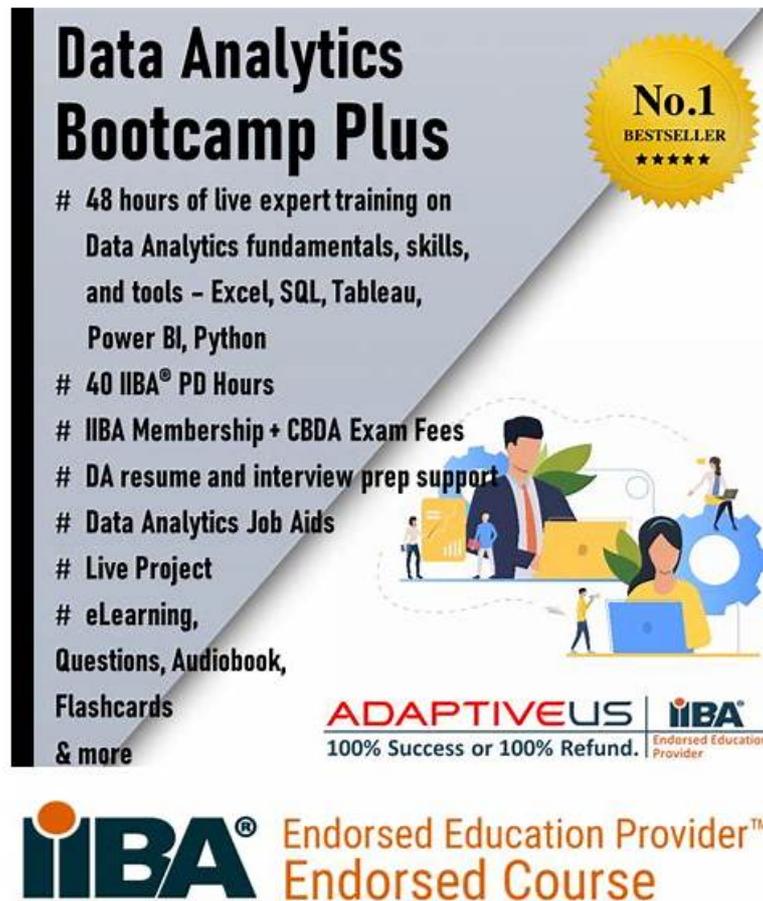


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## Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q24-Q29):

### NEW QUESTION # 24

Cloud Kicks has a dashboard that displays accounts and opportunities data in a table that contains actions to open the records in Salesforce. Since the company has allowed several accounts to be created with the same names, when users try to perform actions, they are prompted with only a record ID to select, leaving the users confused and unable to act.

How should the CRM Analytics consultant solve this problem?

- A. Ask the admin to start applying duplicate rules based on the account's Name field.
- **B. Insert more fields in the dataset action "Display Fields" so the users know which account they are acting on.**
- C. Discuss with the stakeholders if the action is really necessary for the table.

**Answer: B**

### NEW QUESTION # 25

Universal Containers is setting up a Sales Analytics app to track the sales performance across all regions. The role hierarchy is well-structured with separate branches for various global regions.

Viewer access has been provided to the regional sales reps based on the following roles.

- \* Regional Sales - APAC
- \* Regional Sales - EMEA
- \* Regional Sales - LATAM
- \* Regional Sales - NA

The CRM Analytics project team receives a request to extend Editor access to the app to 20 'Superusers' across all regions.

What is the optimal solution?

- **A. Create a new public group with these users and assign it the Editor app access.**
- B. Create new roles for these users and assign them the Editor app access.
- C. Create a new sharing rule for these users and assign it the Editor app access.

**Answer: A**

### NEW QUESTION # 26

Which recommended technique should a CRM Analytics consultant use to access CRM Analytics data from a remote app or website?

- A. Export the data to a CSV file and load it on the remote site.
- B. Use an iFrame to embed the Salesforce page in a remote site.
- **C. Use HTTPS to call the /wave/query API, supplying an encoded SAQL query as a parameter.**

**Answer: C**

### NEW QUESTION # 27

The sole manager of a CRM Analytics app at Cloud Kicks is leaving the company.

What should the CRM Analytics consultant do to ensure the app remains accessible?

- **A. Assign an active user the app's manager role before the previous manager is deactivated.**
- B. Wait for the CRM Analytics app to auto-assign an active user as its manager.
- C. Deactivate the user and assign an active one to the app's manager role.

**Answer: A**

Explanation:

To ensure continuity in managing a CRM Analytics app at Cloud Kicks after the current manager leaves, it is critical to proactively assign a new manager. Here's why this is the best approach:

\* Role Transition: Assigning a new manager before the current manager's account is deactivated ensures there is no gap in app

management, maintaining access and administrative continuity.

\* Avoid Disruption: Waiting for an automatic reassignment (which does not typically occur in CRM Analytics) or post-deactivation reassignment could disrupt the management and operation of the app, potentially leading to access issues or administrative challenges.

\* Proactive Management: This approach is in line with best practices for CRM system management, where critical roles and responsibilities are transitioned smoothly to avoid any operational disruptions.

### NEW QUESTION # 28

Universal Containers wants to create two dashboards and has two user groups. The 'Regional Performance' dashboard should be accessible to sales reps and managers/executives to keep track of how sales reps are performing in each region. Sales reps must only be able to see data pertaining to their respective region. The 'National Performance' dashboard is using the same data as the other dashboard but should only be accessible to managers/executives to compare data across all regions.

In addition to row-level security to view only regional data, how should a consultant ensure that sales reps are unable to view the 'National Performance' dashboard?

- A. Create two datasets, one app; store both 'Regional Performance' dashboard, 'National Performance' dashboard, and dataset in the app; and provide access to both user groups to this app.
- B. Create one dataset, one app; store both 'Regional Performance' dashboard, 'National Performance' dashboard, and dataset in the app; and provide access to both user groups to this app. Use row-level security to restrict sales reps from seeing data in 'National Performance' dashboard.
- C. Create one dataset, two apps; store 'Regional Performance' dashboard and dataset in one app; and provide access to both user groups to this app. Store 'National Performance' dashboard in another app and only provide access to managers/executives.

**Answer: C**

### NEW QUESTION # 29

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Our Salesforce Analytics-Con-201 exam guide has not equivocal content that may confuse exam candidates. All question points of our Salesforce Certified CRM Analytics and Einstein Discovery Consultant Analytics-Con-201 study quiz can dispel your doubts clearly. Get our Salesforce Certified CRM Analytics and Einstein Discovery Consultant Analytics-Con-201 Certification actual exam and just make sure that you fully understand it and study every single question in it by heart.

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