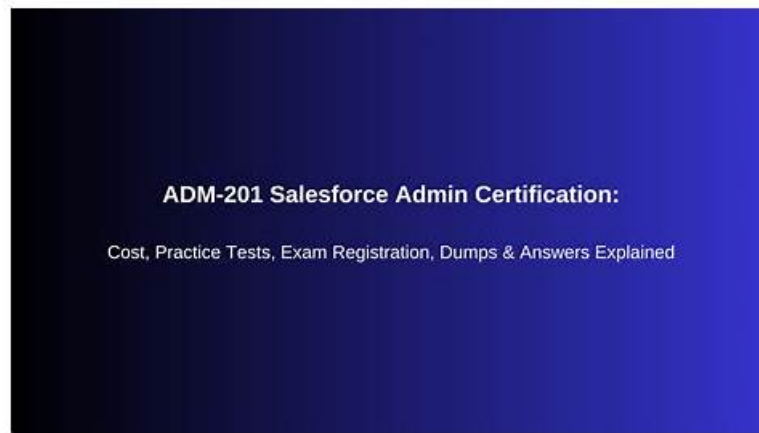


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The ADM-201 Certification Exam consists of 60 multiple-choice questions that must be answered within 105 minutes. ADM-201 exam is conducted in a proctored environment and can be taken either online or at a testing center. ADM-201 exam is designed to test the candidate's knowledge and skills in various areas, including Salesforce application administration, data management, security, and automation. It is recommended that candidates have at least six months of experience in Salesforce administration before attempting the exam.

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**The ADM-201 certification exam measures the individuals' knowledge and skills in a wide range of areas. Each of the domains included in the test contains the specific technical tasks that the learners have to master. The outline of the exam topics as well as their weight in the content is provided below:**

### Domain 1: Organizational Setup (3%)

Within this objective, the candidates need to demonstrate that they have the relevant skills in describing the information discovered within the enterprise settings (including business hours, fiscal year, default settings, currency management) as well as differentiating various UI attributes controlled by an administrator, including the implications, such as search settings, UI settings, homepage

layouts, and list views.

## Salesforce ADM-201: Detailed Exam Overview

The Salesforce ADM-201 exam is made up of 60 multiple-choice and multiple-select questions. Additionally, this certification test contains 5 unscored questions. The time allocated for the completion is 105 minutes. To pass the exam successfully, you must give at least 65% of the correct answers. The ADM-201 test is proctored by the Kryterion company, the Salesforce testing partner. You can choose from two options of exam delivery: an online proctored test or an onsite session at any center.

As for the price, the exam costs each candidate \$200. The cost of retaking this test is 50% of the actual price. So, you will have to pay another \$100 for retaking Salesforce ADM-201 if you fail your first attempt. The vendor updates its certification exams 3 times a year in compliance with the Salesforce release cycles. Within each release cycle, you have 3 chances to take the same test.

## Salesforce Certified Administrator Sample Questions (Q87-Q92):

### NEW QUESTION # 87

Who can delete records?

- A. The ability to delete individual records is controlled by administrators, the record owner, users in a role hierarchy above the record owner, and any user that has been granted "Full Access."

**Answer: A**

### NEW QUESTION # 88

Which of the following is NOT a Standard Salesforce.com Functionality?

- A. Web to case
- B. Email to Case
- C. Email to Lead
- D. Web to Lead

**Answer: C**

### NEW QUESTION # 89

Campaign Member can be associated with which two objects? (Choose two.)

- A. Account
- B. Opportunity
- C. Lead
- D. Contact

**Answer: C,D**

### NEW QUESTION # 90

What describes the relationship among the case, asset and contact objects?

- A. Case and asset are the children, contact is the parent.
- B. Case is the child, contact and asset are the parents.
- C. Case and asset are the parents, contact is the child.
- D. Case is the parent, asset and contact are the children.

**Answer: B**

### NEW QUESTION # 91

Cloud Kicks wants a reports to categorize accounts into small, medium, and large based on the dollar value found in the Contract Value Field.

What feature should an administrator use to meet this request?

- A. Bucket Column
- B. Filter Logic
- C. Detail Column
- D. Group Rows

**Answer: A**

Explanation:

Bucket column allows you to categorize report data into groups without creating a formula or custom field.

You can create buckets for different ranges of values and assign labels to them.

References: [https://help.salesforce.com/s/articleView?id=sf.reports\\_bucketing\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.reports_bucketing_overview.htm&type=5)

## NEW QUESTION # 92

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