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Salesforce Process-Automation Exam Overview:

Certification Vendor:	Salesforce
Exam Name:	Salesforce Process Automation Accredited Professional
Exam Number:	AP-221
Exam Format:	Multiple Choice, Multiple Select
Available Languages:	English
Exam Price:	\$150 USD
Passing Score:	65%
Exam Duration:	90 minutes
Real Exam Qty:	60

Related Certifications:	Salesforce Process Automation Accredited Professional
Sample Questions:	Salesforce Process-Automation Sample Questions
Exam Way:	Online (Proctored)
Pre Condition:	Salesforce Partner Community access
Official Syllabus URL:	https://partners.salesforce.com/pdx/s/learn/article/accredited-professional-exams-MCOTXBEPE52FHN3F2KD3GQLZECSE?language=en_US

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Salesforce Process Automation Accredited Professional Sample Questions (Q132-Q137):

NEW QUESTION # 132

The Administrator At Universal Container (UC) needs to develop a flow to get the Sales reps' feedback on closed opportunities. The administrator wants to use the Opportunities object-specific action to launch it. Which standard feature can help UC accomplish this?

- A. Use Process Builder with custom apex to capture feedback.
- **B. Use Salesforce How with Object specific action on the Opportunity object.**
- C. Use Process Builder and Salesforce Survey functionality with Object specific action on the Opportunity object.
- D. Use Salesforce Survey functionality to help capture feedback.

Answer: B

Explanation:

To capture Sales reps' feedback on closed opportunities, Salesforce Flow can be used in conjunction with Object-specific actions on the Opportunity object. This approach allows for the creation of a flow that can be launched directly from the Opportunity record page, providing a seamless experience for Sales reps to submit their feedback. The Flow can be designed to collect and store feedback efficiently without the need for custom Apex code. Reference: Salesforce Help - Object-Specific Quick Actions

NEW QUESTION # 133

Universal Containers (UC) is automating its employee offboarding process. Payroll information is stored in an external system. What could UC use to make an automatic update to the payroll system when an employee is offboarded?

- A. Salesforce Handler
- B. JSON Auto Connector
- C. API Connect
- **D. Outbound Message Action**

Answer: D

Explanation:

Outbound Message Actions are part of the declarative automation toolkit in Salesforce (used within Workflow Rules and Flow Builder). They allow Salesforce to send data (in the form of a SOAP message) to an external web service endpoint automatically when specific criteria are met.

D). Correct - Outbound Message Action is a declarative method to push data updates to external systems when a record change occurs (e.g., employee offboarding).

Incorrect Options:

A). Salesforce Handler is not a native automation tool or term in Salesforce.

B). JSON Auto Connector is not an official Salesforce feature.

C). "API Connect" refers to third-party integration platforms, not a native Salesforce feature.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use an Outbound Message to send information to an external web service in response to data changes in Salesforce."

"Outbound Messages allow real-time integration without writing code, using SOAP-based communication."

NEW QUESTION # 134

The Administrator at Universal Containers (UC) is building a flow that involves a loop. Where should the Administrator add one of the loop variable 's stored field values by using an Assignment element?

- **A. Collection Variable**
- B. Constant
- C. Record Choice Set
- D. Decision Outcome

Answer: A

Explanation:

When iterating through a list (collection) of records using a Loop element in Flow, the flow designer often needs to update or extract specific field values and store them in a separate Collection Variable. This is done using the Assignment element within the loop.

A). Correct - The Assignment element adds the processed loop item or its updated field values to a Collection Variable that can be used later for bulk DML (e.g., Create/Update Records).

Incorrect Options:

B). Record Choice Set is used to define selectable options for Screen components.

C). Decision Outcome is used for conditional logic, not for data storage.

D). Constants hold fixed values, not dynamic or loop-generated data.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use Assignment elements inside loops to add modified or selected records to a Collection Variable for bulk updates."

"Collection Variables store multiple records and are ideal for use after loops and before data operations."

NEW QUESTION # 135

An Administrator needs to notify the CEO via email requesting sign-off anytime an Opportunity's discount reaches higher than 40%. Which tool should the Administrator use to accomplish this?

- A. Flow Builder
- **B. Process Builder**
- C. Approvals
- D. Apex Trigger

Answer: B

NEW QUESTION # 136

Which three of the following are the key components to build a process in Process Builder?

- A. Node
- **B. Trigger**
- C. Scheduler
- **D. Criteria Node**
- E. Timer

- F. Action

Answer: B,D,F

Explanation:

Process Builder uses a model where you define:

- C). Trigger - Defines when the process starts (e.g., when a record is created or updated).
- B). Criteria Node - Defines the conditions that must be met for the action to run.
- F). Action - What happens when the criteria are met (e.g., update a record, send an email, launch a flow).

Incorrect Options:

- A). "Node" is a generic term and not used officially in Process Builder documentation.
- D and E. "Scheduler" and "Timer" are more closely related to flows or scheduled flows than Process Builder.

Reference Extracts from Salesforce Process Automation Study Guide:

"Each process includes a trigger, criteria nodes, and actions."

"Criteria nodes determine whether to execute specific actions based on record values."

NEW QUESTION # 137

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