

Consumer-Goods-Cloud-Accredited-Professional Exam Sims - Valid Consumer-Goods-Cloud-Accredited-Professional Guide Files

CONSUMER GOODS CLOUD
ACCREDITED PROFESSIONAL



EXAM GUIDE

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Exam Content covers up to: Summer '21 Release

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q63-Q68):

NEW QUESTION # 63

A Field Rep is having challenges measuring their share-of-shelf due to a recent change in packaging to a competitor's product, which makes their products look almost identical. When using Einstein, the competitor's product was marked incorrectly as the rep's product. What should the rep do to prevent this from happening in the future?

- A. Contact the manager to create a new planogram.
- B. Cancel the task and perform the planogram check manually.
- C. Edit product tags.
- D. Turn the competitor's products around and re-perform the check.

Answer: C

Explanation:

To prevent Einstein from marking the competitor's product incorrectly as their own product when measuring their share-of-shelf, the field rep should edit product tags. Product tags are labels that identify and count products in an image using Einstein Vision. Einstein Vision is a feature that uses artificial intelligence to detect and count objects in an image. By editing product tags, the field rep can correct any errors or inaccuracies in the object detection process and ensure that their own products and their competitor's products are tagged correctly. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 24.

NEW QUESTION # 64

Which three fields are available on the Retail Store object that differentiate them from the Account object?

- A. Payment Method
- B. Shipping Address
- C. Delivery Method
- D. Preferred Visit Hours
- E. Operating Hours

Answer: B,D,E

Explanation:

These fields on the Retail Store object differentiate it from the Account object, providing specific information about store operations, preferred visit timings, and shipping details.

NEW QUESTION # 65

Which KPIs can be derived using Planogram detection?

- A. Out of Stock, Shelf Size, SKU Facings
- B. Out of Stock, Share of Shelf, SKU Facings
- C. Out of Stock, Shelf Size, Brand Facings
- D. Out of Stock, Share of Shelf, Brand Facings

Answer: B

NEW QUESTION # 66

Which object is connected to Action Plan?

- A. Retail Store
- B. Action Plan Template item
- **C. Visit**
- D. Assessment Task

Answer: C

Explanation:

An action plan is connected to a visit, which represents a scheduled or unscheduled interaction between a field rep and a retail store. A visit can have one or more action plans associated with it, depending on the tasks that need to be completed during the visit. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 25.

NEW QUESTION # 67

Which two permissions should be enabled for users to view the Tableau CRM for Consumer Goods Cloud app?

- A. Tableau CRM Modify All
- **B. CG Analytics User**
- **C. Tableau CRM View**
- D. Tableau CRM Growth
- E. Tableau CRM Plus User

Answer: B,C

Explanation:

These permissions ensure that users have the necessary access to view and interact with the Tableau CRM for Consumer Goods Cloud app, providing critical analytics and insights.

NEW QUESTION # 68

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