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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none">• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

Topic 3	<ul style="list-style-type: none"> • Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
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SAP Certified Associate - SAP Business One Sample Questions (Q63-Q68):

NEW QUESTION # 63

User-defined values can be added to which type of fields?

- A. Only fields in master data
- B. Only user-defined fields
- C. All editable fields
- D. All document header fields

Answer: C

NEW QUESTION # 64

Which of these tasks are performed for the cutover period (just before go-live) in a well-run implementation project? Note: There are 2 correct answers to this question.

- A. Migrate legacy data.
- B. Perform a stock count.
- C. Freeze the legacy system.
- D. Conduct system testing

Answer: A,D

NEW QUESTION # 65

A company uses the advanced G/L account determination solution. The company defined five rules for special business scenarios for selling items to different countries.

Which accounts does the system use for all other business scenarios to assign accounts to journal entries?

- A. The accounts defined in the item group
- B. The accounts defined in the G/L determination window
- C. The accounts defined in the warehouse
- D. The accounts defined in the item master data

Answer: B

NEW QUESTION # 66

You have just posted an A/R invoice based on a delivery.

What is the effect on accounting? Note: There are 2 correct answers to this question.

- A. A credit to cost of goods sold account
- **B. A credit to sales revenue account**
- **C. A debit to customer account**
- D. A debit to a sales revenue account

Answer: B,C

NEW QUESTION # 67

You want the system to automatically split the amounts posted to the printing expense account between the sales and the support departments. Which definition should you link to the printing expense account?

- A. A distribution rule for each department
- **B. A distribution rule allocated to both departments**
- C. A manual distribution rule with a direct allocation

Answer: B

NEW QUESTION # 68

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