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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q37-Q42):

NEW QUESTION # 37

During a discovery session, an energy company mentioned they have a high response rate for customer satisfaction surveys. However, the company has noticed consistently negative feedback about its electric utility-payment set-up, stating the customer would like to see payment confirmations from their respective financial institution with payments.

What's one area the consultant should consider for process improvement?

- A. Rate change notifications
- **B. Electronic funds transfers**
- C. Customer satisfaction surveys
- D. Payment reminders

Answer: B

NEW QUESTION # 38

An energy company was onboarded on Energy and Utilities Cloud. They want to see how many Energy and Utilities Cloud licenses are assigned.

What's the most effective way to check for the number of their assigned Energy and Utilities Cloud licenses?

- A. Go to Setup -> installed Packages -> Velocity CMT to see the Energy and Utilities Cloud license information.
- B. Execute a SOQL query to retrieve the license count
- C. Call Salesforce Support to get the Energy and Utilities Cloud information.
- **D. Go to Setup -> Company Information -> Permission Set Licenses.**

Answer: D

Explanation:

The most effective way to check for the number of assigned Salesforce Energy and Utilities Cloud licenses is through the Salesforce Setup menu. By navigating to Setup, then to Company Information, and looking at the Permission Set Licenses section, administrators can quickly view the number of licenses assigned and available for various Salesforce products, including Energy and Utilities Cloud. This method provides a straightforward and accessible means of license management within the Salesforce environment. Reference = Salesforce's official documentation on managing licenses, including viewing assigned licenses through the Company Information section, provides comprehensive guidance: https://help.salesforce.com/articleView?id=users_license_types_available.htm

NEW QUESTION # 39

An energy company is implementing Energy and Utilities Cloud for their contact center and is in the process of importing contact information from the billing system to Salesforce. An administrator has been asked if and how the contact data updated in Salesforce will be reflected back in the billing system.

What two options can be presented back as potential solution?

Choose 2 answers

- **A. Salesforce can send the updated information to the billing system in real-time or batch if it's required,**
- **B. The billing system can query Salesforce every night to retrieve changes made to contacts.**
- C. Salesforce will be the system of record for contacts and it doesn't need to update the billing system in the future.
- D. Salesforce Export Wizard will automatically create a csv of contact information to be imported to the billing system.

Answer: A,B

NEW QUESTION # 40

A company's energy and utilities org uses Permission Set Licenses. What are the two methods to control users' access to features and functionality?

- A. Managed Package Licenses

- B. Sharing Settings
- C. Permission Sets
- D. Permission Set Groups

Answer: C,D

Explanation:

In Salesforce Energy and Utilities Cloud, as well as across the Salesforce platform, controlling user access to features and functionality can be effectively managed using Permission Sets and Permission Set Groups.

Permission Sets are collections of settings and permissions that grant access to various tools and functions within Salesforce. They can be used to extend users' access rights without altering their primary profile.

Permission Set Groups are a way to organize Permission Sets, making it easier to assign and manage access for users. They allow administrators to bundle multiple Permission Sets into a single assignment, streamlining the process of granting necessary permissions to users. These tools are essential for tailoring access controls to meet the specific needs of an organization and ensuring that users have the appropriate level of access to perform their roles. Reference = Salesforce documentation provides detailed information on managing user access with Permission Sets and Permission Set Groups, emphasizing their importance in configuring secure and functional access controls within the Salesforce platform: https://help.salesforce.com/articleView?id=perm_sets_overview.htm&type=5

NEW QUESTION # 41

The project team wants to use the Customer Acquisition Management application to set up and automate the customer enrollment and selling of utility products, services and offers to new customers A concern is raised about the final UI layout, which needs to be adapted to the branding of the company.

What two processes can modify the look and feel of the application?

- A. Modify the VEEDigitalOrder Omniscrypt to adapt the look and feel to suit the company's requirements
- B. Modify the VEELogoCard FlexCard to change the customer logo.
- C. Modify the VEEConsumerLandingScfeen FlexCard to change the background color, text font size, and style.
- D. Modify the application Page Layout to change/add/remove selected elements

Answer: A,C

NEW QUESTION # 42

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