

Cisco 700-805 Exam Simulator Fee - Exam 700-805 Study Solutions



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Cisco 700-805 exam is a certification exam for individuals who wish to become Cisco Renewals Managers. Cisco Renewals Managers are responsible for managing the renewal of Cisco products and services. This includes managing contracts, negotiating pricing, and ensuring customer satisfaction. 700-805 Exam is designed to test the candidate's knowledge and skills in managing Cisco renewals.

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Simulator Fee

The most notable feature of the 700-805 learning quiz is that they provide you with the most practical solutions to help you learn the exam points of effortlessly and easily, then mastering the core information of the certification course outline. Their quality is much higher than the quality of any other materials, and questions and answers of 700-805 Training Materials contain information from the best available sources. Whether you are newbie or experienced exam candidates, our 700-805 study guide will relieve you of tremendous pressure and help you conquer the difficulties with efficiency.

Cisco 700-805 exam, also known as the Cisco Renewals Manager exam, is designed to test the skills and knowledge of professionals who manage customer contracts and renewals for Cisco products and services. 700-805 Exam is intended for individuals who work in sales or customer success roles, and who are responsible for ensuring customer satisfaction and retention.

Cisco Renewals Manager Sample Questions (Q69-Q74):

NEW QUESTION # 69

Which action should be taken when renewing a contract with a customer? (Choose the best answer.)

- A. Start discussions after the contract has expired.
- B. Assume their business needs are the same.
- C. Propose only the most important part of the solution.
- D. Validate customer's business needs.

Answer: D

NEW QUESTION # 70

Which task should a Renewals Manager perform during the Prospect phase?

- A. Terms negotiation
- B. Review new opportunities
- C. Risk Assessment
- D. Risk Mitigation

Answer: B

NEW QUESTION # 71

What is the Customer Success Plan?

- A. living repository that gathers key information, action plan, health measurement and KPIs into one actionable document
- B. document capturing a comprehensive view of all customer health scores
- C. internal-only document that captures all account activities
- D. tool for reporting TAC cases to management

Answer: A

NEW QUESTION # 72

Which of the Cisco Security product offerings focuses on identifying abnormal or suspicious network behaviors?

- A. Meraki
- B. Tetration
- C. Stealth watch
- D. App Dynamics

Answer: C

Explanation:

Stealthwatch is one of the Cisco Security product offerings that focuses on identifying abnormal or suspicious network behaviors, which can help customers with:

- References: 2: Cisco Stealthwatch - Cisco

What is the future state goal of licensing at Cisco?

- Answer: C**

Smart License is the future state goal of licensing at Cisco, which aims to:

Manager) Reduce operational costs and complexity for customers and partners

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