

# Quiz Salesforce - Perfect Salesforce-Media-Cloud - Salesforce Media Cloud Accredited Professional (AP) Exam Test Prep



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## Salesforce Salesforce-Media-Cloud Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Discovery: This section of the exam measures the skills of a Salesforce Solution Architect and covers the ability to assess business and technical requirements for implementing Media Cloud applications. It includes determining the technical scope for a statement of work (SOW), mapping use cases to Salesforce Media Cloud components, understanding how third-party systems integrate with the Media Cloud ecosystem, outlining system flows based on the existing business environment, and identifying relevant non-functional requirements based on customer needs.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>Design: This section of the exam measures the skills of a Salesforce Media Cloud Consultant and covers the process of designing scalable and efficient Media Cloud solutions. It focuses on creating solution flows using ASM capabilities, applying best practices in solution architecture, recommending product model and pricing strategies, and aligning designs with the Media Cloud data model. It also evaluates the candidate's ability to set up sharing and permission sets, identify integration points, assess reporting needs, and determine deployment strategies that fit within a CI</li> <li>CD environment.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Implement: This section of the exam measures skills of a Salesforce Solution Architect and focuses on implementing the Media Cloud solution based on business and technical requirements. It includes supporting CI</li> <li>CD deployment processes, planning data migration with an understanding of the data model, selecting appropriate integration approaches for media-specific contexts, applying security settings to control data access, and ensuring performance outcomes align with defined KPIs and non-functional expectations.</li> </ul>

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### Salesforce Media Cloud Accredited Professional (AP) Exam Sample Questions (Q24-Q29):

#### NEW QUESTION # 24

A publishing company has an existing media plan creation process that was setup using OmniStudio a few months ago. A new requirement has come up where the user will be required to enter a new secondary budget field and this field should be stored with the rest of the media plan details.

On which object should a Consultant add this field so that it is stored with the rest of the media plan and can be added to the appropriate OmniScript?

- A. Media Plan Placement
- B. Opportunity
- C. Order
- D. Quote

#### Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The Media Plan Placement object holds detailed line-item level data related to media plans, including budgets and schedules. Adding the new secondary budget field here allows it to be managed alongside other media plan details and be exposed in OmniScripts that drive the media plan creation process. Opportunity, Order, and Quote objects do not store placement-level budget fields.

Reference:

Media Cloud Data Model Documentation

OmniStudio Media Plan Integration

[https://help.salesforce.com/s/articleView?id=sf.media\\_cloud\\_omniplan\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.media_cloud_omniplan_fields.htm&type=5)

#### NEW QUESTION # 25

A Sales Executive creates a quote. When the quote status is changed to Client Approved, it should automatically be submitted for

approval. The approver needs to be a queue instead of an individual Salesforce user. How can this be achieved in the system?

- A. Invoke Approval Process created on Opportunity linked to the Quote and keep Queue as Approver.
- B. Invoke Approval Process created on individual QuoteLineItem and keep Queue as Approver.
- C. Invoke Approval Process created on a custom object having lookup to Quote and keep Queue as Approver.
- D. **Invoke Approval Process on Quote and keep Queue as Approver.**

**Answer: D**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Approval processes on the Quote object can be configured to automatically submit for approval when status changes, and queues can be assigned as approvers. This is a standard Salesforce approval process setup and does not require custom objects or linked objects.

Reference:

Salesforce Approval Processes

[https://help.salesforce.com/s/articleView?id=sf.approval\\_process.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.approval_process.htm&type=5)

**NEW QUESTION # 26**

An Ad Ops team needs to ensure an order created by the Sales Executive is submitted to the downstream ad servers for fulfillment. Order items used within these orders are linked to commercial products and this entire order goes through the Industries Order Management process for fulfillment.

How should the Ad Ops team use the out-of-the-box product with product code: VPL-MEDIA-CLASS in this entire process?

- A. As Parent class of any commercial product
- B. As Object type of a commercial product
- C. As Root product in a product bundle with child commercial products
- D. **As corresponding technical product of a commercial product in a decomposition relationship**

**Answer: D**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The product with code VPL-MEDIA-CLASS represents a technical product that corresponds to commercial products in a decomposition relationship. This enables the Order Management process to handle fulfillment through its association with commercial products.

Reference:

Media Cloud Product Hierarchies

Salesforce Industries Order Management

[https://help.salesforce.com/s/articleView?id=sf.media\\_cloud\\_product\\_relationships.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.media_cloud_product_relationships.htm&type=5)

**NEW QUESTION # 27**

A Media Publisher is using Advertising Sales Management (ASM) to manage their B2B Ad Sales business and Google Ad Manager (GAM). They want to have a complete view of their media plans using dashboards.

Which system integration provides built-in dashboards to integrate with the ASM application?

- A. CRM Analytics
- B. Google Data Studio
- C. Tableau
- D. **Marketing Cloud Intelligence**

**Answer: D**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Marketing Cloud Intelligence (formerly Datorama) provides built-in dashboards designed for Media Cloud ASM, offering cross-channel campaign performance visibility. While Tableau and CRM Analytics offer reporting, MCI is the Salesforce-native integrated solution specifically targeting media plans and ad campaigns in ASM. Google Data Studio is a separate Google product not

embedded in Salesforce.

Reference:

Media Cloud ASM Analytics Integration

Marketing Cloud Intelligence Overview

[https://help.salesforce.com/s/articleView?id=sf.media\\_cloud\\_mci\\_dashboards.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.media_cloud_mci_dashboards.htm&type=5)

## NEW QUESTION # 28

A publishing company has been using media cloud decides that they want to use marketing cloud intelligence for analytics.

However, there is an OAuth 2.0 authentication issue when attempting to set up data stream setup in marketing cloud intelligence.

Where should a consultant go within Salesforce to ensure that the settings in marketing cloud intelligence are set up correctly?

- A. named credential
- B. connected app
- C. custom metadata
- D. aut.Provider

**Answer: A**

Explanation:

When facing OAuth 2.0 authentication issues during the setup of a data stream in Marketing Cloud Intelligence, checking the Named Credential settings within Salesforce is a critical step. Named Credentials provide a secure way to manage authentication details for external services, ensuring that Salesforce can securely connect to Marketing Cloud Intelligence. By verifying and, if necessary, adjusting the Named Credential settings, the consultant can resolve authentication issues, enabling successful data stream setup and integration between Salesforce and Marketing Cloud Intelligence. Reference: <https://help.salesforce.com/>

## NEW QUESTION # 29

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