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IASPS Strategy Planning Professional Exam Sample Questions (Q147-Q152):

NEW QUESTION # 147

Which of the following BEST ensures that front-line employees understand how to help implement an organization's strategic plan?

- A. Integrate the strategic plan with all departmental planning and budgeting
- B. Subject employees to an evaluation confirming they have memorized the organization's mission statement
- C. Share a brief summary of the plan with all employees
- D. Provide organization-wide general training focused on the concept of strategy implementation

Answer: A

Explanation:

The best way to ensure front-line employees understand their role in strategy implementation is to integrate the strategic plan into departmental planning and budgeting, connecting strategy directly to operational activities and resources. The IASP SPP curriculum underscores this integration as vital for translating high-level plans into daily actions and accountability. Summaries, memorization, or general training are insufficient without operational linkage.^{#IASP SPP Study Guide - Strategy Implementation##Kaplan & Norton, Balanced Scorecard#}

NEW QUESTION # 148

In understanding an organization's functioning from a strategic perspective, it is necessary to recognize that

- A. the product/service sector in which it is categorized is unique and independent.
- B. the processes, systems, and people are interrelated and interdependent.
- C. each department works independently of the others.
- D. the leader is well recognized in the business community.

Answer: B

Explanation:

Organizations function as interrelated and interdependent systems of processes, people, and technology. The IASP SPP curriculum emphasizes a holistic view where changes or failures in one area impact others.

Recognizing this interconnectedness supports effective strategy development and execution by ensuring alignment across functions and anticipating systemic effects. Departments rarely operate in isolation; sectors are interconnected; leadership reputation, while valuable, is secondary.^{#IASP SPP Study Guide - Systems Thinking##Senge, The Fifth Discipline#}

NEW QUESTION # 149

Which of the following BEST describes organization strategy?

- A. Creates performance measures that can be used to encourage desired behaviors
- B. Exists to support pay-for-performance systems
- C. Shows how projects and programs are managed
- D. Translates an organization's shared vision of the future into action for all employees

Answer: D

Explanation:

Organizational strategy translates the shared vision of the future into actionable plans for all employees, aligning resources, behaviors, and goals to achieve desired outcomes. The IASP SPP curriculum emphasizes strategy as a bridge between vision and execution, driving alignment and performance throughout the organization. While performance measures, project management, and compensation systems support strategy, the fundamental role of strategy is guiding organizational action.^{#IASP SPP Study Guide - Strategy##Kaplan & Norton, Balanced Scorecard#}

NEW QUESTION # 150

According to the concept of Blue Ocean Strategy, blue oceans represent

- A. untapped market space
- B. highly competitive markets
- C. regulated markets
- D. presently defined market space

Answer: A

Explanation:

Blue Ocean Strategy refers to creating untapped market space where competition is irrelevant, focusing on innovation and value creation. The IASP SPP curriculum introduces this concept as a method to break from saturated "red ocean" markets characterized by intense rivalry. Blue oceans enable organizations to pursue growth by creating new demand and differentiating offerings. #IASP SPP Study Guide - Innovation and Growth##Kim & Mauborgne, Blue Ocean Strategy#

NEW QUESTION # 151

Innovation and creativity come from

- A. absorbing the strategic best practices of other organizations to identify a metric for judging strategic needs.
- B. eliminating all but one of your company's traditional products/services.
- C. asking a single research consultant how people use our products or services.
- D. encouraging our own cross-functional teams to develop original ideas and strategies.

Answer: D

Explanation:

Innovation and creativity are best fostered by encouraging internal cross-functional teams to develop original ideas and strategies. This approach leverages diverse perspectives and expertise, promotes ownership, and aligns innovation with organizational context. The IASP SPP curriculum underscores that internal collaboration is more sustainable and relevant than relying solely on external consultants or benchmarking. While best practices are informative, original ideas tailored to organizational capabilities and market needs drive true innovation. Product elimination may reduce complexity but does not inherently foster creativity. #IASP SPP Study Guide - Innovation Management##Prahalad & Ramaswamy, Co-creation of Value#

NEW QUESTION # 152

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