

Valid ADM-201 Exam Questions That Have Been Tried and True

Salesforce ADM 201 exam 2024 with 100% correct answers

A Workflow rule can only be triggered when a record is created. - correct answer True

Which of the following permissions enables the System Administrator Profile to edit any record, regardless of the Sharing Model? - correct answer Modify All Data

When you have exceeded your general storage limit, you can use your complimentary document storage for additional space. - correct answer True

What type of information can NOT be shown with an S-Control Dashboard component? - correct answer External feed of data

A new list view can be created from within the console - correct answer False

Time based workflow can be triggered every time a record is created Or edited - correct answer True

If a lead is converted without a value in the company field, what happens? - correct answer A Person Account is created

When you Delete a lead from a campaign, it deletes the lead record itself. - correct answer False

What does the dashboard snapshot on the Home Page display? - correct answer The first row of any available dashboards

You can use standard reports when creating Dashboards - correct answer False

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Salesforce Certified Administrator Sample Questions (Q67-Q72):

NEW QUESTION # 67

Name the benefits of the cloud computing model?

- A. Multi-tenant
- B. Modest operating expense
- C. Scales with your business
- D. Elastic
- E. Pay-as-you-go
- F. No capital expense

Answer: A,B,C,D,E,F

NEW QUESTION # 68

What is the limit on the compiled size of the Formula Field Select the correct choice?

- A. 2k
- B. 1k
- C. 4k
- D. 3k

Answer: C

Explanation:

Section: Volume H

Explanation/Reference:

NEW QUESTION # 69

When a cloud kicks Opportunity closes, the company would like to automatically create a renewal opportunity.

Which two automation tools should an administrator use to accomplish this request?

Choose 2 answers

- A. Opportunity sharing rule
- B. Approval Process
- C. Flow Builder
- D. Validation rule

Answer: C,D

Explanation:

Explanation

Flow Builder and Process Builder are two automation tools that should be used to accomplish this request.

Flow Builder can be used to create a flow that defines the logic and actions for creating a renewal opportunity, such as setting the stage, close date, and amount. Process Builder can be used to create a process that triggers the flow when an opportunity is closed won. References:

https://help.salesforce.com/s/articleView?id=sf.flow_builder.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.process_overview.htm&type=5

NEW QUESTION # 70

If you delete a case, which two also get deleted?

- A. Attachments
- B. Solution

- C. Event
- D. Account

Answer: A,C

NEW QUESTION # 71

Which of the following are true about Web-to-Lead:

- A. Salesforce CRM runs field validation rules before creating records
- B. The format for date and currency fields captured online is taken from the users browser settings
- C. All required fields must have a value before a record can be created

Answer: A,C

NEW QUESTION # 72

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