

Popular Marketing-Cloud-Account-Engagement-Consultant Exams & Test Marketing-Cloud-Account-Engagement-Consultant Score Report



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Salesforce Certified Marketing Cloud Account Engagement Consultant Sample Questions (Q230-Q235):

NEW QUESTION # 230

LenoxSoft wants to use Salesforce to report on warm leads that are not yet marketing qualified. Once the leads become marketing qualified, the team wants to ensure the leads are routed correctly with the assigned user being correctly reflected in Marketing Cloud Account Engagement.

How could these requirements be met?

- A. Define market data sharing rules so Marketing can see prospects then use automation rules to assign the leads.
- **B. Assign to queue that Marketing users own then use active assignment rules to reassign the leads.**
- C. Develop a Salesforce report that is only shared with Marketing users then use completion actions to assign leads.
- D. Create a list of prospects that only Marketing users can see then use user queues to reassign the leads.

Answer: B

NEW QUESTION # 231

LenoxSoft has purchased a list of prospects and wants to send emails to those prospects in Marketing Cloud Account Engagement immediately. What is the correct way to handle this?

- A. Run a permissions pass on the purchased lists to get permission quickly before sending them a marketing email.
- **B. Recommend that they must receive explicit permission from those prospects on the purchased list before they can upload that prospect list into Marketing Cloud Account Engagement.**
- C. Recommend that it is okay to send to purchased lists in Marketing Cloud Account Engagement.
- D. Have LenoxSoft split their purchased list into multiple sends so as to not affect the IP's reputation.

Answer: B

NEW QUESTION # 232

"LenoxSoft wants to implement an ongoing targeted marketing effort focused on prospects in the high tech industry, with a score over 200, and a grade higher than a B.

If a prospect matches this criteria, they want to send a series of emails, add to a list, and notify the assigned sales representative. What Marketing Cloud Account Engagement feature should be used to accomplish this marketing effort?

- A. Create a static list to segment the prospects, and then schedule email list sends with completion actions
- B. Create a list using a segmentation rule, then use completion actions on a form for the actions
- **C. Create a complex rule in Engagement Studio to segment the prospects, followed by a series of action steps "**
- D. Create an automation rule with rules to segment the prospects and actions send the emails

Answer: C

NEW QUESTION # 233

There is limitation of 50 forms and 50 landing pages in Marketing Cloud Account Engagement Growth Edition and also you can't create more than one Scoring Category in this edition

- A. False
- **B. True**

Answer: B

NEW QUESTION # 234

You can enable Progressive Profiling with Marketing Cloud Account Engagement Forms in orderd to show ceratin fields only if the prospect already has data in selected field(s)

- A. True
- **B. False**

Answer: B

NEW QUESTION # 235

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