

# 시험패스가능한 MB-280 인기 자격증 시험덤프자료덤프 샘플다운로드

EMC DEP-3CR1 PowerProtect Cyber Recovery Exam 4

[www.itdumpskr.com](http://www.itdumpskr.com) }을(를) 열고 DEP-3CR1 를 입력하고 무료 다운로드를 받으십시오  
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Tags: DEP-3CR1 시험대비 덤프 최신자료, DEP-3CR1 높은 통과율 시험대비 덤프공부, DEP-3CR1 최신버  
전 공부자료, DEP-3CR1 퍼펙트 최신 덤프자료, DEP-3CR1 퍼펙트 최신 덤프모음집

참고: Itcertkr에서 Google Drive로 공유하는 무료 2026 Microsoft MB-280 시험 문제집이 있습니다:  
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## Microsoft MB-280 Exam Overview:

|                              |                                                                         |
|------------------------------|-------------------------------------------------------------------------|
| Certification Vendor:        | Microsoft                                                               |
| Exam Name:                   | Microsoft Dynamics 365 Customer Experience Analyst                      |
| Exam Number:                 | MB-280                                                                  |
| Available Languages:         | English                                                                 |
| Exam Duration:               | 120 minutes                                                             |
| Related Certifications:      | Microsoft Certified: Dynamics 365 Customer Experience Analyst Associate |
| Certificate Validity Period: | 1 year (renewal available)                                              |
| Passing Score:               | 700/1000                                                                |
| Real Exam Qty:               | 40-60                                                                   |

|                        |                                                                                                                                                                              |
|------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Exam Price:            | \$165 USD                                                                                                                                                                    |
| Exam Format:           | Multiple-choice, Scenario-based                                                                                                                                              |
| Sample Questions:      | Microsoft MB-280 Sample Questions                                                                                                                                            |
| Exam Way:              | Online proctored (Pearson VUE) or in-person testing center                                                                                                                   |
| Pre Condition:         | Recommended: Familiarity with Microsoft Dynamics 365 Customer Insights and basic data analytics concepts. No mandatory prerequisites, but hands-on experience is beneficial. |
| Official Syllabus URL: | <a href="https://learn.microsoft.com/en-us/certifications/exams/mb-280">https://learn.microsoft.com/en-us/certifications/exams/mb-280</a>                                    |

>> MB-280인기자격증 시험 덤프자료 <<

## 시험패스 가능한 MB-280인기자격증 시험 덤프자료 공부하기

Itcertkr는 유일하게 여러분이 원하는Microsoft인증MB-280시험관련자료를 해결해드릴 수 있는 사이트입니다. 여러분이 다른 사이트에서도 관련덤프자료를 보셨을경우 페이지 아래를 보면 자료출처는 당연히 Itcertkr 일 것입니다. Itcertkr의 자료만의 제일 전면적이고 또 최신 업데이트일 것입니다.

### Microsoft MB-280 시험요강:

| 주제   | 소개                                                                                                                                                                                                                                                                               |
|------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 주제 1 | <ul style="list-style-type: none"> <li>Implement Security and Customizations in Dynamics 365 Sales: This section addresses the implementation of security measures and customization options within Dynamics 365 Sales for Dynamics 365 Sales Professionals.</li> </ul>          |
| 주제 2 | <ul style="list-style-type: none"> <li>Configure and Customize Dataverse and Model-Driven Apps: This section covers the ability of Dynamics 365 Sales Professionals in the configuration and customization of Dataverse and model-driven apps to meet business needs.</li> </ul> |
| 주제 3 | <ul style="list-style-type: none"> <li>Demonstrate Dynamics 365 Customer Insights Capabilities: This section focuses on leveraging customer data to drive sales strategies through Dynamics 365 Customer Insights.</li> </ul>                                                    |

### 최신 Microsoft Certified MB-280 무료샘플문제 (Q114-Q119):

#### 질문 # 114

##### Drag and Drop Question

The sellers at your organization are keen to adopt generative AI capabilities and use them efficiently.

They have been editing Contact records directly in Copilot for Sales and have now provided feedback that they would be more productive if they could also edit Account records directly in Copilot for Sales.

However, the vice president of sales does NOT want the sellers to be able to edit the "Revenue Forecast" field in Copilot for Sales. You need to enable these requirements.

Which four actions should you perform in sequence? To answer, move the four appropriate actions from the list of actions to the answer area. Arrange the four actions in the correct order.

## Answer Area

### Actions

In Copilot for Sales admin settings, select **Forms**.

Select the **Account** record type.

Hide the column from the **Account** form in Dynamics 365.

In the **Editing records** section, select **Edit records** inside Copilot for Sales.

In the settings for the **Account** table, select **Forms**.

In the **Manage fields** section, turn off **Allow editing** for the "Revenue Forecast" field.

In the **Manage fields** section, uncheck **Required** for the "Revenue Forecast" field.

### Order

1.

2.

3.

4.



정답:

설명:

### Answer Area

#### Actions

Hide the column from the **Account** form in Dynamics 365.

In the settings for the **Account** table, select **Forms**.

In the **Manage fields** section, uncheck **Required** for the "Revenue Forecast" field.

### Order

1. In Copilot for Sales admin settings, select **Forms**.

2. Select the **Account** record type.

3. In the **Manage fields** section, turn off **Allow editing** for the "Revenue Forecast" field.

4. In the **Editing records** section, select **Edit records** inside Copilot for Sales.

Explanation:

1. In Copilot for Sales admin settings, select **Forms**: You start by going into the admin settings where forms are managed within Copilot for Sales.
2. Select the **Account** record type: Once in the forms settings, you need to select the relevant record type (**Account**) that the sellers want to edit in Copilot for Sales.
3. In the **Manage fields** section, turn off **Allow editing** for the "Revenue Forecast" field: To meet the requirement of not allowing edits to the "Revenue Forecast" field, you need to disable the editing permission for that specific field.
4. In the **Editing records** section, select **Edit records** inside Copilot for Sales: Finally, you enable the ability to edit records inside

Copilot for Sales for the sellers.

### 질문 # 115

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

You use business process flows for all Dynamics 365 opportunities.

Some opportunities are closed before business process flow durations are calculated.

You need to ensure that business process flow duration values are calculated.

Solution: Create a flow to update the Status Reason of the business process flow table record to "Finished" and the Status to "Inactive" when the opportunity is won.

Does this meet the goal?

- A. Yes
- B. No

정답: A

설명:

Creating a flow to update the Status Reason of the business process flow record to "Finished" and the Status to "Inactive" when the opportunity is won will effectively meet the goal of ensuring that business process flow duration values are calculated.

By marking the business process flow as "Finished," you indicate that the flow has completed its execution, allowing the system to finalize any calculations related to duration before transitioning to an inactive state. This approach ensures that the necessary data is captured and calculated properly, allowing you to accurately report on the durations associated with the business process flow.

### 질문 # 116

Your organization is using Dynamics 365 Sales to track its sales pipeline, and you have implemented sales forecasting using the out-of-the-box sample forecast configuration.

The vice president of sales wants the forecast to categorize lost deals using the more detailed opportunity status code reasons of "Cancelled" and "Outsold." You need to enable the detailed categorization requested by the vice president of sales.

Which two actions should you take? Each answer presents part of a solution. (Choose two.) NOTE: Each correct selection is worth one point.

- A. Create a new cloud flow to map opportunity state code to forecast category.
- B. Update the field mappings in the Opportunity Forecast Category Mapping Process workflow.
- C. Add the detailed lost reasons to the msdyn\_forecastinstance status code option set.
- D. Add the detailed lost reasons to the opportunity forecast category option set.

정답: B,D

설명:

To ensure that the sales forecast categorizes lost deals using more detailed reasons like "Cancelled" and "Outsold," you need to modify how the opportunity status codes are mapped to the forecast categories.

Add the detailed lost reasons to the opportunity forecast category option set. This ensures that the system can recognize and categorize opportunities as "Cancelled" or "Outsold" within the forecast. The forecast category option set must be updated to accommodate the new lost reasons.

Update the field mappings in the Opportunity Forecast Category Mapping Process workflow. This workflow determines how opportunity status codes map to forecast categories. Updating the field mappings ensures that opportunities with "Cancelled" or "Outsold" reasons are correctly classified within the forecast.

### 질문 # 117

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the

review screen.

You recently implemented Dynamics 365 Sales within your organization's sales team. Based on the initial evaluation, adoption is limited as most sales users prefer to work from Microsoft Outlook.

You decide to enable the Dynamics 365 App for Outlook.

You need to perform the various actions required. Each correct action is part of the solution but does NOT solve the problem completely.

Action: Select Email Settings within the environment's settings, and set Process Email Using to Server-Side Synchronization.

Does this meet the goal?

- A. Yes
- B. No

**정답: A**

**설명:**

Correct:

\* : From the email settings in the Advanced settings, you migrate email router data from server- side synchronization to Dynamics 365 app for Outlook. [See step 1 below. Use Server-side synchronization]

\* You test the email configuration and enable the mailboxes for the Dynamics 365 App for Outlook designated users. [Yes, see step 2 below]

\* Select Email Settings within the environment's settings, and set Process Email Using to Server-Side Synchronization. [Yes, see step 1 below] Reference:

<https://learn.microsoft.com/en-us/dynamics365/outlook-app/deploy-dynamics-365-app-for-outlook>

#### 질문 # 118

One of the data sources being ingested into Dynamics 365 Customer Insights - Data is Microsoft Dataverse. During the unification process, you need to identify the primary key.

Which three data types can you use as a primary key attribute? Each correct answer presents a complete solution. Choose three.

NOTE: Each correct selection is worth one point.

- A. String
- B. Whole Number
- C. Boolean
- D. Integer
- E. GUID

**정답: A,B,E**

**설명:**

In Dynamics 365 Customer Insights - Data, primary key attributes must uniquely identify records and be consistent across the data source.

Whole Number and GUID are commonly used data types for primary keys because they can uniquely identify records and are natively supported for primary keys in databases.

String can also be used as a primary key if it uniquely identifies each record (e.g., an email address).

Integer and Boolean are generally not used as primary keys in Customer Insights because they may not provide unique identifiers suitable for all scenarios.

#### 질문 # 119

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