

# Consumer-Goods-Cloud-Accredited-Professional必殺問題集、Consumer-Goods-Cloud-Accredited-Professional無料模擬試験



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>> Consumer-Goods-Cloud-Accredited-Professional必殺問題集 <<

## Consumer-Goods-Cloud-Accredited-Professional無料模擬試験、Consumer-Goods-Cloud-Accredited-Professional復習対策

今は、もっと難しい認定試験を受けることを恐れる時ではありません。Consumer-Goods-Cloud-Accredited-Professional学習クイズでは、限られた時間内に問題を解決できます。当社のウェブサイトは、優れた学習ガイド、実践的な質問と回答、そしてあなたの本当の強みである選択のための質問を提供します。Consumer-Goods-Cloud-Accredited-Professionalトレーニング資料を受け取り、問題なく渡すことができます。

## Salesforce Consumer-Goods-Cloud-Accredited-Professional 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none"><li>Platform: This topic tests familiarity with Salesforce platform features relevant to Consumer Goods Cloud, focusing on mobile capabilities that enhance field operations. The Salesforce Consumer Goods Cloud Consultant must understand platform functionalities that optimize user experience and support operational efficiency.</li></ul>

トピック 2	<ul style="list-style-type: none"> <li>• Visit Execution: This topic evaluates the ability of the Salesforce Consumer Goods Cloud Consultant to manage field visit workflows, including creating and executing Custom Tasks, overseeing Direct Store Delivery, and performing checks for Inventory, Planograms, and Promotions. Consultants must also demonstrate skill in using Surveys to gather insights during visits, ensuring adherence to store objectives.</li> </ul>
トピック 3	<ul style="list-style-type: none"> <li>• Visit Planning: This topic measures the Salesforce Consumer Goods Cloud Consultant's ability to utilize analytics for smart visit planning, ensuring effective scheduling and routing. Skills in leveraging tools like Einstein Vision for merchandising compliance checks are critical to demonstrate optimization of field operations.</li> </ul>

## Salesforce Consumer Goods Cloud Accredited Professional 認定 Consumer-Goods-Cloud-Accredited-Professional 試験問題 (Q108-Q113):

### 質問 # 108

Universal Connect (UC) offers business internet to its customers. UC has two requirements: their business internet offers must be by region to provide competitive prices in each region, and customers must be able to see pricing before adding the product to the Industries CPQ cart.

What are two ways a consultant can meet the business requirements?

- A. Create multiple Price List Entries associated with Context Rules per region.
- B. Create Promotions associated with Context Rules per region.
- C. Add an Attribute to define the region on the business internet offers and use the Attribute-based Pricing Matrix.
- D. Create a Base Price List and Multiple Child Price Lists associated with Context Rules per region.

正解: A、D

解説:

To meet the requirements of offering regional pricing and ensuring customers can see the correct price before adding the product to the cart (i.e., while browsing the catalog), the solution must rely on Context Rules that evaluate the customer's profile (Region) prior to product configuration.

B. Create a Base Price List and Multiple Child Price Lists associated with Context Rules per region:

In Salesforce Industries (Communications Cloud) CPQ, Price Lists are the primary container for prices. You can create specific price lists for each region (e.g., "New York Price List," "Texas Price List") and use Context Rules to automatically assign the correct price list to the user's session based on their Account or Quote details (Region).

Because the Price List is selected before the product is viewed, the catalog automatically displays the price entries from that specific regional list, satisfying the visibility requirement.

D. Create multiple Price List Entries associated with Context Rules per region:

Alternatively, you can use a single global Price List but create multiple Price List Entries (PLEs) for the same "Business Internet" product (e.g., one entry for \$50, another for \$60).

You can apply Context Rules directly to these Price List Entries. When the catalog renders, the system evaluates the rules against the customer's context (Region) and filters the entries, showing only the one valid for that region.

This allows for granular control at the product price level without necessarily duplicating entire price lists.

Why A is incorrect: Attribute-based Pricing Matrices are typically used for calculating prices based on product attributes that a user selects during configuration (e.g., Speed, Color). Since the requirement is to see the price before adding to the cart (pre-configuration), and Region is a context of the customer not a feature they configure on the product, Context Rules (B & D) are the correct architectural choice.

### 質問 # 109

A consultant for Northern Trail Outfitters (NTO) company advises NTO to leverage Visit Recommendations for the field team. Which build option ensures the strategy is scalable to meet the requirements of NTO?

- A. Build the strategy using Process Builder.
- B. Build the strategy using an Apex class.
- C. Build the strategy using Workflows.
- D. Build the strategy using Flow Builder.

正解: D

解説:

Flow Builder is a scalable and flexible tool for building visit recommendation strategies, allowing for customization and adaptation to meet NTO's specific needs.

#### 質問 # 110

Assuming an inventory check Retail Store KPI record is configured at a product level, what is the next step required for that Retail Store KPI to become linked to a Retail Store?

- A. The product needs to be linked to an Assortment.
- B. The product needs to be linked to a Product Category.
- C. The product needs to be linked to a Retail Store.
- D. The product needs to be linked to a Promotion.

正解: A

#### 質問 # 111

What actions should a consultant take during setup to ensure Einstein Vision works when deployed to field users?

- A. Assign a permission set for users who need to use Einstein to provide access to functionally
- B. Upload a suppression data set for known competitor products so Einstein can avoid the detection
- C. Upload a data set for Einstein to leverage for object detection so the system can have a baseline to perform its AI
- D. Build the model to be used and review its quality prior to deployment to support a positive first experience
- E. Populate the custom object for Einstein optical character recognition so that the system can have a baseline to perform its AI

正解: C、D、E

#### 質問 # 112

Which Lightning component can an admin add to a Consumer Goods assessment task record page?

- A. Inventory Check
- B. Promotion Check
- C. In-Store Products Check
- D. Planogram Check

正解: A

解説:

[https://help.salesforce.com/s/articleView?id=sfretail\\_task\\_admin\\_create\\_assessment\\_task\\_record\\_page.htm&type=5](https://help.salesforce.com/s/articleView?id=sfretail_task_admin_create_assessment_task_record_page.htm&type=5)

Inventory Check is a Lightning component that can be added to a Consumer Goods assessment task record page by an admin. An assessment task is a type of action plan task that allows users to collect data and perform actions related to a retail store. An inventory check is a type of assessment task that allows users to verify the availability and quantity of products in a store. The Inventory Check component displays the products that are associated with the store and allows users to search, scan, and update the product information. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 40.

#### 質問 # 113

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SalesforceのConsumer-Goods-Cloud-Accredited-Professional認定試験を受験する気があるのですか。この試験を受けた身の回りの人がきっと多くいるでしょう。これは非常に大切な試験で、試験に合格してConsumer-Goods-Cloud-Accredited-Professional認証資格を取ると、あなたは多くのメリットを得られますから。では、他の人を頼んで試験に合格する対策を教えてもらったのですか。試験に準備する方法が色々ありますが、最も高効率なのは、きっと良いツールを利用することですね。ところで、あなたにとってどんなツールが良いと言えるのですか。もちろんCertShikenのConsumer-Goods-Cloud-Accredited-Professional問題集です。

**Consumer-Goods-Cloud-Accredited-Professional無料模擬試験**: <https://www.certshiken.com/Consumer-Goods-Cloud-Accredited-Professional-shiken.html>

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