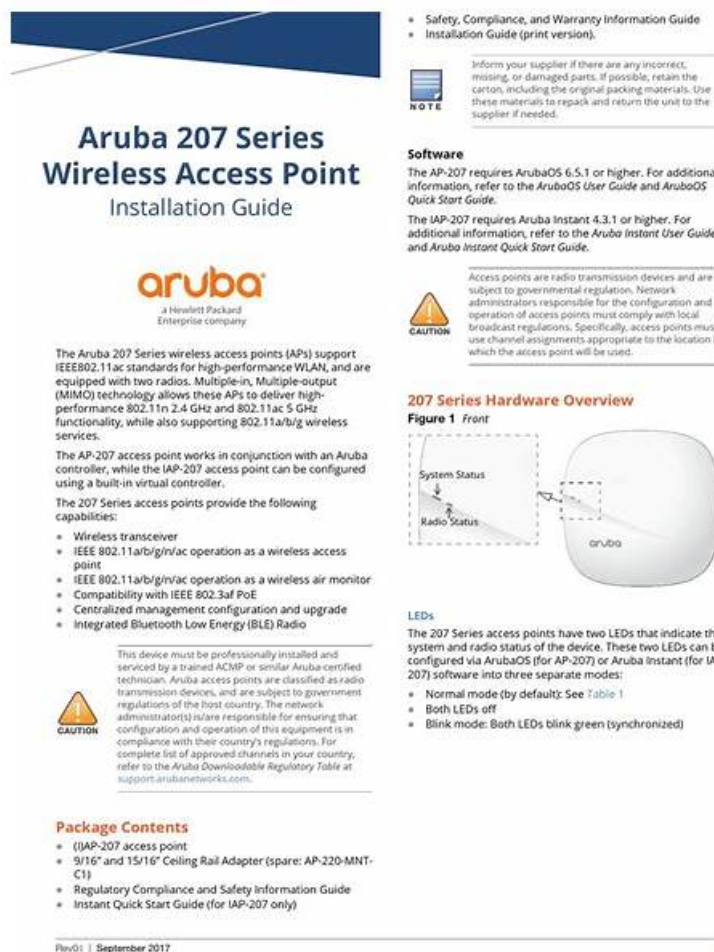


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The image shows the cover of the 'Aruba 207 Series Wireless Access Point Installation Guide'. The title is prominently displayed at the top. Below the title is the Aruba logo, which includes the text 'a Hewlett Packard Enterprise company'. The cover contains several sections: 'Safety, Compliance, and Warranty Information Guide' and 'Installation Guide (print version)'. A 'NOTE' section informs the user to check for incorrect, missing, or damaged parts. A 'Software' section specifies that the AP-207 requires ArubaOS 6.5.1 or higher and the IAP-207 requires Aruba Instant 4.3.1 or higher. A 'CAUTION' section warns that access points are radio transmission devices subject to government regulation. A '207 Series Hardware Overview' section includes 'Figure 1 Front', which shows a diagram of the device with 'System Status' and 'Radio Status' LEDs. A 'Package Contents' list includes the (I)AP-207 access point, a ceiling rail adapter, regulatory compliance guides, and a quick start guide. The bottom of the page indicates 'Rev 01 | September 2017'.

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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q24-Q29):

NEW QUESTION # 24

An energy company implementing Energy and Utilities Cloud needs to generate a contract frame its proposals that include up to 100 line items, with its template already built in a DOCX file. According to the new company branding, custom fonts were used.

- A. Client-Side generation, as Server-Side doesn't support DOCK templates
- B. Using the Contract Lifecycle Management, which Document Generation mechanism should the administrator recommend?
- C. Server-Side generation, as this has a high number of line items
- D. Server-Side generation, as Client-Side doesn't support custom fonts
- E. Client-Side generation, as this doesn't have a high number of line items

Answer: E

NEW QUESTION # 25

An energy company was recently onboarded on Energy and Utilities Cloud. They want to launch a customer service portal that provides customers with a 360-degree view of their energy and utility accounts and includes guided processes for common actions. Which Energy and Utilities Cloud application should they use?

- A. Energy and Utilities Contact Center Console
- B. Customer Acquisition Management
- C. Utility Self-Serve Portal
- D. Experience Self-Serve Portal

Answer: C

NEW QUESTION # 26

A call center agent uses the Energy and Utilities Contact Center Console to schedule a field technician appointment for a customer. What license is needed to complete this customer requirement?

- A. Salesforce Field Service license
- B. Salesforce Contact Center license
- C. Energy and Utilities Base Service license
- D. Salesforce Service Console license

Answer: C

Explanation:

To schedule a field technician appointment using the Energy and Utilities Contact Center Console, the call center agent requires the Energy and Utilities Base Service license. This specific license grants access to the functionalities and features within the Energy and Utilities Cloud, including the ability to schedule appointments and manage field service operations directly from the Contact Center Console. It's tailored to meet the unique requirements of energy and utility companies, providing the necessary tools to support customer service and field service coordination. Reference = The Salesforce Energy and Utilities Cloud documentation details the licensing requirements for using the platform, including the need for the Energy and Utilities Base Service license for call center agents performing tasks such as scheduling field technician appointments: <https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

NEW QUESTION # 27

Which four objects does the EnergyRuntimeServiceSFS sample permission set give View All and Modify All permissions to a user?

- A. Work Order. Work Type. Service Appointment. Service Territory

- B. Work Order. Work Order Line Item, Service Appointment, Work Type
- C. Work Order. Work Order Line Item, Service Territory, Work Type
- D. Work Order. Work Order Line Item, Work Procedure, Work Plan

Answer: B

Explanation:

The EnergyRuntimeServiceSFS sample permission set within Salesforce Energy and Utilities Cloud grants "View All" and "Modify All" permissions to a user for the following objects: A. Work Order, Work Order Line Item, Service Appointment, Work Type. These permissions ensure that users assigned to this permission set have comprehensive access to manage and update records related to service fulfillment, including detailing the work to be done (Work Order and Work Order Line Item), scheduling and managing appointments for service execution (Service Appointment), and defining the nature of the work (Work Type). This level of access is critical for roles that are involved in the planning, scheduling, and execution of service orders within the utility sector. Reference = Salesforce documentation on service and field service management, including the configuration of permission sets for service operations, provides insights into the setup and customization of access controls for managing work orders and service appointments: https://help.salesforce.com/articleView?id=fs_perm_sets.htm&type=5

NEW QUESTION # 28

An energy company is launching a new subscription service in the B2B market that offers an energy consumption consultancy to help customers pay less on their bills. This product will be charged USD \$60 monthly.

Which two pricing metadata are needed when defining this price with Industries CPQ?

- A. A Pricing Plan Entry, with type as Price and charge type as Recurring
- B. A Pricing Variable, with type as Price and charge type as Recurring
- C. A Price List Entry, with amount as \$60, currency as USD and charge type as Recurring
- D. A Price Book Entry, with amount as \$60, currency as USD and charge type as Recurring

Answer: A,C

Explanation:

When defining the pricing for a new subscription service with Industries CPQ, it's essential to create a Price List Entry that specifies the price, currency, and charge type. For a subscription service priced at USD \$60 monthly, the Price List Entry should have an amount set to \$60, the currency specified as USD, and the charge type categorized as Recurring. This approach ensures that the pricing metadata accurately reflects the subscription nature of the service, facilitating correct billing and revenue recognition.

Reference = Salesforce Industries CPQ documentation provides detailed guidelines on setting up pricing for various types of products and services, including recurring subscription services. This includes creating and managing Price List Entries to define pricing terms: https://help.salesforce.com/articleView?id=cpq_create_price_list.htm&type=5

NEW QUESTION # 29

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