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SAP C_BCBTM_2509 Exam Syllabus Topics:

Topic	Details

Topic 1	• Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Topic 2	• Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.
Topic 3	• Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.
Topic 4	• Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.

SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q18-Q23):

NEW QUESTION # 18
What are the core solutions provided by SAP LeanIX?
(Note: There are 2 correct answers to this question.)

- A. Enterprise Architecture Management
- B. Technology Risk and Compliance
- C. SAP Signavio Journey Modeler
- D. SAP Commerce Cloud

Answer: A,B

Explanation:
SAP LeanIX is an integral part of SAP's Business Transformation Management (BTM) portfolio. It provides visibility and control over an organization's IT landscape, supporting enterprise architecture, technology risk management, and transformation planning.
"SAP LeanIX delivers comprehensive Enterprise Architecture Management (EAM) and Technology Risk and Compliance capabilities that enable organizations to align IT with business goals and manage technology landscapes efficiently." Reference: Enterprise Architecture Management (Answer B):
This solution allows organizations to document, visualize, and analyze their application and technology landscape to support informed decision-making during transformation.
"With Enterprise Architecture Management, customers gain transparency into their application portfolios, dependencies, and business capabilities to optimize transformation efforts." Technology Risk and Compliance (Answer D):
This module helps identify and mitigate technology-related risks, ensuring compliance with internal and external standards while maintaining operational resilience.
"Technology Risk and Compliance enables continuous monitoring of technology standards, risks, and compliance requirements to maintain stability during business transformation." Incorrect Options:
A (SAP Signavio Journey Modeler) belongs to the SAP Signavio suite, not LeanIX.
C (SAP Commerce Cloud) is part of SAP Customer Experience (CX) solutions, unrelated to LeanIX's transformation and architecture management focus.

Therefore, the correct and verified answers from SAP BTM documentation are:
B: Enterprise Architecture Management
D: Technology Risk and Compliance

NEW QUESTION # 19

What roles do SAP Business Transformation Management solutions play in transformation scenarios?
(Note: There are 2 correct answers to this question.)

- A. They provide a data-driven approach for Enterprise Observability.
- B. They support change management.
- C. They analyze as-is processes and IT landscapes only.
- D. They are limited to the operate phase of transformations.

Answer: A,B

Explanation:
SAP Business Transformation Management (BTM) Solutions are designed to guide organizations through the complete transformation lifecycle, from strategy and planning to implementation and adoption. They combine process analysis, enterprise architecture management, and user adoption capabilities through solutions such as SAP Signavio, SAP LeanIX, and WalkMe.
"SAP's Business Transformation Management Solutions deliver an integrated, data-driven foundation that provides visibility, transparency, and governance across all phases of business transformation while supporting organizational change management." Reference:
Supporting Change Management (Answer B):
A core objective of SAP BTM solutions is to enable and sustain change across people, processes, and technology. Through SAP Signavio's collaborative design tools and WalkMe's adoption capabilities, organizations can manage stakeholder engagement, communication, and behavior alignment effectively.
"BTM Solutions provide tools to manage the human side of transformation, ensuring that employees adapt successfully to new processes and technologies." Providing a Data-Driven Approach for Enterprise Observability (Answer C):
BTM Solutions deliver data-based visibility into business and IT landscapes through SAP LeanIX and SAP Signavio integration.
This allows organizations to observe and measure transformation progress, dependencies, and business value using live data.
"SAP BTM Solutions integrate business process intelligence with enterprise architecture management, providing a data-driven approach to enterprise observability for informed transformation decisions." Why Other Options Are Incorrect:
A: Incorrect - BTM Solutions are not limited to the operate phase; they span discover, design, deliver, and run phases of transformation.
D: Incorrect - They analyze both as-is and to-be states to enable continuous improvement and future-state optimization.
Therefore, the verified and correct answers according to SAP BTM documentation are:
B: They support change management.
C: They provide a data-driven approach for Enterprise Observability.

NEW QUESTION # 20

What benefit does the combined WalkMe-SAP solution offer to enterprises?

- A. Lower software maintenance costs
- B. Enhanced physical supply chain management
- C. Increased hiring efficiency
- D. Streamlined user adoption and seamless process integration

Answer: D

Explanation:
The partnership between SAP and WalkMe integrates WalkMe's Digital Adoption Platform (DAP) directly into SAP applications (such as SAP S/4HANA, SAP SuccessFactors, and SAP Ariba) to improve user engagement and digital process execution.
"The combined SAP-WalkMe solution helps organizations streamline user adoption and simplify process integration, ensuring users can easily navigate SAP systems and execute digital workflows correctly." Reference:
This integration provides contextual, real-time assistance to users within SAP interfaces, enabling faster onboarding, fewer errors, and improved productivity - all critical for successful transformation under the SAP Business Transformation Management (BTM) framework.
"WalkMe for SAP reduces complexity by guiding users in real time, supporting end-to-end process integration, and driving adoption across the SAP ecosystem." Incorrect Options:

A: Lower maintenance costs are a secondary effect, not the core benefit.
B: WalkMe is not a hiring solution.
D: It does not manage supply chains directly.
Verified Correct answer: C: Streamlined user adoption and seamless process integration.

NEW QUESTION # 21

What is the primary function of SAP Signavio Process Insights?

- A. It is the single source of truth for business processes within any organization.
- B. It analyses SAP processes to identify process weaknesses and improvements.
- C. It performs cloud-based professional process modeling based on best practices content.
- D. It is the collaborative process mining solution for experience data analysis.

Answer: B

Explanation:
SAP Signavio Process Insights is part of the SAP Signavio Business Transformation Suite and focuses on analyzing SAP business processes using live system data. It automatically identifies inefficiencies, bottlenecks, and opportunities for process improvement across SAP ERP and S/4HANA systems.
"SAP Signavio Process Insights analyzes SAP system data to identify process performance issues, weaknesses, and areas for improvement while providing recommendations for optimization." Reference:
It provides actionable process metrics, benchmarks against best practices, and suggestions for transformation initiatives.
"The solution offers automated process analysis and best-practice-based insights to help organizations achieve continuous improvement and business excellence." Incorrect Options:
A: Process mining is a function of SAP Signavio Process Intelligence, not Process Insights.
C: Process modeling is handled by SAP Signavio Process Manager.
D: "Single source of truth" is best represented by SAP Signavio Collaboration Hub.
Verified Correct answer: B: It analyses SAP processes to identify process weaknesses and

NEW QUESTION # 22

Of the following options, which technologies does SAP provide to help organizations transform?

- A. SAP Signavio and SAP LeanIX solutions
- B. SAP Finance and SAP Marketing
- C. SAP Sales and SAP HR
- D. SAP ERP and SAP CRM

Answer: A

Explanation:
SAP enables digital transformation primarily through its Business Transformation Management (BTM) portfolio, led by SAP Signavio and SAP LeanIX. These technologies give organizations the tools to visualize, plan, and manage transformation initiatives effectively.
"SAP helps organizations accelerate transformation with SAP Signavio for business process transformation and SAP LeanIX for enterprise architecture and technology management." Reference:
SAP Signavio enables business process analysis, mining, and optimization, while SAP LeanIX supports enterprise architecture, application portfolio management, and technology risk compliance - together offering full visibility from business to IT.
"The combination of SAP Signavio and SAP LeanIX forms the backbone of SAP's transformation offerings, aligning business process improvements with IT landscape modernization." Incorrect Options:
A, B, and C refer to standard ERP or LOB modules, not transformation-focused solutions.
Verified Correct answer: D: SAP Signavio and SAP LeanIX solutions.

NEW QUESTION # 23

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